



5770 East 77th Ave
Commerce City, CO 80022
office | 303 289 5743
fax | 303 287 9273

2269 Commercial Blvd
Colorado Springs, CO 80906
office | 719 527 1016
fax | 719 527 1019

farismachinery.com
772 Valley Court
Grand Junction, CO 81505
office | 970 242 4997
fax | 970 242 4783

TOUGH JOBS | TOUGH MACHINES

Proposal

May 5, 2017

EXHIBIT A

Mr. Victor Lovato
Denver International Airport
27500 East 80th Ave
Denver, CO 80249

Dear Victor:

We are pleased to offer the opportunity for the Denver International Airport to purchase Elgin Crosswind Street Sweepers based on the NJPA prices. The unit is equipped as follows:

| Sweeper Body & Standard Option Section | | | | |
|---|-------------|--|--------------|---------------------|
| Qty. | Part Number | Description | Unit Price | Total |
| 1 | 1120891 | Elgin Crosswind Street Sweeper with dual side brooms and John Deere sweeper engine | \$123,125.00 | \$123,125.00 |
| 1 | 1122777 | Factory Mounting on Chassis | \$2,135.00 | \$2,135.00 |
| 1 | 1092227 | Hopper Lifelast Hopper Liner | \$7,895.00 | \$7,895.00 |
| 1 | 1032481 | 16'-8" Fill Hose | \$0.00 | \$0.00 |
| 1 | 1111175 | In-Cab Broom Tilt LH Side | \$1,015.00 | \$1,015.00 |
| 1 | 1111176 | In-Cab Broom Tilt RH Side | \$1,015.00 | \$1,015.00 |
| 1 | 4810044 | Dupont Yellow Paint on Body | \$3,787.00 | \$3,787.00 |
| 1 | 1063731 | Dupont Yellow Paint on Chassis | \$3,675.00 | \$3,675.00 |
| 1 | 1085883 | Hopper Inspection Door w/Step | \$775.00 | \$775.00 |
| 1 | 1059209 | Hopper Deluge System | \$1,020.00 | \$1,020.00 |
| 1 | 1119217 | Hydraulic Wandering Hose | \$4,750.00 | \$4,750.00 |
| 1 | 1070639 | LED Stop/Tail/Turn Lights | \$625.00 | \$625.00 |
| 1 | 1120877 | Auto Lube on Sweeper Only | \$4,290.00 | \$4,290.00 |
| 1 | 1120875 | Memory Sweep Function | \$2,660.00 | \$2,660.00 |
| 1 | 1119059 | In-Cab Hopper Dump | \$825.00 | \$825.00 |
| 1 | 1113730 | Individual Switches on Water Function | \$1,355.00 | \$1,355.00 |
| 1 | 1119160 | Center Mounted Broom in Pick Up Head | \$4,790.00 | \$4,790.00 |
| 1 | 1121892 | Cab & Rear Mounted LED Beacon Lights w/Arrow Stick | \$3,870.00 | \$3,870.00 |
| 1 | 1121515 | Aux. Hydraulic Pump | \$1,335.00 | \$1,335.00 |
| 1 | FRT-124-010 | Freight to Denver, CO | \$4,145.00 | \$4,145.00 |
| 1 | | Total Sweeper Price | | \$173,087.00 |
| 1 | | Less 3% NJPA Discount | | (\$5,192.61) |
| 1 | | Unit Price After NJPA | | \$167,894.39 |

TOUGH JOBS | TOUGH MACHINES

| | | Discount | | |
|---|---------|--|-------------|---------------------|
| Chassis and Special Option Section | | | | |
| 1 | 1124546 | 2018 International 4300 Chassis with Heated/Remote Control Mirrors, Air Ride Seats & AM/FM Radio | \$84,175.00 | \$84,175.00 |
| 1 | 2211633 | Front Mounted Magnet | \$9,915.00 | \$9,915.00 |
| 1 | 2211634 | Caster Wheels in Pick Up Head | \$3,060.00 | \$3,060.00 |
| | | Total Sweeper Price | | \$265,044.39 |
| 1 | | Less Preferred Customer Discount | | (\$2,544.39) |
| | | Total Unit Price FOB Denver, CO | | \$262,500.00 |
| | | Total Price for 3-Units FOB Denver. CO | | \$787,500.00 |

Notes:

- NJPA Information is enclosed for your review.

Terms: Net 30 days after receipt of the invoice.

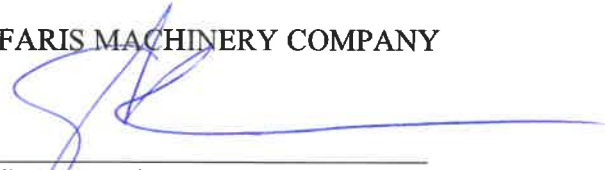
Delivery: 18 to 20 weeks after receipt of the order.

All prices are firm for 30 days from the date of the quote.

Thank you for the opportunity of quoting this equipment.

Sincerely,

FARIS MACHINERY COMPANY


 Steve Brooks
 District Manager
 Phone: 720-612-9766
 E-mail Address: steve.brooks@farismachinery.com