

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **9:00 a.m. on Friday**. Contact the Mayor's Legislative team with questions.

Date of Request: 5/9/2024

Please mark one: ☐ Bill Request or ☒ Resolution Request

1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
☐ Other:

2. Title: (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a total of \$5,000,000 for HOST-202473776 Housing Connector (contract term: 5/1/24 – 5/31/26). Housing Connector will support the All in Mile High initiative through housing navigation and lease up coordination, while also distributing time-limited move-in financial assistance and rental subsidies for 250 households transitioning from encampments to permanent housing.

3. Requesting Agency: Department of Housing Stability (HOST)

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Gaelyn Feeney-Coyle	Name: Chris Lowell
Email: Gaelyn.feeney-coyle@denvergov.org	Email: Christopher.lowell@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

Housing Connector will provide their Zillow-powered housing search marketplace to access units for service providers supporting the unsheltered homeless population. Through formal partnerships with community landlords and property managers, HC will increase the availability of units at or below Fair Market Rent that work most appropriately for priority populations being served through All in Mile High. Households will be provided with flexible stability funds, rent guarantee funding, mitigation and risk funding, lease mediation services, and ongoing case management.

6. City Attorney assigned to this request (if applicable): Johna Varty

7. City Council District: Citywide

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):
Professional Services > \$500K

Vendor/Contractor Name (including any dba's): Housing Connector

Contract control number: HOST-202473776

Location: 1301 5TH AVE, SEATTLE, Washington, 98101

Is this a new contract? ‘

☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):
HOST-202473776: 5/1/2024 - 5/31/2026

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$5,000,000	n/a	\$5,000,000

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
5/1/2024 - 5/31/2026	n/a	5/31/2026

Scope of work:

- A. Housing Connector will provide their Zillow-powered housing search marketplace to access units for service providers supporting the unsheltered homeless population.
- B. Housing Connector will develop and sustain current partnerships with property managers and landlords to increase the availability of units at or below Fair Market Rent.
- C. Housing Connector will recruit, train, and onboard new property managers and landlords to increase unit inventory.
- D. Housing Connector will develop formal partnerships with all organizations and housing navigators implementing services as part of the City and County of Denver's initiatives and priorities for people experiencing homelessness, inclusive of direct customer services and one-on-one problem solving.
- E. Provide trainings for service providers on Housing Connector platform and service model including stability support tickets, and case management and communication processes.
 - a. For the first month, trainings will be provided weekly
 - b. The second and third months will include initial, ongoing maintenance, and refresher trainings.
 - c. Monthly trainings and refresher courses will be provided the fourth month and thereafter
- F. Households will be provided with flexible stability funds, rent guarantee funding, mitigation and risk funding, lease mediation services, and ongoing case management.
- G. Housing Connector will partner with the city designated service provider to coordinate lease up and approve unit for financial assistance.
- H. Housing Connector will conduct required screening on identified units to confirm inspection and rent reasonableness as described in the [National Alliance to End Homelessness: Rapid Re-housing Toolkit](#).

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Date Entered: _____

Was this contractor selected by competitive process? ☒ Yes ☐ No If not, why not?

Has this contractor provided these services to the City before? ☒ Yes ☐ No

Source of funds: ARPA

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☒ XO101 ☐ ACDBE ☐ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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