

ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 11/16/2020

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
 Dedication/Vacation Appropriation/Supplemental DRMC Change
 Other:

2. **Title:** Approval for the 2nd contract amendment to ALCLEAR, LLC d.b.a. CLEAR for the Registered Traveler Program at Denver International Airport (DEN). (Contract # 201208853)

3. **Requesting Agency:** Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Aubrey Roth	Name: Angela Casias
Email: Aubrey.roth@flydenver.com	Email: angela.casias@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

The purpose of this amendment is for extension and modification of the existing agreement with ALCLEAR, LLC (CLEAR) while allowing DEN to keep all current contract revenue terms. CLEAR is the only company sponsored and approved by the Transportation Security Administration (TSA) to operate the Registered Traveler (RT) program, providing membership-only expedited entry to security checkpoints at 36 U.S. Airports. The RT program guidelines are managed under DEN's Airport's Security Plan (ASP) in Appendix L The DEN Terminal Operations team would like to avoid interruption or changes to the service and the contract Scope of Work (SOW) while DEN continues design and construction to the Great Hall project and possible new Security Checkpoints. The development of the CLEAR brand and business model has created significant revenue both locally and nationwide, which is subsequently shared with DEN through this agreement.

6. **City Attorney assigned to this request (if applicable):** Max Taylor

7. **City Council District:** 11

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: RR20 1380

Date Entered: _____

Type of Contract: DEN Revenue Contract

Vendor/Contractor Name: ALCLEAR, LLC d.b.a. CLEAR

Contract control number: 202056801

Location: Denver International Airport

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?** 2nd

Contract Term/Duration (for amended contracts, include existing term dates and amended dates): Existing – 01/29/2013 to 01/28/2021. Amended – 01/29/2013 to 01/28/2024 with 2, 5-year option terms

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
Revenue - \$11,979,581.42	Revenue - \$5,700,000	Revenue - \$17,679,581.42

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
01/29/2013-01/28/2021	3 years	01/28/2024

Scope of work:

ALCLEAR, LLC (CLEAR) provides the only TSA approved Registered Traveler (RT) program under a DEN revenue contract. CLEAR provides a membership-only expedited entry to the North and South TSA security checkpoints. Using biometric authentication, CLEAR uses their technology to provide identity and travel verification of it's members prior to TSA's Ticket Document Checker (TDC) allowing these members to process through the TDC significantly quicker and gain access to the security screening checkpoint lanes. CLEAR has been operating DEN's RT program, as established in the Airport's Security Plan (ASP), Appendix L, under this current revenue contract since January 2013. The current SOW includes:

- Dedicated RT Lanes at North and South security checkpoints and RT Enrollment and Verification Centers at both checkpoints
- Maintain adequate staffing during the established hours of operation for the RT lane at the security screening checkpoints
- RT Metrics shall be captured and collected and provided to the DEN monthly. Metrics data and reports shall include details on CLEAR revenue both Nationwide and Local (thus determining DEN revenue share), Number of RT enrollments and verifications. Verification data will be broken down by checkpoint location, standard or TSA Pre✓® and airline flown.
- Revenue guaranteed at a minimum of \$250,000 annually or 85% of the previous year's revenue received, whichever is greater (Revenue reached \$3,349,867 in 2019 and is currently \$2,351,842.79 through October 2020).

Was this contractor selected by competitive process? No If not, why not? Non-competitive Amendment

This procurement qualifies for the situation where competition does not exist exception under Memorandum No. 8B and will not be competitively procured. Further, as a Non-competitive Amendment this procurement qualifies for the continuity of service exception under Memorandum No. 8B and will not be competitively procured.

Has this contractor provided these services to the City before? Yes No

Source of funds: N/A – Revenue contract

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

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WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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