

### THIRD AMENDATORY AGREEMENT

**THIS THIRD AMENDATORY AGREEMENT** is made and entered into by and between the **CITY AND COUNTY OF DENVER**, a municipal corporation of the State of Colorado (the "City"), and **HILLTOP SECURITIES INC.**, a Delaware corporation, with its principal place of business located at 717 North Harwood Street, Suite 3400, Dallas, Texas 75201 (the "Consultant"), collectively "the parties."

#### WITNESSETH:

**WHEREAS**, the City and the Consultant previously entered into an Agreement dated January 20, 2018 an Amendatory Agreement dated December 9, 2020 and a Second Amendatory Agreement dated December 15, 2023 (collectively, the "Agreement") relating to Financial Advisors services; and

**WHEREAS**, the City and Consultant wish to amend the Agreement to extend the Agreement and provide additional compensation for the additional work required by the extension; and

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants and obligations herein set forth, the parties agree as follows:

1. The amended Scope of Work is attached hereto and incorporated herein as **Exhibit A-3**. All references to Exhibit A in the Original Agreement shall be amended to read: "**Exhibit A-3**."

2. Subsection b. of Section 3 of the agreement entitled "**TERM**" is amended to read as follows:

b. **Renewal Options**. The City shall have the unilateral option to renew the Initial Term for up to seven (7) additional one-year terms. The first Renewal Term shall be from January 1, 2019 to December 31, 2019; the second Renewal Term shall be from January 1, 2020 to December 31, 2020; the third Renewal Term shall be from January 1, 2021 to December 31, 2021; the fourth Renewal Term shall be from January 1, 2022 to December 31, 2022; the fifth Renewal Term shall be from January 1, 2023 to December 31, 2023; and the sixth Renewal Term shall be from January 1, 2024 to December 31, 2024 and the seventh Renewal Term shall be from January 1, 2025 to December 31, 2025 (each an "Annual Renewal"). Subject to the Manager's prior written authorization, the Consultant shall complete any work in progress as of the expiration date unless earlier terminated by the Manager.

3. Subsections a. and d. of Section 4 of the Agreement, entitled “**COMPENSATION AND PAYMENT**,” is amended to read as follows:

a. **Fee:** The City shall pay and the Consultant shall accept as the sole compensation for general services rendered and costs incurred under the Agreement One Hundred Twenty Thousand Dollars (\$120,000.00) per year and an additional amount of Eighty Thousand Dollars (\$80,000.00) for special projects and travel expenses if assigned by the City and agreed to by Work Order in the form attached as Exhibit B. If all Renewal Terms are effected, total compensation for the services and expenses provided under this Agreement shall not exceed One Million Two Hundred Thousand Dollars (\$1,200,000.00). Additionally, the City and Consultant may enter into a separate engagement letter on a per transaction basis where the City shall pay and the Consultant shall accept that the sole compensation for services rendered and costs incurred to be paid in the amount specified in the engagement letter solely from the proceeds of the transaction. If a transaction for which an engagement letter has issued does not close, services provided under such engagement letter shall not be paid through this Agreement. Amounts billed, whether for this Agreement or for an engagement letter, may not exceed the rates set forth in **Exhibit A-3**.

\*\*\*\*

d. **Maximum Contract Amount:**

- (1.) Notwithstanding any other provision of the Agreement, the City’s maximum payment obligation, if all Renewal Terms are effected will not exceed One Million Two Hundred Thousand Dollars (**\$1,200,000.00**) (the “Maximum Contract Amount”). The City is not obligated to execute an Agreement or any amendments for any further services, including any services performed by Consultant beyond that specifically described in **Exhibit A-3**. Any services performed beyond those in Exhibit A-3 are performed at Consultant’s risk and without authorization under the Agreement.
- (2.) The City’s payment obligation, whether direct or contingent, extends only to funds appropriated annually by the Denver City Council, paid into the Treasury of the City, and encumbered for the purpose of the Agreement. The City does not by the Agreement irrevocably pledge present cash reserves for payment or performance in future fiscal years. The Agreement does not and is not intended to create a multiple-fiscal year direct or indirect debt or financial obligation of the City.

4. Except as amended in this Third Amendatory Agreement, the Agreement is affirmed, revived, and ratified in each and every particular.

**5.** This Third Amendatory Agreement will not be effective or binding on the City until it has been fully executed by all required signatories of the City and County of Denver, and if required by Charter, approved by the City Council.

