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TOUGH JOBS | TOUGH MACHINES

Proposal

May 5, 2017

EXHIBIT A

Mr. Victor Lovato
Denver International Airport
27500 East 80th Ave
Denver, CO 80249

Dear Victor:

We are pleased to offer the opportunity for the Denver International Airport to purchase Elgin Crosswind Street Sweepers based on the NJPA prices. The unit is equipped as follows:

Sweeper Body & Standard Option Section				
Qty.	Part Number	Description	Unit Price	Total
1	1120891	Elgin Crosswind Street Sweeper with dual side brooms and John Deere sweeper engine	\$123,125.00	\$123,125.00
1	1122777	Factory Mounting on Chassis	\$2,135.00	\$2,135.00
1	1092227	Hopper Lifelast Hopper Liner	\$7,895.00	\$7,895.00
1	1032481	16'-8" Fill Hose	\$0.00	\$0.00
1	1111175	In-Cab Broom Tilt LH Side	\$1,015.00	\$1,015.00
1	1111176	In-Cab Broom Tilt RH Side	\$1,015.00	\$1,015.00
1	4810044	Dupont Yellow Paint on Body	\$3,787.00	\$3,787.00
1	1063731	Dupont Yellow Paint on Chassis	\$3,675.00	\$3,675.00
1	1085883	Hopper Inspection Door w/Step	\$775.00	\$775.00
1	1059209	Hopper Deluge System	\$1,020.00	\$1,020.00
1	1119217	Hydraulic Wandering Hose	\$4,750.00	\$4,750.00
1	1070639	LED Stop/Tail/Turn Lights	\$625.00	\$625.00
1	1120877	Auto Lube on Sweeper Only	\$4,290.00	\$4,290.00
1	1120875	Memory Sweep Function	\$2,660.00	\$2,660.00
1	1119059	In-Cab Hopper Dump	\$825.00	\$825.00
1	1113730	Individual Switches on Water Function	\$1,355.00	\$1,355.00
1	1119160	Center Mounted Broom in Pick Up Head	\$4,790.00	\$4,790.00
1	1121892	Cab & Rear Mounted LED Beacon Lights w/Arrow Stick	\$3,870.00	\$3,870.00
1	1121515	Aux. Hydraulic Pump	\$1,335.00	\$1,335.00
1	FRT-124-010	Freight to Denver, CO	\$4,145.00	\$4,145.00
1		Total Sweeper Price		\$173,087.00
1		Less 3% NJPA Discount		(\$5,192.61)
1		Unit Price After NJPA		\$167,894.39

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		Discount		
Chassis and Special Option Section				
1	1124546	2018 International 4300 Chassis with Heated/Remote Control Mirrors, Air Ride Seats & AM/FM Radio	\$84,175.00	\$84,175.00
1	2211633	Front Mounted Magnet	\$9,915.00	\$9,915.00
1	2211634	Caster Wheels in Pick Up Head	\$3,060.00	\$3,060.00
		Total Sweeper Price		\$265,044.39
1		Less Preferred Customer Discount		(\$2,544.39)
		Total Unit Price FOB Denver, CO		\$262,500.00
		Total Price for 3-Units FOB Denver. CO		\$787,500.00

Notes:

- NJPA Information is enclosed for your review.

Terms: Net 30 days after receipt of the invoice.

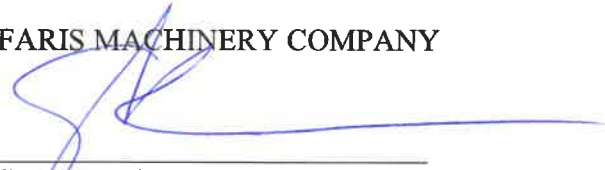
Delivery: 18 to 20 weeks after receipt of the order.

All prices are firm for 30 days from the date of the quote.

Thank you for the opportunity of quoting this equipment.

Sincerely,

FARIS MACHINERY COMPANY


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 District Manager
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