

# OED ORDINANCE/RESOLUTION REQUEST

Date of Request: 5/25/18

Please mark one:  Bill Request or  Resolution Request

## 1. Type of Request:

- Contract/Grant Agreement  Intergovernmental Agreement (IGA)  Rezoning/Text Amendment  
 Dedication/Vacation  Appropriation/Supplemental  DRMC Change  
 Other:

## 2. Title:

Authorizes a contract between the Office of Economic Development (OED) and Arbor E & T LLC dba ResCare Workforce Solutions for \$3,505,000 to provide One-Stop Operator and comprehensive services specific to employment and training as required under Denver's Workforce Innovation and Opportunity Act (WIOA) funding and other special state revenue or grant-funded workforce initiatives for the period beginning July 1, 2018 and concluding June 30, 2019.

## 3. Requesting Agency: Office of Economic Development

## 4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: <b>Tony Anderson</b> 720-913-5410	Name: <b>Susan Liehe</b> 720-913-1689
Email: <b>tony.anderson@denvergov.org</b>	Email: <b>susan.liehe@denvergov.org</b>

## 5. General a text description or background of the proposed request, if not included as an executive summary.

To achieve maximum return on public investment, this contract describes the programmatic, administrative and other requirements of Denver's one-stop operator/comprehensive services provider as they deliver services prescribed by the Workforce Innovation and Opportunity Act (WIOA) and the requirements of other state and grant-funded initiatives managed by Denver Workforce Services. The combined efforts of Denver Workforce Services and its contractors are reviewed by the Denver Workforce Development Board, which exists under federal WIOA guidelines to ensure a seamless collaborative model for the city.

As was done for the previous fiscal year, OED has included an inclusive budget line item to provide up to an additional \$1 million within this contract to disseminate additional special revenue funds from Colorado Department of Labor and Employment to the provider as applicable within the program year 2018-19.

6. City Attorney assigned to this request (if applicable): Vicki Ortega

7. City Council District: Citywide

## Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**  
Professional Services

**Vendor/Contractor Name:** Arbor E&T dba ResCare Workforce Services

**Contract control number:** Not yet available

**Location:** Richard T. Castro Building, 1200 Federal; and Arie P. Taylor Municipal Center, 4685 Peoria St; among others

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?**

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):** New contract for funding year starting July 1, 2018 and concluding on June 30, 2019.

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i> <i>(A)</i>	<i>Additional Funds</i> <i>(B)</i>	<i>Total Contract Amount</i> <i>(A+B)</i>
\$3,505,000	-	\$3,505,000

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
12 months	-	06/30/19

**Scope of work:** *See Executive Summary.*

**Was this contractor selected by competitive process? If not, why not?**

Yes. OED originally issued RFPs for its contracted workforce programs in November 2015, and undertook a rigorous proposal review and rating system which resulted in contracts being awarded to selected providers in Spring 2016. It was intended that this proposal/performance period would span three years, renewed each year with individual contractors, pending performance; this is the third year of that period. At the onset, ResCare Workforce Services was awarded a contract to fulfill WIOA One-Stop and comprehensive services for the 2016-17 year. A second contract was granted for the 2017-18 funding year, and this proposed third contract will cover the 2018-19 year. In January 2019, OED will again issue workforce program RFPs for the next three years, renewable each year pending performance.

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds:** Federal WIOA adult, dislocated worker, and disability employment (67%), state special revenue funds (28%), and workforce grants (5%).

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, DEN concession contracts):** N/A

**Who are the subcontractors to this contract?** None

## EXECUTIVE SUMMARY

This contract engages Arbor E&T dba ResCare Workforce Solutions as the Workforce Innovation and Opportunity Act (WIOA) One-Stop and comprehensive services provider for the City and County of Denver for the 2018-19 funding year, in addition to supporting other workforce activities that fulfill both state and grant-funded requirements. These activities include administration of the Re-Imagine Retail grant and the Disability Employment Initiative. ResCare will continue to engage and serve Denver's priority populations and targeted neighborhoods. In addition to its WIOA and grant administration role, ResCare is also responsible for convening partners and stakeholders who represent the larger workforce system. This group, collectively named the Denver Workforce Integration Network (DWIN), meets monthly and is designed to better align the regional workforce resources with education and economic development assets to create a collective response to labor market challenges. DWIN has allowed for increased access to workforce development services for Denver residents.

Denver Workforce Services aspires to provide workforce investment activities that increase the employment, retention, earnings, and occupational skill attainment by participants, and, as a result, improves the quality of the workforce, reduces dependency on government assistance, and enhances the productivity and competitiveness of the region. ResCare will continue to engage local employers, industry associations, and sector partnerships to understand the current and future needs of business, and will offer training and employment opportunities to unemployed and underemployed job seekers.

Success will be measured, in part, through data on the following:

- Percentage of participants who are engaged in education or training that leads to employment or a credential
- Percentage of participants who have entered employment
- Percentage of participants who have retained employment
- Median earnings of participants