



It's all about connections

EXHIBIT A

AXA Power, Hobart, Houchin, Military and J&B are now ITW GSE.

We remain: same people, same products, same company.

ITW GSE Inc., 11001 US Highway 41 North, Palmetto, FL 34221 USA

| Page 1 of 2 | | | | Quote No: QJGR053018-1 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|
| TO: Denver Department of General Services - PURCHASING DIVISION Department 304, 11th Floor 201 West Colfax Ave Denver , CO 80249 Attn: Kenton Janzen Phone: 303/342-2183 Email: kenton.janzen@denvergov.org | | | | DATE: 5/30/2018 |
| | | | | FROM: Greg Rentfro PHONE: 469/968-6082 |
| | | | | EMAIL: grentfro@itwgse.us |
| RE: Formal Proposal No 28718 - PCA Units (Proposal Item 1) | | | | |
| WE ARE PLEASED TO OFFER THE FOLLOWING QUOTATION: | | | | |
| ITEM # | QTY | MODEL/PART # | DESCRIPTION | UNIT PRICE U.S.D. |
| 001 | 11 | PCA130/2 AP-572526 | Hobart PCA 130: Bridge Mount with Brackets <i>45Ton Rating; Type ID PCA 130, ADF-130/2 H</i> * INPUT: 3 x 480V, 50/60Hz * Single Outlet (14" connection) * Airflow: up to 130 Kg/min (Max) @ 8500 Pa (Max) * 2 cooling circuits; 72kW heat * Refrigerant: R410a * FINISH: RAL7035 (light grey) * AP-572810 Cabin sensor with hook included * Includes remote control panel, filter, VFD on compressors and main blower * Modbus to BACNET gateway - mapping, wired/wireless connection to EMCS not included * Reflective Tape around bottom edges * Includes mounting brackets for Jetway PBB * Does not include spare parts, condensate water piping, cables and cable glands, interface to BMS, service hose. * Warranty: 2 years commercial | \$ 74,240 |
| 002 | 11 | Hose Carrier | Metroplex Conveyor Hose Carrier (Steel) | \$ 9,330 |
| 003A | 11 | Starter Hose | 20' Spiral Starter hose assembly | \$ 309 |
| 003B | 11 | Main Hose Assembly | 60' primary flat duct assembly (3 x 20' ducts) with (1) 14" to 8" tapered adapter and PCA connector. | \$ 769 |
| 004 | 1 | Freight Out | FOB DEN with freight prepaid to DEN. Does not include unloading or storage at destination | \$ 13,500 |
| 005 | 3 | Commissioning and training | Start up and commissioning at destination. 3 days on site training plus additional days start-up only. Requires 2 weeks notice for scheduling. | \$ 1,500 |
| NOTE: Price does not include any federal or local sales or use taxes. | | | | \$ 949,128 |
| ENCLOSED: Data Sheets FOB POINT: PALMETTO, FL TERMS: Net 30 Days on approved credit VALIDITY: 60 Days SHIPMENT: 12-14 wks : Subject to schedule when ordered WARRANTY: ITW GSE Standard Terms & Conditions (current rev.) Apply | | | | |

Terms and Conditions of Sale may be viewed on our website @ www.itwgse.com/us

BUYER: Sales of ITW GSE Inc. , also doing business as ITW GSE Hobart, ITW GSE Americas, ITW GSE J&B Aviation, ITW GSE Military ('ITW GSE') products and services are expressly limited to and made conditional on acceptance of ITW GSE Terms and Conditions of Sale, dated 28. April 2015, found at <<http://itwgse.com/terms-and-conditions-of-sale/>>. Any other Terms, additional or different, are hereby rejected. Commencement of work by ITW GSE or acceptance of delivery of products by the customer constitutes acceptance of the "Terms and Conditions of Sale".

