



O.J. Watson Company, Inc.
 5335 Franklin Street
 Denver, Colorado 80216
 303-295-2885 or 800-332-2124
 Fax: 303-296-8049
 www.ojwatson.com

Quotation

Customer: DENROS
 City & County of Denver
 DPW Fleet Maintenance
 5440 Roslyn
 Denver CO 80216

Salesperson: Dick Eckrich

Contact: Brad Salazar
Phone: 720-865-3912
Fax: 720-913-8101

Quote Number: RKE79
Quote Date: 04/05/2016
Quote valid until: 05/01/2016
Revision Number: 2

PO Number:

Vehicle Information:

Year, Make & Model	Key #
VIN #	Unit #

BASE QUOTE

Furnish and install a Monroe 15' 6" RDS combo dump/sander body per spec as revised by agreements with the City and County of Denver. Equipment will be supplied and will include the changes and modifications as outlined in the equipment review in the Pilot Inspection on January 27 - 28, 2014.

Furnish and install Mailhot hoist.

C-DOT Award Disc # C-DOT Pricing-1 =	\$ 34,782.00	
Less 10%=		\$ 31,303.80
60 hours labor @ 100.00		6,000.00
Front Discharge Spinner	3,128.00	
Less 10%=		2,815.20
32 hours labor @ 100.00		3,200.00
Stainless Steel Up-Charge		9,700.00

Furnish and install a Certified Power Hydraulic system.

C-DOT Award # 311000523		
Options for dump body: #5 PTO, pump, reservoir etc.		\$ 10,167.00
Items to operate all functions of hydraulic system		5,730.00
Hydraulic lines, cylinders, fittings, oil etc.		15,920.00
Controls		488.00

Furnish and install a Pulltarp model N9 tarp system.
 Included

Furnish and install a Pintel/Tow hook per spec. CCD spec		1,500.00
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Furnish and install Sundries Equipment per RFP.
 CCD spec

Furnish and install a Monroe model MPPJ39R10-ISTT, poly snow plow.

Furnish and install a Monroe flat plate front hitch assembly.

Furnish and install Monroe snow plow miscellaneous items. Plow lights. CCD specs		\$1,304.00
Furnish and install Sundries Equipment per RFP.		



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Monroe to install all equipment and supply freight to deliver truck to Denver.	
Deliver to Denver:	\$ 1,800.00
Supply manuals per RFP	
Furnish Operator and mechanics	
C-DOT Light System:	\$ 4,388.00

Monroe model MPPj39R10-ISTT, Para Lift. 10' X 39" Moldboard.		
C-DOT Award Disc	10,120.00	
Less 10%=		9,108.00
Two section trip edge. Kuper GK-5 cutting edge.		
CCD Spec	1,800.00	
Less 10%=		1,620.00
HC-6-3-12 curb shoes.		
C-DOT Disc	92.00	
Less 10%=		82.80
Rubber snow deflector.		
C-DOT Disc	268.00	
Less 10%=		241.20
Poly sight markers		
C-DOT Disc	48.00	
Less 10%=		43.20
58 hours for mounting plow & hitch@ \$100.00		5,800.00
Jack bracket for City supplied snow shoes. (City to install if needed). Monroe model 00153336, flat plate hitch.		
CCD Spec.		\$ 1,600.00

When plow is disconnected only the flat plate will remain on the truck.
 All hardware and fasteners shall be grade 8, electronically plated and corrosion resistant.

Price for the above using the C-DOT award: \$ 112,811.20
Less the difference between C-DOT pricing and CCD adjusted price: <3,763.98>
Adjusted unit price: \$ 109,047.22

Furnish the following in lieu of the 15'6" Monroe RDS body: **\$-10,436.00**

- One Crysteel 15' dump body with 304, 7 gauge, stainless steel sides, front head sheet, & tail gate.
- 1/4" AR400 steel floor.
- Bailmount, M63153 front mount hoist.
- Rigid ladder front curb and street side.
- Barn door type tail gate.
- Air release tail gate.
- One vibrator installed on vibrator plate.

Tie hooks on tail gate for tarp. Shovel holder front street side.
 8" tube type side boards with rubber dock bumpers installed on top.



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3/4" steel rear hitch plate welded to truck frame.
 7 way trailer plug (NON RV).

Furnish and install a number PH210, 30,000 lbs. AIR LOCK pintle hook. \$ 2,516.00
 Install on rear hitch plate.
 (Customer to give height from ground)

Furnish and install a Monroe 14' stainless steel slide-in sander per the following: \$16,887.00

Length is 168'
 Width is 84"
 Hopper height is 62"
 Capacity is 11.0 cu. yds. Water level. Extensions to 11.0 CY \$ 974.00
 Speed sensor for conveyor and spinner motors. 2@ \$ 4.88 = \$ 976.00
 Air operated gate door. \$320.00
 Inverted "V". \$ 581.00
 Stainless steel spill shields on sides and front of hopper. \$ 565.00
 Rear grease extensions. \$ 244.00
 Dual auger assembly IN PRICE
 City of Denver rear light group. \$ 975.00
 Rear mount folding ladder. \$ 872.00
 CCD style bumper kit. \$ 575.00
 Rubber deflector kit for front side of spinner assembly. \$210.00
 Mild steel leg kit. \$ 1,500.00
 CCD front latching system, V box to dump body with tail gate latch. \$ 750.00 + \$135.00 = \$ 885.00
 Top Grates . \$ 2,682.00
 Chassis Pipe Kit. \$1,043.00
 Spinner assembly. \$1,731.00
 Up-Charge for sander to be manufactured in stainless steel. \$ 5,141.00

Net Price for Dump, Hook & Sander in lieu of RDS body. \$ 28,241.00

Pricing per C-DOT award number 311000523 option list Monroe.

Adjusted Price of 15' RDS Body & Equipment: \$109,047.22

Add items requested by Waste Water: 28,241.00

Price each with options not including sales tax: \$137,288.22

X7= \$ 961,017.54



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Options	Amount	Accepted
Notes:		

Accepted

By: _____

Quoted By: _____

Dick Eckrich

Date: _____

Date: _____

April 5, 2016