

EXHIBIT A

Qty	Item	Description	List Price	Discount	Net Price	Extended Price
<p>PLACE SERIES</p> <p>Upholstery: Grade G, Majilite Destiny, Faux Leather Color: TBC CAL117</p> <p>All units connected back-to-back, regular glides for carpet</p> <p>INPOWER BAR SERIES</p> <p>InPower Bar: Corian "Platinum" Tops, eased-squared edges, white panel legs InPower Barstool: Grade G Majilite "Destiny" Faux Leather - CAL 117</p> <p>Embroidery ADA (Handicap Logo) To Be Confirmed</p> <p>Gates A71 & A73</p>						
23	PLA5SS	Place Standard 5-Seat Linear Unit				
23	PLA3SS	Place Standard 3-Seat Linear Unit				
184	PLAPOW	Place Power Module				
46	PLAWIRE	Place Wiring and Certification Charge pe				
184	PLATARMD H	Place Tablet Arm with Drink Holder				
22	PLABTOB	Place Back To Back Connector - Set of 2				
4	PB9024	InPower Bar Wall-Fastened 3 Leg				
8	PB9030	InPower Bar Free-Standing 3 Leg				
30	PBSTOOL	InPower Bar Stool 27.25" high				
		Gate A75				
11	PLA5SS	Place Standard 5-Seat Linear Unit				
11	PLA3SS	Place Standard 3-Seat Linear Unit				
88	PLAPOW	Place Power Module				
22	PLAWIRE	Place Wiring and Certification Charge pe				
88	PLATARMD H	Place Tablet Arm with Drink Holder				
10	PLABTOB	Place Back To Back Connector - Set of 2				
7	PB9024	InPower Bar Wall-Fastened 3 Leg				
4	PB9030	InPower Bar Free-Standing 3 Leg				

Qty	Item	Description	List Price	Discount	Net Price	Extended Price
Gate A77 Lower						
16	PLA4SS	Place Standard 4-Seat Linear Unit				
16	PLA3SS	Place Standard 3-Seat Linear Unit				
112	PLAPOW	Place Power Module				
32	PLAWIRE	Place Wiring and Certification Charge pe				
112	PLATARMD H	Place Tablet Arm with Drink Holder				
16	PLABTOB	Place Back To Back Connector - Set of 2				
6	PB9024	InPower Bar Wall-Fastened 3 Leg				
4	PB9030	InPower Bar Free-Standing 3 Leg				
26	PBSTOOL	InPower Bar Stool 27.25" high				
Gate A77 & A79						
22	PLA5SS	Place Standard 5-Seat Linear Unit				
22	PLA3SS	Place Standard 3-Seat Linear Unit				
176	PLAPOW	Place Power Module				
44	PLAWIRE	Place Wiring and Certification Charge pe				
176	PLATARMD H	Place Tablet Arm with Drink Holder				
22	PLABTOB	Place Back To Back Connector - Set of 2				
4	PB9024	InPower Bar Wall-Fastened 3 Leg				
6	PB9030	InPower Bar Free-Standing 3 Leg				
26	PBSTOOL	InPower Bar Stool 27.25" high				
Gate A81						
10	PLA4SS	Place Standard 4-Seat Linear Unit				
10	PLA3SS	Place Standard 3-Seat Linear Unit				
70	PLAPOW	Place Power Module				

Qty	Item	Description	List Price	Discount	Net Price	Extended Price
20	PLAWIRE	Place Wiring and Certification Charge pe				
70	PLATARM H	Place Tablet Arm with Drink Holder				
10	PLABTOB	Place Back To Back Connector - Set of 2				
5	PB9024	InPower Bar Wall-Fastened 3 Leg				
2	PB9030	InPower Bar Free-Standing 3 Leg				
18	PBSTOOL	InPower Bar Stool 27.25" high				
1	Freight	Shipping to Denver CO 80249-6340				
Installation To Be Confirmed						
1	Installation	Installation			133,900.00	133,900.00

NOTES:

