

ORDINANCE/RESOLUTION REQUEST

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 12/12/2017

Please mark one: **Bill Request** or **Resolution Request**

1. Has your agency submitted this request in the last 12 months?

Yes **No**

If yes, please explain:

2. Title: Air Canada to Vancouver – Marketing Air Service Development Incentive, *contract no. 201733565* contract execution

3. Requesting Agency: Department of Aviation

4. Contact Person: *(With actual knowledge of proposed ordinance/resolution.)*

- **Name:** Laura Jackson
- **Phone:** (303) 342-2282
- **Email:** Laura.Jackson@flydenver.com

5. Contact Person: *(With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)*

- **Name:** Aaron Barraza
- **Phone:** 303-342-2261
- **Email:** Aaron.Barraza@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable:

Air Canada qualifies for an air service marketing incentive for their new service to Vancouver which began May18, 2017. As an unserved international market, service to Vancouver qualifies for this incentive. Air Canada’s marketing plan and activities must be approved by Denver International Airport and must promote travel to/from Denver International Airport.

***Please complete the following fields: (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)*

- a. **Contract Control Number:** 201733565
- b. **Duration:** May 18, 2017 to May 17, 2018
- c. **Location:** DEN
- d. **Affected Council District:** 11
- e. **Benefits:** This agreement support’s DEN’s air service incentive program, which encourages airlines to add service to Denver, and for existing carriers to add new nonstop destinations from Denver.
- f. **Costs:** \$1,000,000.00

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$1,000,000.00	N/A	\$1,000,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
5/18/17-5/17/18	N/A	5/18/17-5/17/18

- g. **Date Goals Assigned:** N/A
- h. **Goals:** N/A

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: _____

Date: _____

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.** There are no known controversies. This is an air service incentive that is offered to all airlines

Key Contract Terms

Type of Contract: Air Canada Incentive Contract

Professional Services > \$500K Lease Design or Construction for airport improvements > \$5M
 Grant IGA Sale of Real Property Sale of Personal Property

Vendor/Contractor Name: Air Canada

Contract control number: 201733565

City's contract manager: Laura Jackson

Was this contractor selected by competitive process? No. All airlines are eligible for the air service incentive program.

Has this contractor provided these services to the City before? Yes No

Term/Duration of contract/project: 5/18/2017 to 5/17/2018

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? _____

Renewal terms: N/A

Purpose: Air Service Development

Cost/value: Maximum value of \$1,000,000.00

Source of funds: The City's Airport System Capital Improvement and Replacement Fund

Benefit:

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract? None

Location:

Affected Council District: 11

To be completed by Mayor's Legislative Team:

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