

## ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

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**Date of Request: 11/19/2018**

Please mark one:       **Bill Request**                      or                       **Resolution Request**

**1. Type of Request:**

- Contract/Grant Agreement**     **Intergovernmental Agreement (IGA)**     **Rezoning/Text Amendment**  
 **Dedication/Vacation**                       **Appropriation/Supplemental**                       **DRMC Change**  
 **Other:**

**2. Title:** (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Amends an existing expenditure contract with Dell Marketing, L.P.

**3. Requesting Agency:**    Technology Services

**4. Contact Person:**

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Chris Todd	Name: Joe Saporito
Email: Christopher.todd@denvergov.org	Email: joseph.saporito@denvergov.org

**5. General description or background of proposed request. Attach executive summary if more space needed:**

The State of Minnesota conducted an RFP process for the purchase of Computer Equipment, Peripherals and Related Services on behalf of the National Association of State Procurement Officers (NASPO). Dell was awarded a contract based off of this RFP. Dell's contract through the NASPO program will offer the City a cost effective way to purchase different types of technology from multiple providers without compromising on quality, service or ongoing support. Dell will also provide a dedicated program account team that includes:

- An Account Manager to ensure overall account satisfaction
- System Consultants to provide a seamless deployment experience
- Technical Sales Representatives to facilitate order management
- Customer Service Representatives to provide post-sale support

In order for the City to use the NASPO program, a legal agreement needs to be in place. This contract amendment will add the ability for the City to purchase services via the NASPO program.

Throughout the duration of this contract, the City will be able to purchase a variety of services from multiple providers via the NASPO program. Some services Technology Services will have access to revolve around Support Services (for both hardware and software), Deployment Services (Asset Resale & Recycling, End User and Enterprise Configuration and Logistics), Managed Services (remotely delivered monitoring, alerting and patching services for networking devices, desktops and laptops and smart devices), Cloud Services and Information Security Services.

Background on this contract:

The original contract was initiated for the implementation of Office 365 at a total contract amount of \$390,000. The first amendment was to amend the Statement of Work and increase the total contract amount to \$423,499.76. The second amendment increased the total contract amount to \$448,244.76. The original contract and first and second amendment were centered around the Office 365

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*To be completed by Mayor's Legislative Team:*

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implementation. This third amendment is to add the ability to purchase from the NASPO agreement. As the City and Dell have already negotiated legal terms, it is much more efficient to amend the contract as opposed to starting a new contract.

- 6. **City Attorney assigned to this request (if applicable):** Steve Hahn
- 7. **City Council District:** N/A - Citywide
- 8. **\*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

### Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**

Standard Expenditure contract in excess of \$500,000

**Vendor/Contractor Name:** Dell Marketing, L.P.

**Contract control number:** TECHS-201520942-03

**Location:** N/A Citywide

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** 3<sup>rd</sup>

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

Current term: 3/15/2015 - 2/28/2020 Proposed term: No change Duration: 5 years

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
\$448,244.76	\$500,000	\$948,244.76

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
3/15/2015 - 2/28/2020	N/A	No change in term

**Scope of work:**

Dell was awarded a contract through the NASPO ValuePoint Cooperative Purchasing Organization. Dell is authorized under the NASPO ValuePoint Computer Master Agreement ##MNWNC-108 to provide goods and services in the following categories: Desktops / Laptops / Tablets / Servers / Storage.

**Was this contractor selected by competitive process?** Yes **If not, why not?**

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds:** 3071010 Technology Services - Security Operations

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Is this contract subject to:  W/MBE  DBE  SBE  XO101  ACDBE  N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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