

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor’s Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**.

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 1/24/2012

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. **Title:** (Include a concise, one sentence description – please include name of company or contractor and contract control number - that clearly indicates the type of request: grant acceptance, contract execution, amendment, municipal code change, supplemental request, etc.)

Request for approval of a new concession agreement for Tugals, LLC dba TULEH RUCHE, #201102305-00, to be located in Concourse B at Denver International Airport.

3. **Requesting Agency:** Department of Aviation

4. **Contact Person:** (With actual knowledge of proposed ordinance/resolution.)

- **Name:** Susan H. Moore
- **Phone:** (303) 342-2510
- **Email:** susanh.moore@flydenver.com

5. **Contact Person:** (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- **Name:** Brian Elms
- **Phone:** 303-619-7353
- **Email:** brian.elms@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:**

Tugals, LLC d/b/a/ TULEH RUCHE was selected for the Specialty Retail Women’s Fashions and Accessories concept, to be located in Concourse B Center Core, through a Request for Proposal process issued March 7, 2011.

****Please complete the following fields:** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

- a. **Contract Control Number:** #201102305-00
- b. **Duration:** DOE – 11/30/2017
- c. **Location:** DIA – Concourse B Center Core
- d. **Affected Council District:** 11
- e. **Benefits:** New choices in specialty retail for the traveling public and airport employees.

f. **Costs:** This revenue contract will offer new choices to the traveling public on Concourse B in the form of high quality women’s fashions and accessories, including international, national, and local designs. In addition, outfits may be accessorized with jewelry, sunglasses, bags, belts, scarve, and other trendy accessories. Estimated annual gross sales of \$1,000,000 during the first year and increasing incrementally to \$1,242,527 over the five-year term will result in annual rental revenue to the Airport of the greater of a Minimum Annual Guarantee (MAG) of \$100,300.00 or percentage compensation of gross revenues of 10% for less than \$1 million; 12% for \$1million - \$2 million; 14% for over \$2 million. Some of the brands to be offered by TULEH RUCHE include Michael Kors, Juicy Couture, Pandora, Vera Bradley, Anne Klein, and DKNY.

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: _____

Date: _____

\$100,300.00 Annually	None	\$100,300.00 Annually
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<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
DOE – 11/30/2017	0	11/30/2017

g. Date Goals Assigned: February 9, 2011

h. Goals: 40%

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

No.

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SIRE Tracking Number: _____

Date: _____