

A blue-tinted map of North America with a grid overlay. A black dot marks the location of Denver, Colorado, with the word "DENVER" written in blue capital letters to its right.

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AIRFIELD MANAGEMENT TOOLS SAAB SENSIS, CE91378-01

Ken Greene
Deputy Manager Airport Operations
June 2013



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Contract Description

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- Saab Sensis provides a computer software program that facilitates the safe and efficient movement of aircraft on the airfield
- Amendment will provide for the purchase of additional sensors that will track the movement of aircraft on the airfield
- Effective in 2014, the FAA will no longer perform this function or provide information to the airport

Selection Process

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- Contract awarded via a Request for Proposal and competitive selection process
- Four proposals were received when advertised in August 2009
- There was not a previous incumbent
- The selection panel consisted of DIA Finance, Commercial, Technology, and Airport Operations Division, United and Frontier Airlines management staff



Selection Process (cont.)

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- The selection criteria consisted of software capability, report design and generation capabilities, and technical support
- Saab Sensis is based in Syracuse, New York
- Saab Sensis employs four hundred and eighty four (484) management and technical staff

Goals

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- There are no goals established since Saab Sensis provides a proprietary software product that they also support
- There are no subcontractors that are proposed for this contract



Contract Terms and Amount

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- Original contract term: June 2010 – June 2013
 - The contract included software implementation, nine (9) airfield sensors, and a service agreement
- Original Contract Amount: \$2,750,000
- Amended contract term:
 - From approval date through December 2015
 - Amendment will provide for twenty-four (24) additional airfield sensors, a new software program for managing winter deicing operations, and a service agreement through December 2015
- The amended contract amount is \$6,350,000



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