

## ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team  
at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by **9 a.m. Friday**. Contact the Mayor's Legislative team with questions

**Date of Request:** November 2, 2023

Please mark one: ☐ Bill Request or ☒ Resolution Request

### 1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment  
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change  
☐ Other:

**2. Title:** Approves Master Purchase Order with NanoLumens Inc. (NanoLumens) in the amount of \$4,000,000.00 for the purchase of components for 99 large format Direct ViewLED displays and Flight Information Displays (FIDS) for a term of two years with three one-year extension options.

**3. Requesting Agency:** Department of Aviation

### 4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Brandon Gainey, SVP Design, Engineering and Construction	Name: Rita Aguilar, Rachel Gruber, Barry Burch Jr.
Email: <a href="mailto:Brandon.Gainey@flydenver.com">Brandon.Gainey@flydenver.com</a>	Email: <a href="mailto:rita.aguilar@flydenver.com">rita.aguilar@flydenver.com</a> , <a href="mailto:Rachel.gruber@flydenver.com">Rachel.gruber@flydenver.com</a> , <a href="mailto:barry.burch@flydenver.com">barry.burch@flydenver.com</a>

**5. General description or background of proposed request. Attach executive summary if more space needed:** As part of its Concourse Expansion Project (CEP), DEN incorporated Nanolumens Brand Wayfinding Electronic Displays to be used for dynamic wayfinding, as well as informational and advertisement mediums. The incorporation of these digital components provides DEN with the ability to provide dynamic messaging that is easily changeable. The contractor NanoLumens provided the digital components for all DEN's CEP projects and maintains a consistent product with a 10-year warranty. The project consists of the design, manufacture, and delivery of 99 large format Direct ViewLED displays and Flight Information Displays (FIDS) including the display, electrical components, and specialized LED video processing equipment for existing gates in the B Concourse.

The Nanolumens Brand Wayfinding Electronic Displays will provide the customer clear and consistent information. The airlines utilize the new displays as part of the boarding process, and for informational messaging, advertising. The signs are also connected to the Emergency Communications System (ECS) system and will provide clear visual messages during and event or anytime DEN needs to provide information to the passengers.

This project is the first of an anticipated series of projects to implement the new DEN standard signage system in the remaining concourse areas that still have the older signage. This program will standardize the signage system throughout the airport, installing the same digital signage that has been installed in the Concourse Expansion Projects.

- 6. City Attorney assigned to this request (if applicable):** Kevin Cain
- 7. City Council District:** District 11
- 8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

### Key Contract Terms

**Type of Contract:** Contract for Goods over \$500K

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

**Vendor/Contractor Name (including any dba's):** NanoLumens Inc.

**Contract control number (legacy and new):** SC-00008424

**Location:** Denver International Airport

**Is this a new contract?** ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?** \_\_\_\_\_

**Contract Term/Duration:** This is a two (2) year Master Purchase Order with three (3) one-year extension options.

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
N/A	N/A	\$4,000,000.00

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
N/A	N/A	Two years with three one – year extension options

**Scope of work:** DEN Wayfinding Displays for B-CONCOURSE PROJECT consists of the design, manufacture, and delivery of large format Direct View LED displays including the display, electrical components, and specialized LED video processing equipment. These displays will be installed as dynamic gate customer wayfinding, as well as informational and advertisement mediums at DEN. The B-Concourse project consists of ninety-nine (99) displays. The product will be installed by an approved installation contractor.

**Was this contractor selected by competitive process?** No **If not, why not?** DEN has Standardized on Nanolumens Brand Wayfinding Displays, Purchase pursuant to STANDARDIZATION – Bidding Exception Justification – Denver Revised Municipal Code (DRMC) Sec. 20-64 (a)(4)

**Has this contractor provided these services to the City before?** ☒ Yes ☐ No

**Source of funds:** Capital Improvement Project (CIP)

**Is this contract subject to:** ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A – Due to Purchase pursuant to STANDARDIZATION – Bidding Exception Justification – DRMC Sec. 20-64 (a)(4)

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):** N/A

**Who are the subcontractors to this contract?** N/A

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