INSTALLATION INCLUDES ON-SITE ASSEMBLY DURING REGULAR HOURS WITH PREVAILING WAGE

Denver Master Contract Terms (Based on GSA Equivalent Pricing)

The approved payment structure is allowed:

Payment Terms: NET 10 After Installation (Product Only)

Total Seats

Total Tables

*Freight charges subject to revision at time of shipping

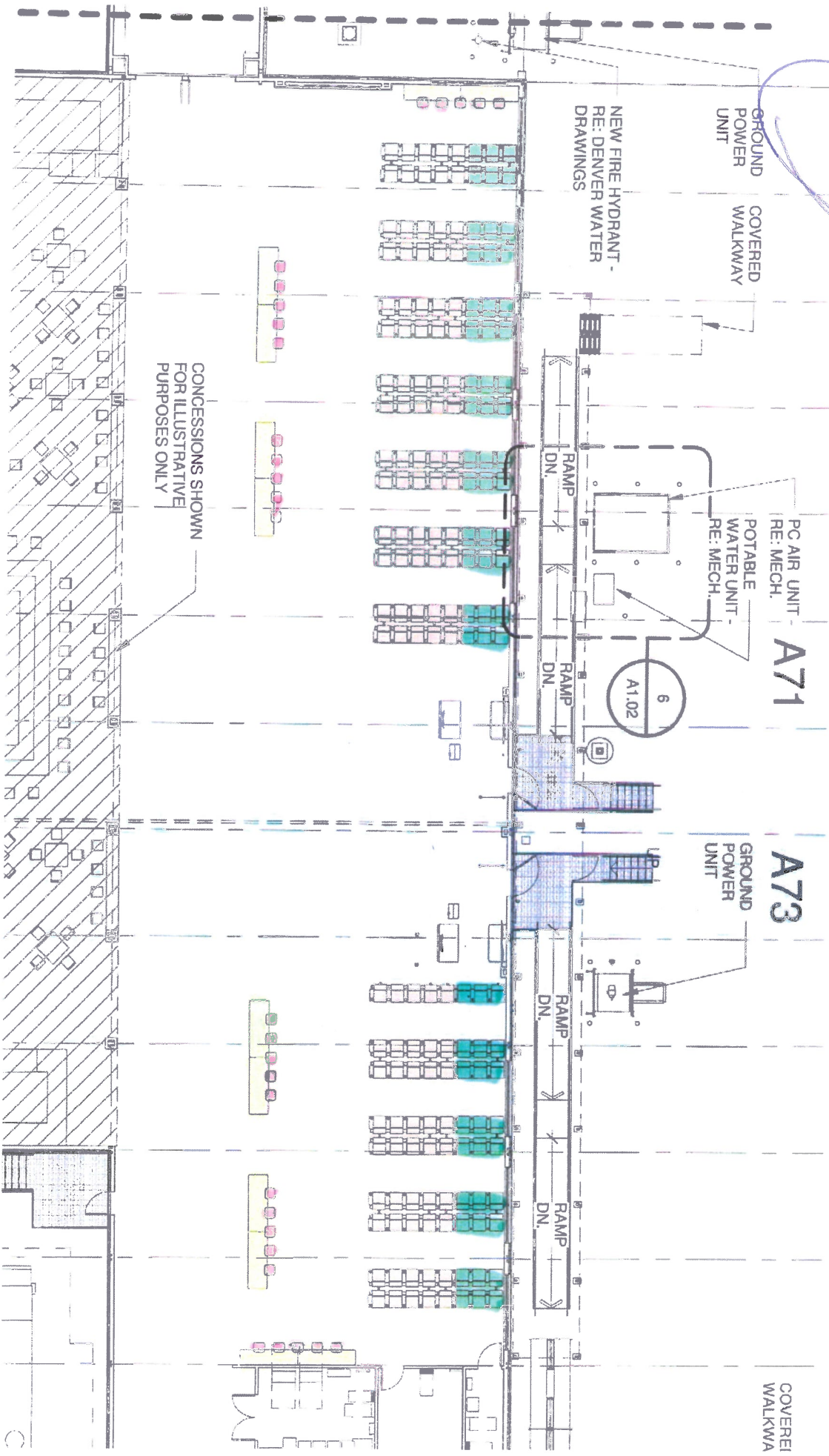
*Discounts do not apply to shipping, installation & assembly

