

ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Please mark one: ☐ Bill Request or ☒ Resolution Request

Date of Request: **October 11, 2018**

1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
☐ Other:

2. Title: Approves a contract with United Airlines Inc., for an Operational Air Service Incentive up to \$4,000,000.00 for United's new flight to London Heathrow. (201840367)

3. Requesting Agency: Denver International Airport (DEN)

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Laura Jackson	Name: Angela Casias
Email: Laura.Jackson@flydenver.com	Email: Angela.Casias@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

United Airlines qualifies for an air service development incentive for their new service to London/Heathrow which began March 24, 2018. As an international market, service to London/Heathrow qualifies for this incentive. United Airlines will be credited the amount of \$30.00 per enplaned passenger over this period, for a maximum credit of \$4,000,000.00.

6. City Attorney assigned to this request (if applicable): Lisa Rorden

7. City Council District: 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: RR18 1191

Date Entered: _____

Revised 03/02/18

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Professional Services

Vendor/Contractor Name: United Airlines, Inc.

Contract control number: 201840367-00

Location: Denver International Airport (DEN)

Is this a new contract? ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Contract Term: 03/24/18 – 03/23/19

Duration: 1 year

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
N/A	N/A	\$4,000,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
N/A	N/A	03/24/18 – 03/23/19 1 year

Scope of work:

United Airlines qualifies for an air service development incentive because they are initiating scheduled international air service at DEN. The incentive provides a maximum of \$4,000,000.00 in funds available for credits against operational expenses provided to United Airlines. United Airlines will receive a credit of \$30.00 per enplaned passenger during the first 12 months of operation of their new scheduled international service at DEN to London/Heathrow. These credits will be approved by DEN before they are executed.

Was this contractor selected by competitive process? No

If not, why not? Non-Competitive Sole Source. A competitive selection is not used for the air service incentive program; however, the program is offered to all airlines offering scheduled passenger service.

Has this contractor provided these services to the City before? ☐ Yes ☒ No

Source of funds: 73851-6061010-Z50B-PRJ10001347-DEN01 (DEN Capital Program)

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

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Who are the subcontractors to this contract? N/A

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