

A blue-tinted map of North America with a grid overlay. A black dot is placed over the location of Denver, Colorado, with the word "DENVER" written in black capital letters to its right.

● DENVER

Pet Day Care, Boarding and Grooming Services Concession - Worldport Facility

John Ackerman
DIA Chief Commercial Officer
September 2013



DENVER INTERNATIONAL AIRPORT
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Pet Day Care, Boarding and Grooming Services

- Concept: Paradise 4 Paws
- Location: Worldport facility
- Contract Term: 15 years
- Projected Opening Date: Dec. 2013
- Projected Year 1 Sales: \$842,959
- Projected Employees: Average 7-10
- Projected Annual Rent: \$92,400
- ACDBE goal/participation: 10%/10%



AGGREGATE ECONOMIC BENEFITS

- \$843K in annual revenues
- \$92K in annual rents to DIA
- \$31K in annual sales tax to CCD
- 7-10 full-time and part-time employees
- 15 construction jobs
- ACDBE goals are set by the OED Division of Small Business Opportunity (DSBO)
- Approximately \$84K in newly recognized ACDBE revenues

AGGREGATE ECONOMIC BENEFITS

- Up to 70 overnight parking spaces are authorized for this service, subject to parking rate approval and fees
- Revenue generated from overnight parking is subject to 10% compensation fee, payable monthly and separate from the pet day care revenues

SELECTION PROCESS

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- RFP issued Dec. 20, 2012 for a Consumer Service Opportunity
- Pet Day Care, Boarding and Grooming Services
 - 10% ACDBE Goal
 - Received 1 proposal
 - Will be located in the Worldport Facility on 75th Avenue off of Jackson Gap



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OUR NEW PARTNER

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- Paradise 4 Paws DIA d/b/a Paradise 4 Paws
 - Paradise 4 Paws is a proven operator of airport-focused pet day care, boarding and grooming services, currently open at Chicago's O'Hare and Midway airports and Dallas/Ft. Worth Int'l Airport
- Paradise 4 Paws is committed to working with ACDBE vendors and suppliers to meet the 10% ACDBE Goal including:
 - K9 Investment to provide veterinary services
 - 1st ABC Transportation to provide late-hours airport transportation as well as pet transportation services
 - Wisdom Medical Supplies to provide medical and other operating supplies
 - Info Cubic to provide HR services, such as background checks



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