Product	831,232.60
Installation	133,900.00
Freight	34,500.00
Sub Total	999,632.60
GST	0.00
HST Not Applicable	0.00
Total Amount	\$999,632.60
	USD

OPT 2

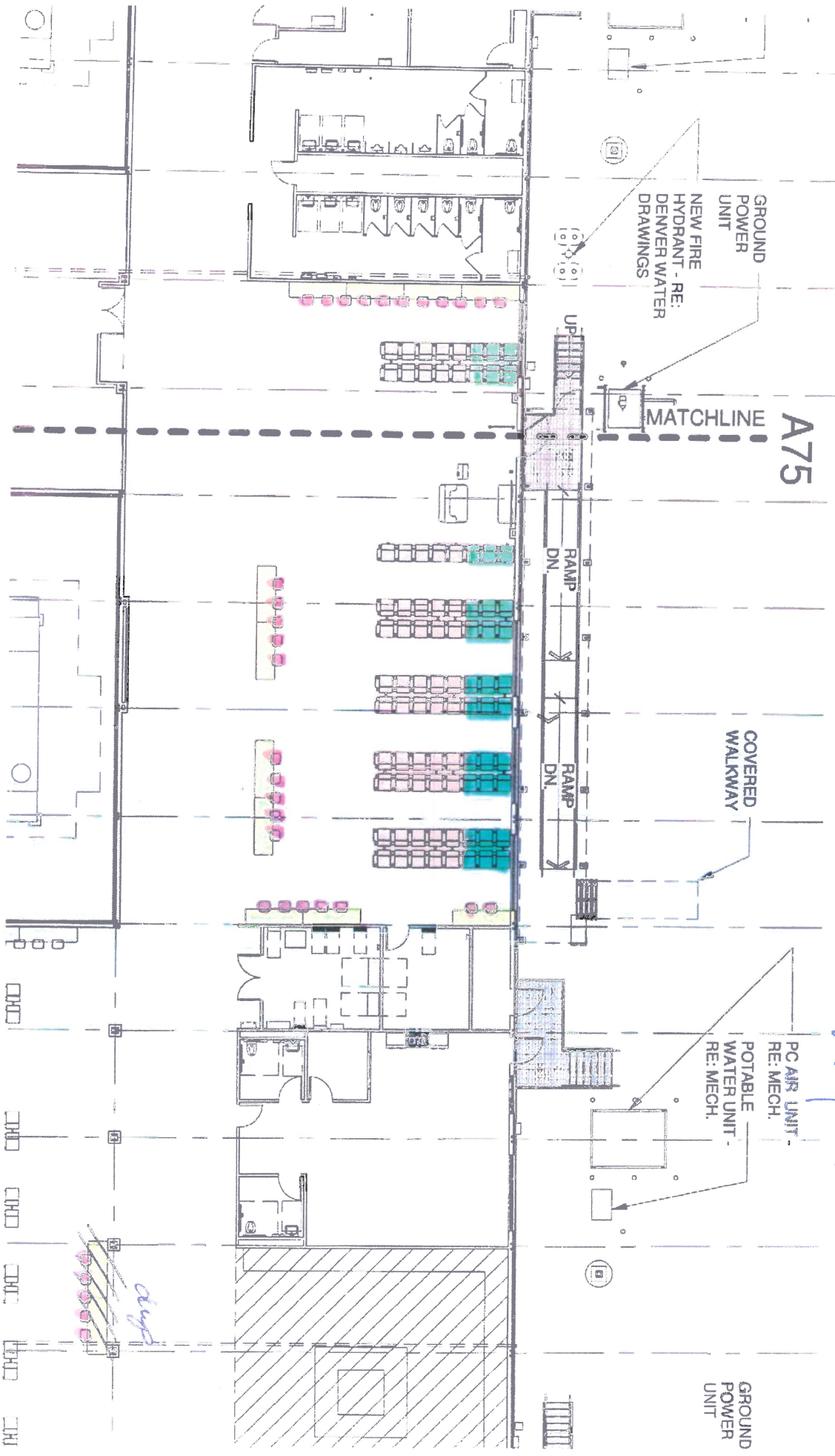
9034 x 9
 9030 x 8
 3004 x 30

PLA-385-A04 x 23 = 769 46' B2B x 22
 CLASS x 23 = $\frac{115}{184}$ $\frac{138}{184}$



