

ORDINANCE/RESOLUTION REQUEST

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 6/28/2017

Please mark one: **Bill Request** or **Resolution Request**

1. Has your agency submitted this request in the last 12 months?

Yes **No**

If yes, please explain:

2. Title: Airport Concession Agreement with Rocky Mountain Hospitality Partners, LLC dba Dazbog Coffee Companies for a Specialty Coffee Kiosk Package One on Concourses A, B & C (Contract No.201630761)

3. Requesting Agency: Department of Aviation

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- **Name:** Neil Maxfield
- **Phone:** (303) 342-2574
- **Email:** Neil.Maxfield@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable: This is a 7 year concession agreement with Rocky Mountain Hospitality Partners, LLC dba Dazbog Coffee Companies for a Specialty Coffee Kiosk Package on Concourses A, B & C. The concession space will total approximately 1,388 square feet and offer gourmet coffee and teas, breakfast food items, lunch food items, snack and branded retail related items.

a. Contract Control Number: 201630761

b. Duration: 7 years

c. Location: DEN

d. Affected Council District: 11

e. Benefits: The goals of the specialty coffee package are to provide a first class coffee service at a fair price to all passengers and airport users, provide innovative facility designs that complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and optimize Airport revenues and concession sales.

f. Costs: \$683,635.45 minimum annual percentage fee in estimated annual revenue to DEN

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
\$683,635.45 annually	N/A	\$683,635.45 annually

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 years	N/A	7 years

g. Date Goals Assigned: September 13, 2016.

h. Goals: ACDBE goal of 33% and a 25% MWBE goal

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*) **Please explain.** N/A

Key Contract Terms

Type of Contract:

Professional Services > \$500K Lease Design or Construction for airport improvements > \$5M
 Grant IGA Sale of Real Property Sale of Personal Property Revenue

Vendor/Contractor Name: Rocky Mountain Hospitality Partners, LLC dba Dazbog Coffee Companies

Contract control number: 201630761

City's contract manager: Rick Neel

Was this contractor selected by competitive process? Yes, Competitive Request for Proposal (RFP)

Has this contractor provided these services to the City before? Yes No

Term/Duration of contract/project: 7 years

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? _____

Renewal terms: N/A

Purpose: The proposer will construct, fit and finish, operate, maintain, and manage the offered Concession Specialty Coffee Kiosks for use by Airport passengers.

Cost/value: \$683,635.45 in anticipated annual revenue to DEN

Source of funds: Revenue Contract

Benefit: The goals of the specialty coffee package are to provide a first class coffee service at a fair price to all passengers and airport users, provide innovative facility designs that complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprises (ACDBE's), and optimize Airport non-airline revenues.

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract? Rocky Mountain Hospitality Partners, LLC will use ACDBE supplier City Park Food & Beverage Services, LLC (20%) and Delarosa Restaurant Concepts, Inc. (20%). receipts

Location: Denver International Airport (DEN)

Affected Council District: 11

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