

ORDINANCE/RESOLUTION REQUEST

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 12/14/2016

Please mark one: **Bill Request** or **Resolution Request**

1. Has your agency submitted this request in the last 12 months?

Yes **No**

If yes, please explain:

2. Title: *Weather station license at Denver International Airport between the City and County of Denver and SureWx, Inc., Agreement Number 201631912.*

3. Requesting Agency: Department of Aviation

4. Contact Person:

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com

5. Contact Person:

- **Name:** Mookie Patel, Senior Vice President of Airline Affairs & Commercial Properties
- **Phone:** (303) 342-2501
- **Email:** Mookie.Patel@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable:

License agreement is for placement of a weather station, with corresponding utilities, on airside at Denver International Airport.

****Please complete the following fields:**

- a. **Contract Control Number:** 201631912
- b. **Duration:** 20 years from Date of Execution
- c. **Location:** DEN
- d. **Affected Council District:** 11
- e. **Benefits:** The SureWx Inc., weather station advance technology will support de-icing activities of airline partners and Denver International Airport operations.
- f. **Costs:**

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
\$142.20*	N/A	\$142.20*

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
20 years from Execution Date	N/A	20 years from Execution Date

- g. **Date Goals Assigned:** October 2016
- h. **Goals:** 3%

7. Is there any controversy surrounding this ordinance? Please explain.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

Key Contract Terms

Type of Contract:

Professional Services > \$500K Lease Design or Construction for airport improvements > \$5M
 Grant IGA Sale of Real Property Sale of Personal Property

Vendor/Contractor Name: SureWx Inc.

Contract control number: 201631912

City's contract manager: Irina Tenenbaum

Was this contractor selected by competitive process? Competitive selection process is not applicable because all private and public companies with a proven need to access DEN land for support of airline partners can be granted a revocable license agreement.

Has this contractor provided these services to the City before? Yes No

Term/Duration of contract/project: 20 years

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? N/A

Renewal terms: N/A

Purpose: The SureWx Inc. (SureWx), weather station will support de-icing activities of airline partners and DEN operations.

The install of this modest array of sensors, to collect ambient weather data from the DEN airfield, will be used by a hosted application as one of many sources of input to calculate a precise, single-value de-icing holdover time (HOT) that is communicated to the flight deck via airline communications channels for use by flight crews. The FAA approved HOT values are longer than those presented in traditional tables. The extended operating window allows flight crews to optimize their operational decisions and thereby avoid unnecessary two-step anti-icing and delays.

Cost/value: *Project compensation would include data access and upfront 20-year payment (9 square feet at \$0.79 per square foot annually for land, \$142.20 if with utility and road access only, to adjust annually in accordance with Denver Municipal Airport System Rules and Regulations, Rule 120). Direct and indirect benefits to DEN are proposed as DEN Commercial Property is also taking in account that SureWX is making a one-time payment of present value of future cost.

Source of funds: N/A; revenue agreement.

Benefit: Operational improvement and environmental benefits during inclement weather for the airport.

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

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WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract? Goals are applicable and SureWx Inc., has been encouraged to gain M/WBE participation through subcontractor. The Airport Tenant Project Manager has presented the construction project to the Division of Small Business Opportunity Goals Committee for determination under provisions of Denver's Construction Empowerment Initiative Ordinance.

Location: Denver International Airport

Affected Council District: 11

To be completed by Mayor's Legislative Team:

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Date: _____