➤ *This equipment is not to be exported to or used in any country named on the U.S. Government's list of restricted nations. All shipments are subject to review by U.S. Export offices*

➤ *Order confirmation is subject to a disclosure statement declaring end-user and country.*

Greg Rentfro

Greg Rentfro, Area Sales Manager
grentfro@itwgse.us



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Page 2 of 2

TO: Denver Department of General Services - PURCHASING DIVISION
 Department 304, 11th Floor
 201 West Colfax Ave
 Denver , CO 80249
 Attn: Kenton Janzen
 Phone: 303/342-2183
 Email: kenton.janzen@denvergov.org

QUOTE NO: QJGR053018-1

DATE: 5/30/2018

FROM: Greg Rentfro
 PHONE: 469/968-6082

EMAIL: grentfro@itwgse.us

RE: Formal Proposal No 28718 - Ground Power Units

WE ARE PLEASED TO OFFER THE FOLLOWING QUOTATION:

| ITEM # | QTY | MODEL/ PART NO. | DESCRIPTION | UNIT PRICE U.S.D. | TOTAL U.S.D. |
|--------|-----|-----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-----------------|
| 001 | 11 | 90SX240 H | 90kVA Powermaster 2400 Frequency Converter, single 400Hz output | \$ 25,290 | \$ 278,190 |
| | | AP-578651 | Horizontal unit for Bridge Mounting; Type ID 3GWH-200/260-N | | |
| | | | INPUT : 480V/60Hz, maximum input current 94 Amps (.8PF) | | |
| | | | OUTPUT #1: 114/200VAC/400Hz (260A) | | |
| | | | * 12-pulse rectifier PWM inverter, < 5% Input Current Distortion | | |
| | | | * Includes Remote Operator Station | | |
| | | | * Plug and Play Line Drop Compensation | | |
| | | | * Standard 2 year parts and labor warranty | | |
| | | | * Operation & Maintenance Manual | | |
| | | | * Includes universal PBB Mounting Brackets P/N 292184-01 | | |
| | | | | | |
| 001A | 11 | JB9516-90 | 90 ft. Single Jacket AC Output Cable with "On/Off, Up/Down" pushbuttons and replaceable nose | \$ 3,700 | \$ 40,700 |
| | | | | | |
| 002 | 1 | Recommended Spares | Recommended mix of spares to support requested equipment, refer to 2400 90kVA spare parts list in documents | \$ 6,275 | \$ 6,274.75 |
| | | | | | |
| 003 | 3 | Commissioning and training | Start up and commissioning at destination. 3 days on site training plus additional days start-up only. Requires 2 weeks notice for scheduling. | \$ 1,500 | \$ 4,500 |
| | | | | | |
| 004 | 1 | Freight | FOB DEN with freight prepaid to DEN, single load shipment. Does not include unloading or storage at destination. | \$ 4,500 | \$ 4,500 |
| | | | | | |
| | | | NOTE: Prices do not include any federal or local sales or use taxes. | | |
| | | | | | |
| | | | | | \$ 334,165 |

ENCLOSED:

Data Sheet

FOB POINT:

PALMETTO, FL, Freight not included

TERMS:

Net 30 Days on Approval

VALIDITY:

60 Days

SHIPMENT:

4-6 weeks ARO : Subject to availability when ordered

WARRANTY:

ITW GSE Standard Terms & Conditions (current rev.) Apply

Greg Rentfro

Greg Rentfro
 Area Sales Manager
grentfro@itwgse.us

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C.1 PROPOSAL ITEMS

PROPOSAL ITEM #1 (Exhibits A-D) - HOBART 3400 Series, PCA 130 as an equal substitute

PRECONDITIONED AIR DX AIR HANDLING UNITS - (Bridge Mounted DX PCA)

PRICE PER UNIT \$84,648 (excludes freight and commissioning)

TOTAL DELIVERED PRICE FOR 11 UNITS \$949,128 (including PCA,brackets, accessories, commissioning and freight)

PROPOSAL ITEM #2 (Exhibit E) - HOBART Powermaster 2400 Frequency Converter

AIRCRAFT GROUND POWER UNITS

PRICE PER UNIT \$35,265 (excludes freight and commissioning)

TOTAL DELIVERED PRICE FOR 11 UNITS \$334,165 (including GPU, output cable, spares, commissioning and freight)