**Contract Control Number:** FINAN-202476910-03  
**Legacy Number** 201738726  
**Contractor Name:** HILLTOP SECURITIES INC

IN WITNESS WHEREOF, the parties have set their hands and affixed their seals at Denver, Colorado as of:

**SEAL**

**CITY AND COUNTY OF DENVER:**

**ATTEST:**

By:

\_\_\_\_\_

\_\_\_\_\_

**APPROVED AS TO FORM:**

**REGISTERED AND COUNTERSIGNED:**

Attorney for the City and County of Denver

By:

By:

\_\_\_\_\_

\_\_\_\_\_

By:

\_\_\_\_\_

**Contract Control Number:** FINAN-202476910-03  
**Legacy Number** 201738726  
**Contractor Name:** HILLTOP SECURITIES INC

DocuSigned by:  
  
By: C0AA38CE84BF47C...

Name: Jason Simmons  
(please print)

Title: Senior Managing Director  
(please print)

ATTEST: [if required]

By: \_\_\_\_\_

Name: \_\_\_\_\_  
(please print)

Title: \_\_\_\_\_  
(please print)

**Exhibit A-3  
SCOPE OF SERVICES**

**Professional Services Agreement with Hilltop Securities, Inc.  
for Municipal Advisory Services in connection with Direct Financial  
Obligations of the City, Special Districts, and its non-Airport Enterprises**

**Total Contract Fees:** \$1,200,000 contract maximum (with Amendment)

Annual Retainer: Up to \$120,000/year, payable quarterly at \$30,000/quarter. Up to \$80,000 for “Other Projects as Assigned.” Fees may be renegotiated at mutually agreed terms if the City chooses to amend the Agreement and this Exhibit A-3 to extend the contract beyond December 31, 2025.

Transaction Fees: In the event that the City closes on a bond issuance or enters into a lease wherein the trustee closes on a certificate issuance, the City shall remit or cause to be remitted payment out of the proceeds of the respective issuance at a rate not to exceed \$0.75 per bond but shall not be liable for payment related to services under the issuance under the terms of this Agreement. If an issuance is fixed rate using an existing credit structure of the City, the minimum per transaction fee shall be \$35,000.00 and the maximum fee shall be \$75,000.00. For new credit structures, or variable rate transactions the City and the Consultant may discuss alternative fee arrangements. Fees for serving as advisor to any swap transaction executed by the City will be negotiated separately. Expenses for out of state travel and lodging related to transactions must be approved by written Work Order prior to being allowed. To the extent possible, the approved expenses will be reimbursed out of the proceeds of the respective issuance instead of from the amounts set aside for special projects.

**Scope of Services:**

The Municipal Advisor (“MA”) will work under the direction of the Manager of Finance, or his/her designee(s), to provide municipal financial advisory services in connection with direct financial obligations of the City and its non-Airport Enterprises, including but are not limited to General Obligation Bonds (“GO”), Certificates of Participation (“COPs”), Excise Tax Revenue Bonds and Revenue Bonds for the City’s Wastewater and Golf Enterprises.

Services to be provided by the financial advisor may include, but are not be limited to, the following ongoing and transaction-specific tasks:

1. Provide ongoing independent financial advice, serving solely the interests of the City and acting as City fiduciary, and contribute creative and innovative ideas for financings for various City projects and management of the City’s debt portfolio.
2. Advise the City on its overall approach to the City’s financings, as directed, including working collaboratively with other City agencies, bond attorneys, feasibility consultants, underwriters, rating agencies, trustees, the SEC, MSRB and other professionals involved in the City’s financings.
3. Assist in developing and evaluating financial alternatives, strategies, funding sources, financing mechanisms, and financial risk and exposure with a holistic approach (Citywide financial objectives and fiscal management) for assigned project portfolios. This may require working with other City advisors when applicable.

4. Assist in preparing and evaluating financing structures, financial analysis, and financing strategies, including but not limited to revenue projections, cash flow analysis, capital plans, sensitivity analysis, risk modeling, benchmarking analysis, and cost benefit analysis.
5. Assist the City in reviewing and negotiating legal documents, including but not limited to bond ordinances, indentures and other financing documents, intergovernmental agreements, reimbursement agreements, revenue sharing agreements, etc. Advise the City on terms and conditions of credit and liquidity facilities and direct placements.
6. Advise the City on an appropriate method of sale. Assist the City in negotiated financings, including but not limited to assisting with the preparation and evaluation of the underwriter RFP, advising on market timing, syndicate policies, issue price and structure. Assist the City in competitive financings, including but not limited to assisting with preparing, publication and distribution of the sale documents, communication with syndicates and verification of bids.
7. Assist the City in developing and presenting information to various stakeholders, including but not limited to executive management, financial markets, investors, and ratings agencies. Advise and assist the City in the implementation of investor relations programs in connection with the City's financings and debt portfolio.
8. Evaluate and analyze proposals, including unsolicited proposals, on new financing tools, refunding opportunities and other financing ideas.
9. Assist the City in the review and analysis of local, state, and federal legislation and regulations pertaining to the City's financing program.
10. Assist the City in special projects relating to debt issuance and debt management, as assigned.
11. Serve as qualified independent representative to the City for non-Airport derivative related matters. Assist the City in the review, negotiation, execution, bidding and monitoring of interest rate derivative products, including the review of related policies as needed. Perform swap payment calculations as requested.
12. Provide recommendations on the management of the City's debt as requested, including but not limited to bond fund investments, asset/liability strategies, bond documentation and disclosure.
13. Provide ongoing advice and guidance on post issuance matters. Assist in the development of post transaction monitoring and reporting mechanisms as requested.
14. Attend meetings as requested.

