ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at <u>MileHighOrdinance@DenverGov.org</u> by <mark>9 a.m. Friday</mark>. Contact the Mayor's Legislative team with questions

Please mark one:	Bill Request	or 🛛 Reso	lution Request	Date of Request: September 21, 2023
1. Type of Request:				
Contract/Grant Agr	eement 🗌 Intergover	rnmental Agreemen	t (IGA) 🗌 Rezonii	ng/Text Amendment
Dedication/Vacation	Appropria	tion/Supplemental	DRMC	Change
Other:				

2. Title:

Approves the contract execution for LAZ Parking Midwest, LLC. (LAZ) to conduct Parking Operations Management at Denver International Airport for five years, with two one-year options, commencing February 1, 2024, in the amount of \$83,803,994.15.

3. Requesting Agency: Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution		Contact person for council members or mayor-council		
(e.g., sub	ject matter expert)			
Name:	Mark Nagel, SVP Parking and Commercial Transportation	Name: Rita Aguilar, Rachel Gruber, Barry Burch		
Email:	Mark.Nagel@flydenver.com	Email: <u>Rita.Aguilar@flydenver.com</u> ,		
		Rachel.Gruber@flydenver.com,		
		Barry.Burch@flydenver.com		

5. General description or background of proposed request. Attach executive summary if more space needed:

This resolution is to approve the contract between LAZ Parking Midwest, LLC (LAZ) and Denver International Airport (DEN) to conduct Parking Operations Management for five years, with two one-year options, commencing February 1, 2024, in the amount of \$83,803,994.15.

DEN posted a competitive request for proposal (RFP) on April 25, 2023, with a fifteen percent (15%) ACDBE goal. DEN received six (6) proposals. Three companies were found to be compliant with the RFP (SP+, ABM, and LAZ) and three were found to be non-compliant by ACDBE (ACE, REEF, and Japa). After review of proposals and interviews with the three companies from the selection panel, LAZ was found to be the best proposer.

Responsibilities include, but are not limited to revenue collection, traffic management, parking management, virtual customer service agents and vehicle services (lock out, jump start, flat tire repair etc.). This contract also includes the ability for DEN to opt into LAZGO, an online/mobile app system for parking reservations.

6. City Attorney assigned to this request (if applicable): John Redmond

7. City Council District: District 11

8. ** For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

Key Contract Terms

Type of Contract: Professional Services>\$500K

Vendor/Contractor Name (including any dba's): LAZ Parking Midwest, LLC, a Connecticut company

Contract control number (legacy and new): PLANE_ 202366991

Location: Denver International Airport

Is this a new contract? 🛛 Yes 🗌 No 🛛 Is this an Amendment? 🗌 Yes 🖾 No 🖓 If yes, how many? _____

Contract Term/Duration (for amended contracts, include <u>existing</u> term dates and <u>amended</u> dates): Five years, with two oneyear options commencing February 1, 2024.

Contract Amount (indicate existing amount, amended amount and new contract total):

Current Contract Amount	Additional Funds	Total Contract Amount
<i>(A)</i>	(B)	(A+B)
\$83,803,994.15	N/A	\$83,803,994.15
Current Contract Term	Added Time	New Ending Date
Five years with two 1-year options to extend	N/A	January 31, 2029

Scope of work:

This resolution is to approve the contract between LAZ Parking LTD, LLC. (LAZ) and Denver International Airport (DEN) to conduct Parking Operations Management for five years, with two one-year options, commencing February 1, 2024, in the amount of \$83,803,994.15.

Responsibilities include but are not limited to revenue collection, traffic management, parking management, virtual customer service agents and vehicle services (lock out, jump start, flat tire repair etc.). This contract also includes the ability for DEN to opt into LAZGO, an online/mobile app system for parking reservations.

Was this contractor selected by competitive process? Yes If not, why not?

Has this contractor provided these services to the City before? 🗌 Yes 🛛 No

Source of funds: DEN Parking Operations and Maintenance Budget

Is this contract subject to	: 🗌 W/MBI	E 🗌 DBE	SBE	XO101	ACDBE	N/A
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WBE/MBE/DBE commitments (construction, design, Airport concession contracts): DEN Commerce Hub set the goal of 16.5%

Who are the subcontractors to this contract? Nationwide Parking has been selected as LAZ's sub-contractor and is a certified WMBE, SBE, EBE and ACDBE firm.