

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by 9 **a.m. Friday**. Contact the Mayor's Legislative team with questions

Date of Request: **5/1/25**

Please mark one: ☐ Bill Request or ☒ Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

☐ Yes ☒ No

1. Type of Request:

☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment

☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change

☐ Other:

2. **Title:** (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Amends a contract with Samsara Inc. to add \$5,927,911.50 for a new contract total of \$10,896,281.89 and five years for a new end date of 8-31-2030 for Comprehensive Telematics hardware and software solutions, citywide (DOTI-202055321-05/DOTI-202578204-05).

3. **Requesting Agency:** Department of Transportation and Infrastructure

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Bill Zollo	Name: Alaina McWhorter
Email: william.zollo@denvergov.org	Email: Alaina.McWhorter@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

We are requesting a fifth amendment to extend our current contract with Samsara Networks Inc for an additional five years. We have the provision in the original MSA to extend the contract with a maximum of 5% increase from original/current unit subscription and hardware pricing. The provided quote does reflect this increase. It has not kept up with their MSRP increases so our discount rate has increased. We are well under GSA pricing as well. We are seeking to encumber the monies needed to pay Samsara from Sept 1, 2025 till December 31, 2025. The quote for the remaining four months of the year totals \$395,194.10. With the five year extension it will increase the capacity of the contract from \$4,968,370.39 to \$10,896,281.89.

6. **City Attorney assigned to this request (if applicable):** Andrew Riester

7. **City Council District:** Citywide

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): Professional Services (Technology)

Vendor/Contractor Name (including any dba's): Samsara Inc.

Contract control number (legacy and new): DOTI-202055321-05/DOTI-202578204-05

Location: Citywide

Is this a new contract? ☐ Yes ☒ No **Is this an Amendment?** ☒ Yes ☐ No **If yes, how many?** 5

Contract Term/Duration (for amended contracts, include existing term dates and amended dates): 9/1/2020-8/31/2030

Contract Amount (indicate existing amount, amended amount and new contract total): \$10,896,281.89

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$4,968,370.39	\$5,927,911.50	\$10,896,281.89

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
9/1/20-8/31/25	+5 Years	9/1/2020-8/31/2030

Scope of work: We are requesting a fifth amendment to extend our current contract with Samsara Networks Inc for an additional five years. We have the provision in the original MSA to extend the contract with a maximum of 5% increase from original/current unit subscription and hardware pricing. The provided quote does reflect this increase. It has not kept up with their MSRP increases so our discount rate has increased. We are well under GSA pricing as well. We are seeking to encumber the monies needed to pay Samsara from Sept 1, 2025 till December 31, 2025. The quote for the remaining four months of the year totals \$395,194.10. With the five year extension it will increase the capacity of the contract from \$4,968,370.39 to \$10,896,281.89.

Was this contractor selected by competitive process? No, sole source. **If not, why not?** No, sole source.

Has this contractor provided these services to the City before? ☒ Yes ☐ No

Source of funds: 01010/5014100/81110000

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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