

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**.

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 10/1/2013

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. **Title:** *These Amendments will incorporate the Premium Value Concessions Program (PVCP) language which allows Concessionaire to participate in the program through the 2nd enrollment process.*

Vendor/Contractor Name:	Contract control number:
Airport Concessions, Inc.	AC38015-05
Airport Concessions, Inc.	AC38016-05
Airport Concessions, Inc.	AC38017-05
Airport Concessions, Inc.	AC38018-05
Airport Concessions, Inc.	AC38019-05
Airport Concessions, Inc.	AC38020-05
Brookstone Stores, Inc.	AR85003-01
CA One/Winston Hill J.V.	AC39030-06
CA Concessions of Colorado, Inc.	AC39032-05
CAC-Hill Partnership	AR78005-01
Denver Airport Enterprises, LLC	AC38039-06
DIA Toy Store, LLC	AR85014-01
FM Wok, LLC	201208465-01
Genesco, Inc	AR85004-01
Host International, Inc.	AR78001-3
Sunglass Hut Trading, LLC	AR7A020-01

3. **Requesting Agency:** Department of Aviation

4. **Contact Person:** *(With actual knowledge of proposed ordinance/resolution.)*

- **Name:** Amy Raaz
- **Phone:** (303) 342-2201
- **Email:** Amy.Raaz@flydenver.com

5. **Contact Person:** *(With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)*

- **Name:** John Ackerman
- **Phone:** 303 342-2568
- **Email:** John.Ackerman@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:**

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

These Amendments to Agreement incorporate the Premium Value Concession Program language in to the contract that allows Concessionaire to participate in the program. The PVCP gives Concessionaires the opportunity to compete for a new agreement upon expiration of their term based upon Rule 45 in the Airport Rules and Regulations.

****Please complete the following fields:** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

- a. **Contract Control Number:** See above list
- b. **Duration:** N/A
- c. **Location:** DIA
- d. **Affected Council District:** 11
- e. **Benefits:** DIA worked with its concessionaires to design the Premium Value Concession Program. The program is merit based such that concessionaires who are in the top third of their defined categories obtain the opportunity to execute a new agreement at the end of their current one. This results in better customer service and higher revenue to DIA because the best performers won't have to go through an RFP process. The program is currently on target for a January 2012 start date. Participation in the Program was confirmed in April 2011 and the process of selecting a Third Party Administrator is to begin. This has been a two-year process with many discussions with City Council, Concessionaires, Consultants, Airport Management, and others regarding what the duties and expectations of the Third Party Administrator. Many have been anticipating the release of this opportunity.

f. Costs:

<i>Current Contract Amount</i> <i>(A)</i>	<i>Additional Funds</i> <i>(B)</i>	<i>Total Contract Amount</i> <i>(A+B)</i>
N/A		N/A

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
N/A		N/A

- g. **Date Goals Assigned:** This Amendment was not a material change. Therefore, a change in the goal was not required.
- h. **Goals:** N/A

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) **Please explain.**

No

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