Special Taxing Districts (Includes Urban Renewal Areas) Services to be provided by the financial advisor may include, but are not limited to, the following ongoing and transaction-specific tasks:

1. Participate in regular meetings related to strategic planning.
2. Support or provide staff training on Special District financing mechanisms and their impacts to City objectives, budget, and infrastructure.
3. Make recommendations to City staff about how to evaluate Developer's or District's requests for financing.
4. Assist in the creation of guidelines for development projects.
5. Formulate strategies for mitigating financial risk for development projects.
6. Develop quantitative financing models for individual projects.
7. Assist in the development of criteria for selecting the appropriate district mechanism for different types of projects: Metropolitan Districts, General Improvement Districts, Business Improvement Districts, Tax Increment Financing, Local Maintenance Districts, and Local Improvement Districts.
8. Review Developer/Owner/District application and financing requests and make recommendations promoting proposed or existing City interests.
9. Comment on any financing contract or other agreements between the City and Denver Urban Renewal Authority (DURA), Districts and/or the Developer/Owner
10. Assist the City in negotiations with DURA, Districts, and Developer/Owner.
11. Assist staff in evaluating and making recommendations on Special District proposals for refinancing, refunding or redemptions.

12. Prepare illustrations, charts, graphic presentations and other information which may be used for the public and presentations to City Council.
13. Perform economic feasibility review that includes cash flow and debt service review, projections, investment earnings, ongoing monitoring fees and advise and make recommendations as to bond pricing and timing of sale and help identify and resolve issues that may affect closing of the bonds and construction financing.
14. Review Special District rules and regulations and provide “best practice” recommendations.
15. Attend meetings as requested and assist in drafting and reviewing documents.
16. Identify any financing issues and/or any shortfalls which may have occurred since financing and infrastructure plans were adopted.
17. Coordinate, as appropriate under the direction of the Department of Finance, with the City Attorney’s Office, Special District Counsel and City staff, regarding the financial and security provisions to be contained in the instruments authorizing and securing debt issues.

### **Other Projects as Assigned**

Upon the request of the Manager of Finance, or his/her designee(s), the MA may provide other financial consulting services as may be mutually agreed upon by the parties. A separate engagement letter or Task Order will be entered into for each task which will include the scope of services, timeline, and fees.





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/05/2024
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**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

<b>PRODUCER</b> MARSH USA, LLC. 4400 Comerica Bank Tower 1717 Main Street Dallas, TX 75201-7357  DN101798175--GAWUP-24-25	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2"><b>CONTACT NAME:</b> Marsh Certificate Requests</td> </tr> <tr> <td><b>PHONE (A/C. No. Ext):</b></td> <td><b>FAX (A/C. No.):</b> (212) 948-0519</td> </tr> <tr> <td colspan="2"><b>E-MAIL ADDRESS:</b> Dallas.Certs@marsh.com</td> </tr> <tr> <th colspan="2" style="text-align: center;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: center;">NAIC #</th> </tr> <tr> <td colspan="2"><b>INSURER A:</b> Great Northern Insurance Company</td> <td style="text-align: center;">20303</td> </tr> <tr> <td colspan="2"><b>INSURER B:</b> Federal Insurance Company</td> <td style="text-align: center;">20281</td> </tr> <tr> <td colspan="2"><b>INSURER C:</b> ACE American Insurance Company</td> <td style="text-align: center;">22667</td> </tr> <tr> <td colspan="2"><b>INSURER D:</b></td> <td></td> </tr> <tr> <td colspan="2"><b>INSURER E:</b></td> <td></td> </tr> <tr> <td colspan="2"><b>INSURER F:</b></td> <td></td> </tr> </table>	<b>CONTACT NAME:</b> Marsh Certificate Requests		<b>PHONE (A/C. No. Ext):</b>	<b>FAX (A/C. No.):</b> (212) 948-0519	<b>E-MAIL ADDRESS:</b> Dallas.Certs@marsh.com		INSURER(S) AFFORDING COVERAGE		NAIC #	<b>INSURER A:</b> Great Northern Insurance Company		20303	<b>INSURER B:</b> Federal Insurance Company		20281	<b>INSURER C:</b> ACE American Insurance Company		22667	<b>INSURER D:</b>			<b>INSURER E:</b>			<b>INSURER F:</b>		
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<b>INSURED</b> Hilltop Securities Holdings LLC Hilltop Securities Inc. First Southwest Asset Management, LLC 717 N. Harwood St Suite 3400 Dallas, TX 75201																												

