ORDINANCE/RESOLUTION REQUEST

All fields must be completed.
Incomplete request forms will be returned to sender which may cause a delay in processing.

ъ.					Date of Request:	7/29/2014
Plea	ise mark	cone:	Bill Request	or	☐ Resolution Request	
1.	Has you	ır agency s	submitted this request i	n the last 1	2 months?	
		Yes	⊠ No			
	If y	es, please	explain:			
2.	- the	at clearly i			lease include <u>name of company or contractor</u> an cceptance, contract execution, amendment, muni	
	Tax	& Duty F		n Concours	is the concessionaire selected to develop, operate A Center Core and in Concourse B, Mezzanine eter Core.	
3.	Request	ting Agend	ey: Department of Aviati	on		
4.	Contact Person: (With actual knowledge of proposed ordinance/resolution.) Name: Amy Raaz Phone: (303) 342-2201 Email: Amy.Raaz@flydenver.com					
5.	will be a ■ Naı	<i>available fo</i> me: Neil	or first and second reading Maxfield, Acting Direct	g, if necess		t Mayor Council and who
) 342-2574 Maxfield@flydenver.con	1		
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SIRE Tracking Number:

Date: _____

Specialty Retail (CCON): \$0.00 to \$999,999 = 12%; \$1,000,000 to \$1,999,999 = 14%; \$2,000,000 and Over = 16%

Total Performance Surety: \$700,796.04

Current Contract Amount	Additional Funds	Total ,Contract Amount (A+B)	
<i>(A)</i>	(B)		
\$116,799.34 Monthly	N/A	\$116,799.34 Monthly	
Current Contract Term	Added Time	New Ending Date	

g. Date Goals Assigned: August 29, 2013

h. Goals: 33%

Odd Tale Books, LLC – 23% ACDBE Participation Wystone's World Tea Holdings – 10% ACDBE Participation

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

None

	To be completed by Mayor's Legislative Team:	
SIRE Tracking Number:	Date:	

Key Contract Terms

Vendor/Contractor Name: Denver Duty Free, JV d/b/a Dufry Shops – Tax & Duty Free (A & B Concourses),

and Mile High Glamour (C Concourse)

Contract control number: PLANE-201415388-00

City's contract manager: Neil Maxfield

Was this contractor selected by competitive process? Yes (RFP). Was it the low bid? This is a revenue contract.

Term/Duration of contract/project: Original term is from DOE to last day of the month + 7 years from the Required Opening Date of the business.

Renewal terms: N/A

Purpose: To offer for sale to international and domestic passengers in Concourses A and B a wide variety of Tax & Duty Free/Duty Paid luxury items including perfumes, cosmetics, branded fashion accessories, chocolate, confections, Spirits, and tobacco. Domestic passengers may purchase all good except for Spirits, tobacco, and some high-end perfumes, which are available for purchase only by international travelers. In the Concourse C specialty retail location, luxury items to be offered for sale include perfumes, cosmetics and fashion accessories, including branded products from Kiehl's and Urban Decay.

Scope of services to be provided with performance bench marks:

Cost/value: Total Minimum Capital Investment (includes all three locations): (\$459 psf x 6,034.6 sq. ft.) = \$2,769,898 - (to be amortized over the seven-year term of the Agreement).

Source of funds: Revenue

Benefit:

• Increased revenue to the Airport: MAG: ACON: \$619,377.55; BCON: \$622,680.55; CCON: \$159,574.00 for a Total MAG of \$1,401,592.10

Termination provision for City and for contractor: Defaults of the Agreement (City) + Section 4.02-B of Agreement – Failure to deliver concession space within 6 months after Target Possession Date. For Contractor, Section 4.02-C of Agreement (if City fails to deliver concession space within 9 months after the Target Possession Date, then Concessionaire may notify City in writing of Concessionaire's intent to terminate the Agreement 60 days after City receives written notice unless City delivers possession of the Concession Space within that 60-day period.)

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): Who are the subcontractors to this contract?

Location: Concourse A Center Core (NW Quadrant); Concourse B Mezzanine – Center Core East side; Concourse C Center Core (NE Quadrant)

Affected Council District: 11

	To be completed by Mayor's Legislative Team:
SIRE Tracking Number:	Date: