

## ORDINANCE/RESOLUTION REQUEST

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

**Date of Request: 5/14/2018**

Please mark one:       Bill Request                      or                       Resolution Request

**1. Type of Request:**

- Contract/Grant Agreement     Intergovernmental Agreement (IGA)     Rezoning/Text Amendment
- Dedication/Vacation                       Appropriation/Supplemental                       DRMC Change
- Other:

**2. Title:**

Approves a contract with Norwegian Air Shuttle ASA for an operational Air Service Development Incentive in the amount of \$4,000,000.00 ending on April 8, 2020. (201738751)

**3. Requesting Agency:** Department of Aviation

**4. Contact Person:**

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Laura Jackson	Name: Angela Casias
Email: laura.jackson@flydenver.com	Email: Angela.Casias@flydenver.com

**5. General description or background of proposed request. Attach executive summary if more space needed:**

Norwegian qualifies for an air service incentive for their new service to Paris which began April 9, 2018. As an unserved international market, service to Paris qualifies for this incentive. Norwegian must maintain the Denver – Paris route for the duration of the contract period. Norwegian will be credited the amount of \$30 per enplaned passenger over this period, for a maximum credit of \$4.0M.

**6. City Attorney assigned to this request (if applicable):** Lisa Rorden

**7. City Council District:** 11

**8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

### Key Contract Terms

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**  
Professional Services

**Vendor/Contractor Name:**  
Norwegian Air Shuttle ASA

**Contract control number:**  
201738751

**Location:** DIA

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** \_\_\_\_\_

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**  
2 years  
04/09/2018 – 04/08/2020

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
4,000,000.00		4,000,000.00

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2 years		

**Scope of work:**

Norwegian Air qualifies for an air service incentive because they are initiating scheduled international air service at Denver International Airport (DEN). The incentive provides a maximum of \$4,000,000 in funds available for credits against operational expenses provided to Norwegian Air. Norwegian Air will receive a credit of \$30 per enplaned passenger during the first 24 months of operation of their new scheduled international service at Denver International Airport. These credits will be approved by Denver International Airport before they are executed.

**Was this contractor selected by competitive process?** No **If not, why not?** Non-Competitive Sole Source  
A competitive selection is not used for the air service incentive program; however, the program is offered to all airlines offering scheduled passenger service.

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds:** The City's Airport System Capital Improvement and Replacement Fund

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):**

**Who are the subcontractors to this contract?** None

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