
Procurement Information for New Janitorial Contracts

Overview:

The citywide service was broken into seven portfolios: five (5) portfolios based on General Services Facilities Management teams and two Parks & Recreation portfolios consisting of recreation centers and parks locations. Thirteen (13) proposals were received, and nine (9) were deemed responsive. The selection committee, consisting of stakeholder agencies including General Services, Parks & Recreation, and DOTI, evaluated each contractor based on the following criteria:

- Organization background
- Organization capacity
- Service delivery plan
- Staff training plan
- Pricing
- Required document submittal (administrative)
 - DSBO Utilization Plan
 - Technical Requirements

The selection committee made two awards to the top two highest scored contracts; Roth Property Maintenance and KG Clean, Inc. By awarding the top two contractors, the city ensures a continued high level of service over the term of the contract and ensures the city's ability to quickly and appropriately respond to cleaning and disinfection needs associated with the pandemic. Both contractors were awarded one of the Parks & Recreation portfolios and at least one General Services portfolio. Roth Property Maintenance and KG Clean have committed to 100% MWBE participation goal.

General Services is finalizing contract negotiations with both Roth Property Maintenance and KG Clean, and it is anticipated the transition process for current janitorial staff under Executive Order 136 will begin sometime in March.

Roth Property Maintenance, L.L.C. 202057317-00

Overview:

Roth Property Maintenance, L.L.C. (RPM) has been awarded a new agreement for janitorial services at various city-owned facilities, excluding Denver International Airport. RPM holds certifications for DBE, MWBE and SBE and is a local vendor.

Term:

The initial term of the agreement is May 1, 2021 – April 30, 2024 with two (2) one (1) year extension options available by written amendment.

Contract Maximum:

The Contract Maximum is \$23,700,000

MWBE Commitment:

100% MWBE Commitment

KG Clean, Inc 202157441-00

Overview:

KG Clean, Inc. has been awarded a new agreement for janitorial services at various city-owned facilities, excluding Denver International Airport. KG Clean, Inc. holds certifications for DBE, MWBE, and SBE and is a local vendor.

Term:

The initial term of the agreement is May 1, 2021 – April 30, 2024 with two (2) one (1) year extension options available by written amendment.

Contract Maximum:

The Contract Maximum is \$4,100,000

MWBE Commitment:

100% MWBE Commitment