A71

A73



A75

9024 x 7
 9030 x 4
 800 x 328

24355 A04 x 11 = 33
 8855 / 88

22
 66
 88

828 x 10

seats
 classroom

dup

9034 x 6

9030 x 4
STAIR x 26

9035 X 16 = 64

9035 X 16 = 48
112

80
32
112

903 X 16



TRASH COMPACTOR

HVAC UNITS ON STEEL STRUCTURE - TYP. OF 4

GALV. STEEL CLOSED TROUGH GUTTER THROUGH THE CRAWL SPACE FROM DOWNSPOUT TO TRENCH DRAIN AT SOUTH SIDE OF BUILDING

GALV. STEEL CLOSED TROUGH GUTTER THROUGH THE CRAWL SPACE FROM DOWNSPOUT TO TRENCH DRAIN AT SOUTH SIDE OF BUILDING

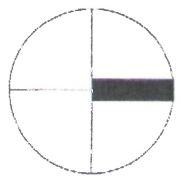
6'-5 3/8"



A3.01 A2.01

OVERALL HOLDROOM PLAN

1/16" = 1'-0"

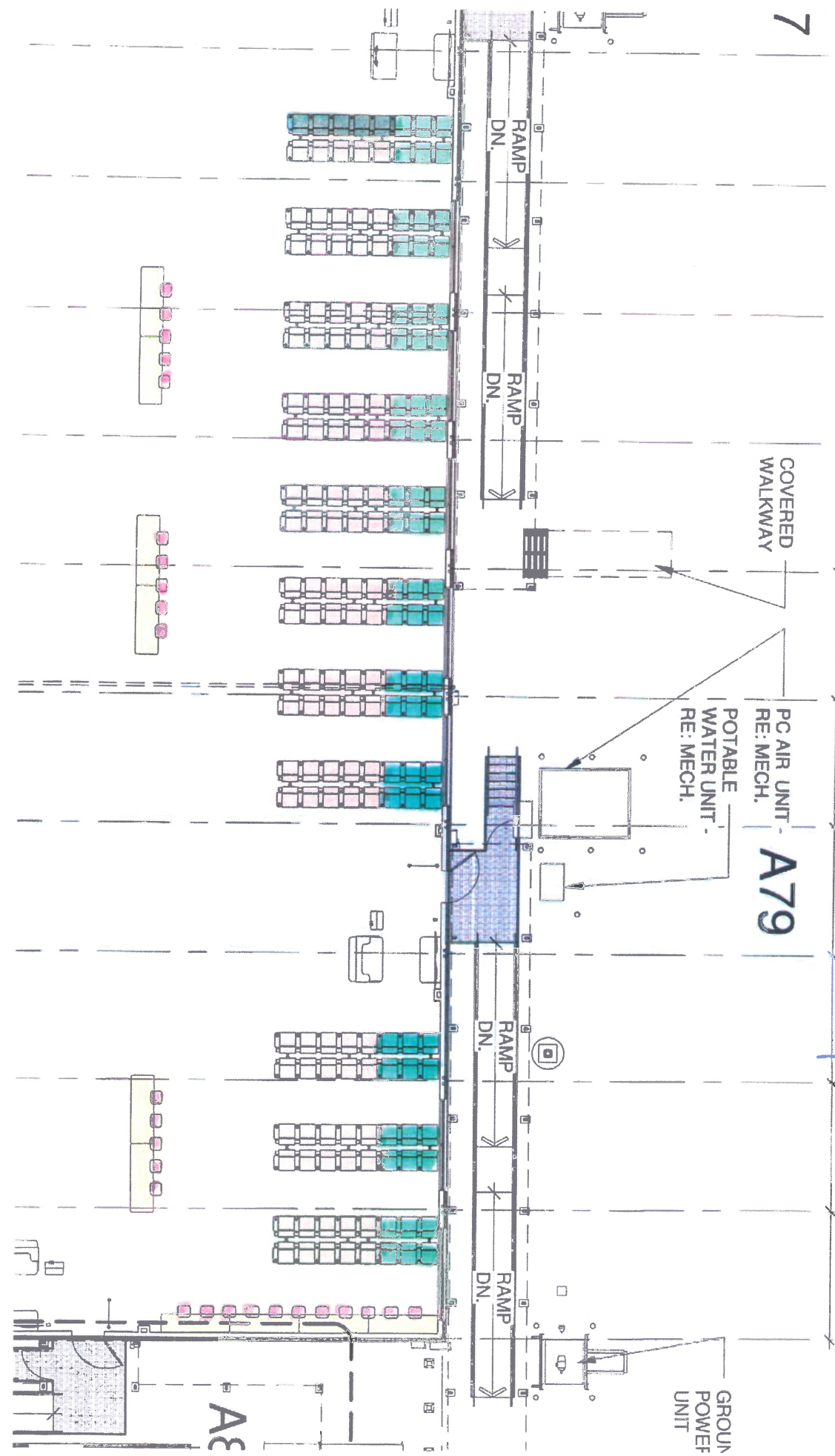


924 x 4
 9030 x 6
 5000 x 26

CLASS ADA 22 = 66
