



# Government and Finance Committee

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## Active Network Contract Amendment August 15, 2012

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# Executive Summary

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The Enterprise Cashiering Solution Project was initiated in 2010 by the Department of Finance and Technology Services with a city Request for Proposal that selected Active Network as the software provider and implementation partner.

The ongoing roll out effort provides state-of-the-art, point-of-sale, and online payments systems for city agencies, providing standardized and repeatable industry standard and best practices for secured and automated payments, cash receipting, and cash handling.

This ordinance request amends the current contract with Active Network by adding 3 additional annual terms taking the contract through August, 2018 and adding an additional \$1,472,520 for a total contract amount of \$1,900,722, to complete the currently identified 6 year roll out plan.

# ECS Benefits

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**DENVER**  
THE MILE HIGH CITY

- ❑ Improve customer experience and convenience
- ❑ Online payments expansion and improvement
- ❑ Cross-agency payment capability
- ❑ Secure credit card processing that meets industry (PCI-DSS) regulations
- ❑ Automated check deposits (increase investment earnings)
- ❑ Automated updating of customer records
- ❑ Automated updating of city financial records
- ❑ Reduced bank processing costs
- ❑ Standardized cash handling policies and procedures
- ❑ Reduced risk of security or compliance violations
- ❑ Consolidate systems, eliminate redundancies, and improved stability

# ECS – 6 Year Rollout (Remaining 5 years)

	Activity/Integration	Integrations	Agency/Division	POS Stations	Prioritization Decision	
2012	Retirement of Old Gateway				Old Gateway has PCI exposure and expensive to maintain (DEH, CPD, EMP)	
	Courts	1	Themis	8	Still a Possibility online and OTC	
	Environmental Health	1	DEH	3	Agency was an early and willing adopter	
2013	Animal Shelter	1	HLP	4	Better Denver Bond Funds available for implementation, eliminate a stand alone Payment Gateway	
	Clerk and Recorder	2	New Recording, Sys New Public Trustee Sys	7	Improve cash handling and accounting processes	
	DIA Finance	2	AMS	1	Their Business Case showed 1 sys. Not sure 1 can do both.	
			Great Plains	1	High dollar transactions and desire for online payments	
	Parking Management	2	ACS/eTims BOA Monthly Parking Sys	9	Non-Charter compliant set ups with ACS vendor for online, IVR. ACS exposure-vendor with DIA breach. Highly recommend separating the payments from the ACS backend.	
2014	Vehicle Impound Facility	1	New Sys	3	Transactions closely tied with Parking Management, provide 1 stop payments	
	Sheriff's inmate processing and prearrestment	2	New Sys	3	Improve cash handling and accounting processes	
	Electronic Monitoring	1	EMP	3		
2015	OED	2	Business Loans Sm. Business Applications	1	implement online, improve cash handling and accounting processes	
	Sheriff Civil	1	CTS	3		
	Sheriff Corrections	1	Keefe	3		
	Fire			1		
2016	DPD	2	New Records Sys	6	Reviewing for earlier opportunity-District decision was pending and they were not willing	
	Human Services	1	State Sys	1		
	Election Commission			1		
	DPL	2	Western Genology Polaris/3M	46		
	DMV		CSTARs			Reviewing for earlier opportunity for online. State currently will not allow integration
	Parks and Rec		USeDirect			Reviewing for earlier opportunity for ECS vendor Recreation solution
	Golf		USeDirect			Reviewing for earlier opportunity for ECS vendor Recreation solution
			22			105

# ECS Costing Details

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## Per Integration:

Professional Services	\$4,320	
BPR	\$4,880	
Software Per Connector	\$5,000	
Services per Connector	<u>\$10,560</u>	
Total	\$24,760	22 = \$544,720

## Per POS (Equipment):

Hardware/Software per POS	\$6,100	105 = \$640,500
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sub total \$1,185,220

Contingency of 20%: \$237,044

Hot Fixes, Upgrades, Change Orders: \$50,256

**total \$1,472,520**