

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor’s Legislative Team

at MileHighOrdinance@DenverGov.org by **11 a.m. Monday**. Contact the Mayor’s Legislative team with questions

Date of Request: May 2, 2023

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
- Dedication/Vacation Appropriation/Supplemental DRMC Change
- Other:

2. Title:

Approves agreement THTRS-202366916 with SMG dba ASM Global, from January 2024 – December 31, 2033, to manage the Colorado Convention Center, in its entirety. Services include but are not limited to: provision of staffing and supervision; customer service; facilities operation and management; financial management; booking shows and events; acquiring services, supplies and equipment; administering and negotiating licenses and agreements; conducting facility maintenance, repair and making minor improvements to existing spaces; and coordinating with stakeholders such as Visit Denver.

3. Requesting Agency: Denver Arts & Venues (DAV)

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Ginger White, Frank Delmonte	Name: Ginger White, Frank Delmonte
Email: Ginger.White@denvergov.org ; Frank.Delmonte@denvergov.org	Email: Ginger.White@denvergov.org ; Frank.Delmonte@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

Please see attached Executive Summary

6. City Attorney assigned to this request (if applicable): Brian Martin

7. City Council District: District 10 as of April Municipal Elections; Formerly District 9.

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor’s Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Standard Expenditure

Vendor/Contractor Name: SMG dba ASM Global (ASMG)

Contract control number: 202366916

Location: Colorado Convention Center

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

1/1/2024 – 12/31/2033

Contract Amount (indicate existing amount, amended amount and new contract total):

\$250,000,000 is NTE during life of the contract which includes operational costs of the CCC. Annual compensation to SMG is \$395,000 annually with a 3% annual increase after the first year and an annual incentive payment based on achieving performance goals.

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$250,000,000	N/A	\$250,000,000

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
1/1/2024 – 12/31/2033	N/A	

Scope of work: Please see attached executive summary

Was this contractor selected by competitive process? Yes **If not, why not?** N/A

Has this contractor provided these services to the City before? Yes No

Source of funds: CCC Special Revenue Fund, Revenue from operations.

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 2% DSBO goal. SMG has committed to 3%.

To be completed by Mayor's Legislative Team:

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Date Entered: _____

Who are the subcontractors to this contract? SMG employs numerous subcontractors and service providers.

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