 CLASS x 22 = 110
 176

44
 182
 176

525 x 22



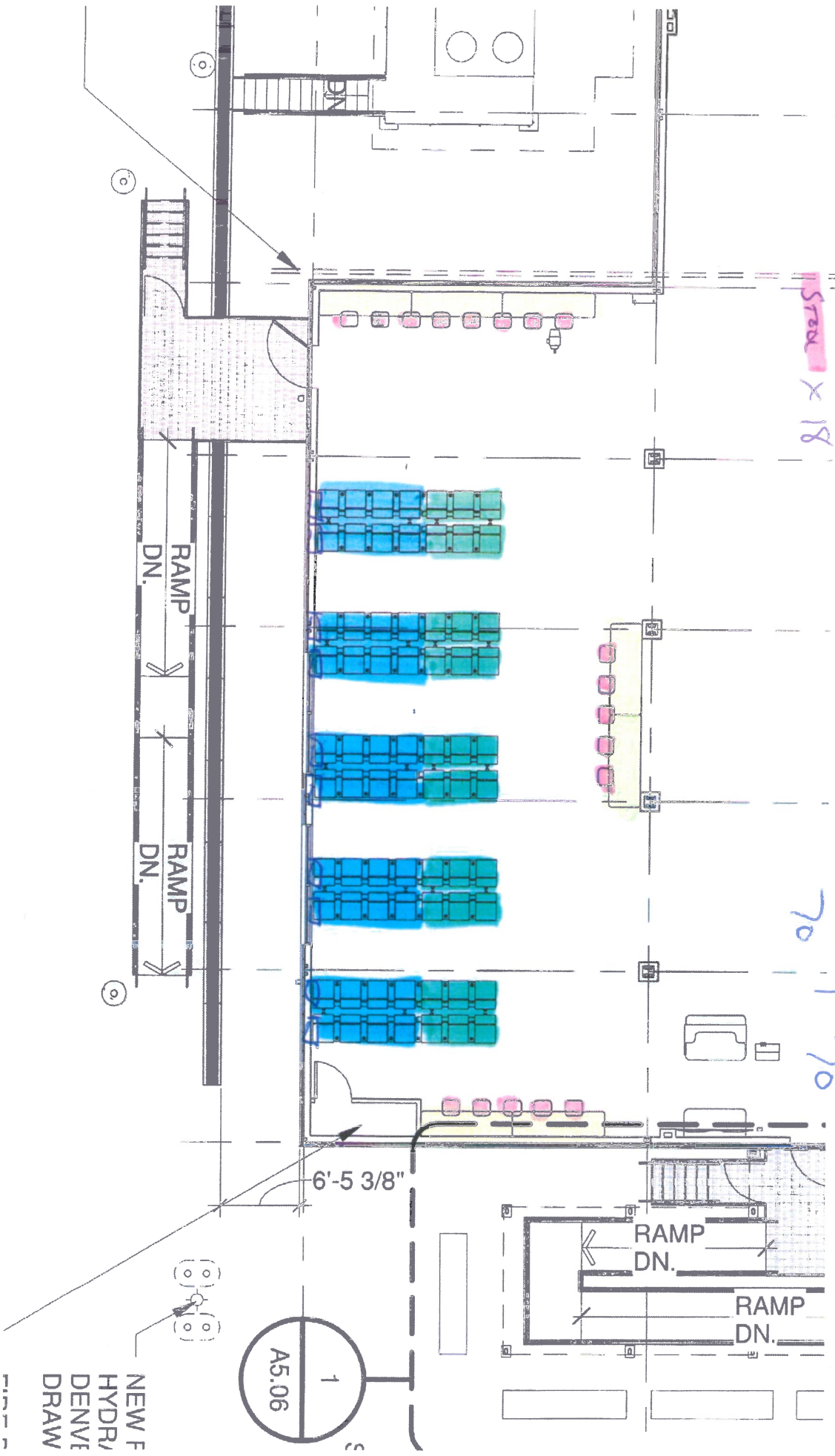
7

COVERED WALKWAY

PC AIR UNIT - RE: MECH. A79

GROUP POWER UNIT

A3



9024 x 5
 9030 x 2
 STAIR x 18

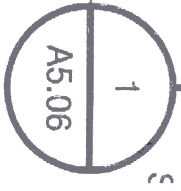
CLASS-ADA x 10 = 30
 CLASS x 10 = 40
 70

20
 50
 70

152 B x 10

Seats
 arms/rows

NEW F
 HYDR/
 DENVE
 DRAW



6'-5 3/8"

RAMP
 DN.

RAMP
 DN.

RAMP
 DN.

RAMP
 DN.

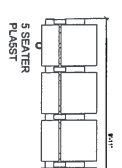
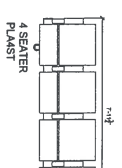
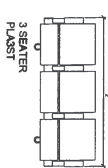
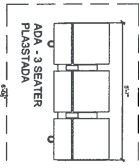
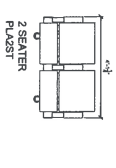
DN

6

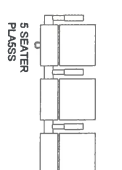
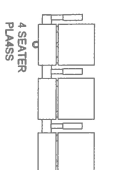
