

## ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by 9 a.m. Friday. Contact the Mayor's Legislative team with questions

Date of Request: June 5, 2025

Please mark one: ☐ Bill Request or ☒ Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

☐ Yes ☒ No

### 1. Type of Request:

☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment

☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change

☐ Other:

2. **Title:** Approves a contract with Marsh USA, LLC for \$35,000,000.00 with an end date of 6-30-2030 for insurance broker services to support a Rolling Owner Controlled Insurance Program (ROCIP5) for construction projects at Denver International Airport (DEN), in Council District 11 (PLANE-202577704).

3. **Requesting Agency:** Department of Aviation

### 4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Greg Hegarty, SVP Business Operations	Name: Kevin Forgett, State and Local Legislative Advisor
Email: <a href="mailto:Greg.Hegarty@flydenver.com">Greg.Hegarty@flydenver.com</a>	Email: <a href="mailto:Kevin.Forgett@flydenver.com">Kevin.Forgett@flydenver.com</a>

### 5. General description or background of proposed request. Attach executive summary if more space needed:

(who, what, why)

This project is to secure insurance broker professional services for DEN's next Rolling Owner Controlled Insurance Program (ROCIP5) for construction projects beginning and ending between 2025-2030. The estimated construction value in the Capital Improvement Program (CIP) over the next five years is estimated to be around \$1.1B. The insurance broker is responsible to design, market, negotiate and place insurance coverages, provide program administration, loss control, and claims management support, and produce performance reporting. Budget was established from an estimate derived from the current ROCIP4 program. ROCIP4 expires in Feb 2029 with new projects ideally ceasing to be added in 2027 or earlier to allow for full closeout. With longer term projects on the horizon we need to develop a ROCIP5 program to continue to have an active program with adequate duration to insure these projects.

Key risks of not having ROCIP5 in place to support DEN construction projects include: 1. Less control and consistency of safety practices and oversight; 2. Fewer disadvantaged businesses bidding and participating on DEN construction projects; 3. Increased difficulty for Lead Contractors to meet their Division of Small Business Opportunity (DSBO) goals; 4. Increased expense to DEN for contractor placed insurance without benefit of DEN buying power; 5. Uncertainty for DEN on the terms, conditions, and effectiveness of insurance; and 6. Increased expense to address claim and/or coverage disputes with involvement of multiple contractor insurers

DEN's ROCIP programs are integral to all pillars of Vision 100, particularly "Growing Our Infrastructure" and "Maintaining What We Have." These projects not only enhance our infrastructure to accommodate increasing passenger volumes but also ensures the longevity and reliability of our existing assets.

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

6. City Attorney assigned to this request (if applicable): John Redmond

7. City Council District: District 11

8. **\*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

### Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): Professional Services > \$500K

Vendor/Contractor Name (including any dba's): Marsh USA, LLC

Contract control number (legacy and new): PLANE-202577704

Location: Denver International Airport

Is this a new contract? ☒ Yes ☐ No Is this an Amendment? ☐ Yes ☒ No If yes, how many? \_\_\_\_\_

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):  
7/1/2025 - 6/30/2030

Contract Amount (indicate existing amount, amended amount and new contract total):

Current Contract Amount (A)	Additional Funds (B)	Total Contract Amount (A+B)
\$35,000,000	NA	\$35,000,000

  

Current Contract Term	Added Time	New Ending Date
7/1/2025 - 6/30/2030	NA	6/30/2030

#### Scope of work:

Serve as the Program Administrator for a Rolling Owner Controlled Insurance Program (ROCIP) to provide insurance coverage, safety and loss control, and administrative support for approximately \$1.1B in construction projects. Responsible for designing, marketing, negotiating, and implementing insurance coverages and providing administrative, safety and loss control, claims management, and stewardship/performance reporting services for Denver International Airport (DEN) ROCIP5 (Program). Program insurance premiums will be paid through Marsh to the carriers.

Was this contractor selected by competitive process? No

If not, why not? This procurement qualifies for exception under Memorandum No.8B and will not be competitively procured. DEN's current broker for ROCIP4, Marsh, has direct, detailed knowledge of the structure and operation of this complex program, gained from years of direct development and administration of the program in combination with DEN's internal professional risk management team. Transitioning to a new broker would necessitate significant onboarding time and resources and could potentially delay the program, with significant consequences to DEN construction projects and timelines. ROCIP4 has very little capacity to add additional projects, so the same structure will be utilized to develop a ROCIP5 program to expand the existing program administration. Marsh's familiarity with our processes and our

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construction portfolio allows for continuity and operational efficiency. This ensures that there is no learning curve, and Marsh can begin services related to ROCIP5 without any disruptions to our ongoing construction projects.

**Has this contractor provided these services to the City before?** ☒ Yes ☐ No

**Source of funds:** Capital Improvement Plan (CIP)

**Is this contract subject to:** ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):** N/A - No goals were assigned to this project due to Executive Order 8, Memorandum No. 8B.

**Who are the subcontractors to this contract?** N/A

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