**COVERAGES** **CERTIFICATE NUMBER:** HOU-004075315-04 **REVISION NUMBER:** 3

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS														
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b>  <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	X	X	3606-91-05	04/30/2024	04/30/2025	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>EACH OCCURRENCE</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>DAMAGE TO RENTED PREMISES (Ea occurrence)</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>MED EXP (Any one person)</td><td style="text-align: right;">\$ 10,000</td></tr> <tr><td>PERSONAL &amp; ADV INJURY</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>GENERAL AGGREGATE</td><td style="text-align: right;">\$ 2,000,000</td></tr> <tr><td>PRODUCTS - COMP/OP AGG</td><td style="text-align: right;">\$ 2,000,000</td></tr> <tr><td></td><td style="text-align: right;">\$</td></tr> </table>	EACH OCCURRENCE	\$ 1,000,000	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000	MED EXP (Any one person)	\$ 10,000	PERSONAL & ADV INJURY	\$ 1,000,000	GENERAL AGGREGATE	\$ 2,000,000	PRODUCTS - COMP/OP AGG	\$ 2,000,000		\$
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C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A	71835399	04/30/2024	04/30/2025	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td><input checked="" type="checkbox"/> PER STATUTE</td> <td><input type="checkbox"/> OTHER</td> <td></td> </tr> <tr><td>E.L. EACH ACCIDENT</td><td></td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>E.L. DISEASE - EA EMPLOYEE</td><td></td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>E.L. DISEASE - POLICY LIMIT</td><td></td><td style="text-align: right;">\$ 1,000,000</td></tr> </table>	<input checked="" type="checkbox"/> PER STATUTE	<input type="checkbox"/> OTHER		E.L. EACH ACCIDENT		\$ 1,000,000	E.L. DISEASE - EA EMPLOYEE		\$ 1,000,000	E.L. DISEASE - POLICY LIMIT		\$ 1,000,000		
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E.L. DISEASE - POLICY LIMIT		\$ 1,000,000																			

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
 RE: FINANCIAL ADVISORY SERVICES  
 Named insured includes: Hilltop Securities Independent Network Inc.  
 Certificate Holder is included as additional insured (except Workers' Compensation and Bankers' Professional Liability) where required by written contract. Waiver of subrogation is applicable where required by written contract and subject to policy terms and conditions. This insurance is primary and non-contributory over any existing insurance and limited to liability arising out of the operations of the named insured subject to policy terms and conditions.

<b>CERTIFICATE HOLDER</b>  City and County of Denver its elected and appointed officials, employees and volunteers 201 W. Colfax Dept 1010 Denver, CO 80202	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE of Marsh USA LLC  
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# ADDITIONAL REMARKS SCHEDULE

<b>AGENCY</b> MARSH USA, LLC.		<b>NAMED INSURED</b> Hilltop Securities Holdings LLC Hilltop Securities Inc. First Southwest Asset Management, LLC 717 N. Harwood St Suite 3400 Dallas, TX 75201	
<b>POLICY NUMBER</b>		<b>EFFECTIVE DATE:</b>	
<b>CARRIER</b>	<b>NAIC CODE</b>		

## ADDITIONAL REMARKS

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**  
**FORM NUMBER:** 25 **FORM TITLE:** Certificate of Liability Insurance

Bankers Professional Liability:  
 Insurer: Federal Insurance Company  
 Policy Number: 8260-7844  
 Effective Date: 04/30/2024  
 Expiration Date: 04/30/2025  
 Limit: \$10M

Excess Bankers Professional Liability:  
 Insurer: Berkshire Hathaway Specialty Insurance Company  
 Policy Number: 47-EPF-307674-06  
 Effective Date: 04/30/2024  
 Expiration Date: 04/30/2025  
 Limit: \$5M xs \$10M