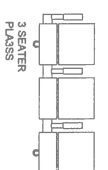
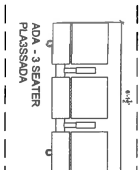
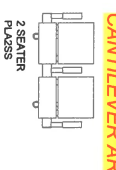
6

3

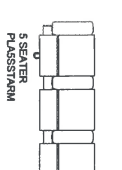
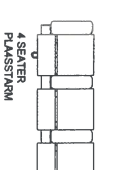
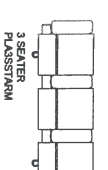
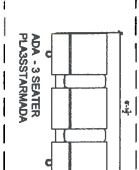
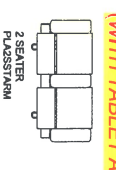
PLACE TANDEM



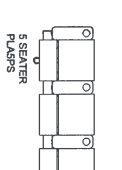
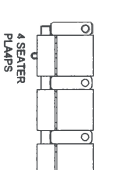
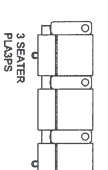
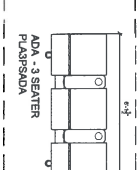
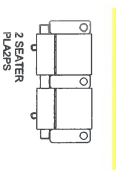
PLACE STANDARD (WITH OR WITHOUT CANTILEVER ARM)



Standard ADA UNITS
 - No arms at ends
 - Custom beam length
PLACE STANDARD (WITH TABLET ARM)



