

ORDINANCE/RESOLUTION REQUEST

\*All fields must be completed.\*
Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 6/13/2017

Please mark one: [ ] Bill Request or [X] Resolution Request

1. Has your agency submitted this request in the last 12 months?

[ ] Yes [X] No

If yes, please explain:

2. Title: Air Canada – Operational Air Service Development Incentive, contract no. 201733577 contract execution

3. Requesting Agency: Department of Aviation

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- Name: Laura Jackson
Phone: (303) 342-2282
Email: Laura.Jackson@flydenver.com

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- Name: Aaron Barraza
Phone: (303) 342-2261
Email: Aaron.Barraza@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable:

Air Canada qualifies for an air service incentive for their new service to Vancouver (service initiation May 18, 2017). As a new international destination service by Air Canada from Denver, flights to Vancouver qualify for a waiver of fees, applied as credits, to operate at Denver International Airport for the first year of this service. The maximum amount of the credits is \$1M over the two years and the exact waiver amount is based on the number of passengers carried (\$20 of waiver per enplaned passenger). This incentivizes Air Canada to carry as many passengers as possible on the flight.

- a. Contract Control Number: 201733577
b. Duration: May 18, 2017 – May 17, 2018
c. Location: DEN
d. Affected Council District: 11
e. Benefits: This agreement supports DEN’s air service incentive program, which encourages new airlines to add service to Denver, and for existing carriers to add new nonstop destinations from Denver.
f. Costs:

Table with 3 columns: Current Contract Amount (A), Additional Funds (B), Total Contract Amount (A+B). Row 1: N/A, N/A, 1,000,000

Table with 3 columns: Current Contract Term, Added Time, New Ending Date. Row 1: N/A, N/A, 05/18/2017 – 05/17/2018

g. Date Goals Assigned: N/A

h. Goals: N/A

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain. There are no known controversies. This is an air service incentive that is offered to all airlines.

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

## Key Contract Terms

Type of Contract:

Professional Services > \$500K     Lease     Design or Construction for airport improvements > \$5M  
 Grant     IGA     Sale of Real Property     Sale of Personal Property

Vendor/Contractor Name: Air Canada

Contract control number: 201733577

City's contract manager: Laura Jackson

Was this contractor selected by competitive process?

No. All airlines are eligible for the air service incentive program.

Has this contractor provided these services to the City before?  Yes  No

Term/Duration of contract/project: 05/18/2017 – 05/17/2018

Is this a new contract?  Yes  No    Is this an Amendment?  Yes  No    If yes, how many? \_\_\_\_\_

Renewal terms: N/A

Purpose:

Air Service Development

Cost/value:

Maximum value of \$1,000,000.00

Source of funds:

The City's Airport System Capital Improvement and Replacement Fund

Benefit:

Supports new international flights during the first two years of service; provides more options for consumers for nonstop travel from Denver; enhances Denver's competitive air service position in the global aviation industry.

Is this contract subject to:  W/MBE  DBE  SBE  XO101  ACDBE  N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract?

None.

Location: Denver International Airport

Affected Council District: 11

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*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_