



● DENVER

## Alclear, LLC Registered Traveler (CLEAR) Program

Ken Greene,  
Deputy Manager of Operations,  
Public Safety, and Security  
December 2012



DENVER INTERNATIONAL AIRPORT  
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# CONTRACT DESCRIPTION

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- Alclear, LLC is the service provider
- The Registered Traveler (CLEAR) Program provides expedited security checkpoint services at DIA
- Benefits to DIA
  - Reduces security checkpoint wait times
  - Improves customer experience
  - Provides revenue to the city

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# SELECTION PROCESS

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- Selection process: Sole Source
- The process requires the use of biometrics in order to verify the identity of the registrant
- Alclear, LLC is the only company in the country that provides biometric registered traveler services
- Alclear, LLC has provided registered traveler services at DIA since November 2010
- Alclear, LLC also provides registered traveler services at the following airports:
  - Orlando
  - San Francisco
  - Dallas/Ft. Worth

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# CONTRACT TERMS, AMOUNT, AND GOAL

- Revenue Formula
  - DIA receives a portion of Alclear's National and Local Adjusted Revenue based on national member enrollments
- Local Adjusted Revenue
  - DIA receives 12.5% of the Local Adjusted Revenue
- National Adjusted Revenue
  - DIA receives the greater of 20% or DIA's pro rate share of annual Alclear, LLC total verifications, multiplied by 2.5%

## CONTRACT TERMS, AMOUNT, AND GOAL

- Minimum Annual Guarantee Revenue to DIA of \$250,000
  - DIA will receive the greater of \$250,000 annually or the % of Local and National Adjusted Revenue
- Contract Term
  - Base: 3 years with option for 2 one-year extensions
- ACDBE GOAL
  - The ACDBE Goal is 0%



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