PLACE POWER STATION



power modules are not available on tandem units
 SINGLE ROW LINEAR UNITS WITH STANDARD GAP BETWEEN SEATS

power modules are optional
 SINGLE ROW LINEAR UNITS WITH WIDER GAP BETWEEN SEATS

power modules are optional
 SINGLE ROW LINEAR UNITS WITH TABLET ARMS

power modules are included on power station units
 SINGLE ROW LINEAR UNITS WITH TABLET ARMS & CUP HOLDERS

ARCONAS

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 www.arconas.com
 info@arconas.com

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No	Date	Revision

Drawn: J.BRASIL	Approved:
Scale: --	Date: 08/03/2016

Sheet Title: Place Configurations	Option: --	Project Name: ARCONAS Place Configurations
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Denver International Airport (Concourse A Expansion)

OPTION 2: REDUCED ARMS USING ADA UNITS

Layout dated: 1 Mar 2017 Summary revised: 28 April 2017

Place: Grade G - Majilite "Destiny" Faux Leather - CAL 117
 InPower Bar: Corian "Platinum" Tops, eased-squared edges, white panel/legs
 InPower Barstool: Grade G Majilite "Destiny" Faux Leather - CAL 117
 All units connected back-to-back, regular glides for carpet

Area	PLASSS	PLASSS	PLASSS	PLASSS-ADA (no arms on ends)	ADA LOGO	PLACE POWER MODULE	BEAM WINNING CHANGE	DRINK HOLDER	PLACE TABLET ARM WITH	PLACE B2B CONNECTORS (set of 2)	Total Place Seats	InPower Bar
Gates A1,1 & A13				23	23	184	46	184	184	22	184	4
Gate A75				11	11	88	22	88	88	10	88	7
Gate A77 lower			16		16	112	32	112	112	16	112	6
Gate A77 & A79				22	22	176	44	176	176	22	176	4
Gate A81			10		10	70	20	70	70	10	70	5

TOTAL UNITS	0	26	56	82	0	630	164	630	80	630	26	24	128	
UNIT COST (GSA to be confirmed)	\$ 0.00	\$ 2,441.00	\$ 3,142.86	\$ 3,829.27	\$ 25.00	\$ 110,850.00	\$ 73,768.00	\$ 101,430.00	\$ 14,560.00	\$ 14,560.00	\$ 4,822.00	\$ 6,598.00	\$ 395.00	\$ 1,018,148.00
TOTAL COST	\$ -	\$ 62,946.00	\$ 168,056.00	\$ 310,224.00	\$ 2,000.00	\$ 69,855.00	\$ 12,108.00	\$ 64,740.00	\$ 1,160.00	\$ 1,160.00	\$ 125,372.00	\$ 158,352.00	\$ 50,560.00	\$ 34,193.20

Less 5% GSA Volume Discount (excluding open market items) **\$ 17,093.60**
 Prompt Payment Discount 15% (Net 10 days BY TRUCK) **-\$ 152,722.20**
 Shipping **\$ 34,500.00**
 Assembly & Installation **\$ 133,900.00**
TOTAL COST (excluding taxes) \$ 999,632.60

TOTAL SEATS **758**

DENVER MASTER CONTRACT TERMS (BASED ON GSA EQUIVALENT PRICING):

A.10 PAYMENT:
 Pricing shall be based on current GSA equivalent pricing. Shipping is allowed to be charged under this contract.
 Progress payments are allowed in this contract. The approved payment structure is allowed.
REVISED Payment terms: Net 10 Days (by truck), materials & shipping. Labor to be paid upon receipt of certified payroll as per Prevailing Wage requirements.

A.11 VOLUME DISCOUNTS:

The following volume discounts shall be applied, additional discounts may be offered:
 Order Amount (in USD)
 Discount
 Percentage
 0-24,999.99 0%
 25,000.00-50,000.99 1%
 50,001.00-75,000.99 2%
 75,001.00-100,000.99 3%
 100,001.00-150,000.99 4%
 150,001.00 or More 5%