

## ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team  
at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by **3:00pm on Monday**.

***\*All fields must be completed.\****  
*Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 12/15/12

Please mark one:  Bill Request or  Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes  No

If yes, please explain:

2. **Title:** Ordinance request approving the first amendment to the concession agreement with Aramark Sports and Entertainment Services, LLC THTRS-201205498 (Arenas Food & Beverage).

3. **Requesting Agency:** Arts & Venues Denver

4. **Contact Person:** (With actual knowledge of proposed ordinance/resolution.)

- **Name:** Tad Bowman
- **Phone:** 720-865-2488
- **Email:** [tad.bowman@denvergov.org](mailto:tad.bowman@denvergov.org)

5. **Contact Person:** (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor-Council and who will be available for first and second reading, if necessary.)

- **Name:** Tad Bowman
- **Phone:** 720-865-2488
- **Email:** [tad.bowman@denvergov.org](mailto:tad.bowman@denvergov.org)

6. **General description of proposed ordinance including contract scope of work if applicable:**

Aramark Sports and Entertainment Services, LLC provides food, alcoholic and non-alcoholic beverages, and retail services, including concession, banquet and cater services, and consignment services for Arts & Venues Denver facilities, specifically the Denver Coliseum and Red Rocks Amphitheatre. This is a request to amend the agreement to change the "Contract Year" and make clarifications to the "Minimum Guaranteed Payment". The intent of this contract is for the City to receive the annual gross profit with a minimum of 50% of the sales from the services described within the contract. The city receives monthly payments from the concessionaire equal to 50% of the sales in each month. At the end of the contract a reconciliation for all revenues and expenses is performed and the city receives the difference between the aggregate of the monthly payments and the annual gross profit. This amendment clarifies that the concessionaire is responsible for the annual minimum 50% guaranteed payment and provides a way for the concessionaire to carryover losses from month to month.

***\*\*Please complete the following fields:*** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

- a. **Contract Control Number:** THTRS-201205498
- b. **Duration:** November 1, 2012 to October 31, 2017
- c. **Location:** Arts & Venues Denver facilities, specifically the Denver Coliseum and Red Rocks Amphitheatre
- d. **Affected Council District:** Council District 8
- e. **Benefits:** Aramark Sports and Entertainment Services, LLC provides food, alcoholic and non-alcoholic beverages, and retail services, including concession, banquet and cater services, and consignment services for Arts & Venues Denver facilities, specifically the Denver Coliseum and Red Rocks Amphitheatre. This is a hybrid revenue/expenditure concession agreement over a five (5) year period.
- f. **Costs:** No additional costs are associated with this amendment; the contract total remains the same at \$30,837,547.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.** None that is known.

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*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_