

BOARDS AND COMMISSIONS APPLICATION



DENVER THE MILE HIGH CITY

Please complete the following information in full and return with your current resume or biography to the address below.

Type or print in blue or black ink.

Mayor's Housing Advisory Committee Application

Specifically, which position are you applying for: HOUSING FINANCE

Last Name: WEINIG First Name: BRAD

Occupation/Employer: ENTERPRISE COMMUNITY PARTNERS, INC.

Work Address: 110 16TH ST, STE 760 City: DENVER Zip: 80202

Work E-mail Address: bweinig@enterprisecommunity.org

Work Phone: 303-376-5412 Work/Home Fax: _____

Home Address: 1315 S CAUMDINE ST City: DENVER Zip: 80210

Home Phone: _____ Cell Phone/ Pager: 303-506-3461

Home E-mail Address: bradweinig@yahoo.com

Are you a registered voter? ☒ Yes ☐ No If so, what county? DENVER

Denver City Council District No.: 6 Ethnicity CAUCASIAN

Highest Level of Education or Degree Earned: GRADUATE Year Completed: 2011

Memberships/ Organizations/ Volunteer Activities (include past or present):

ULI LOCAL PRODUCT COUNCILS, HOUSING COLORADO, MILE HIGH CONNECTS
SMALL LOT PARKING EXEMPTION TASK FORCE

References (List three persons, not related to you, whom you have known at least one year):

Name	Address	Phone Number
ISMAEL GUERRERO	DHA	720-932-3106
JAIME GOMEZ	CHFA	303-297-7440
DACE WEST	MILE HIGH CONNECTS	303-865-4609

Special Information:

Is there anything that would adversely affect public confidence in your appointment or service? Yes ☐ No ☒
If yes, please explain on a separate sheet of paper.

Signature

Date

Return Completed Form to:

Anthony R. Aragon, Director of Boards and Commissions

1437 Bannock Street, Room 350

Denver, CO 80202 Phone: (720) 865-9032 Fax: (720) 865-8787

anthony.aragon@denvergov.org

Experience

Enterprise Community Partners, Inc. **TOD Senior Program Director** **June 11 – Present**

- Manage \$24 million Denver Regional TOD Fund, facilitating affordable housing and community development near transit;
- Raised \$11.5 million in new investment from banks, CDFIs, foundations and agencies to facilitate the expansion of the Fund;
- Negotiated a single Master Credit Agreement between more than a dozen investors with a mix of risk/return requirements;
- Deployed over \$10 million in acquisition loans, leading to the creation/preservation of over 500 affordable homes near transit;
- Successfully raised over \$1 million in seed funding for Mile High Connects, a collaborative of NPOs, banks and funders;
- Serve as Priority Area Coordinator for Mile High Connects' Affordable Housing & Community Facilities focus area;
- Advised City of Denver on Inclusionary Housing Ordinance, revenue generation, and housing preservation efforts;
- Serve on Executive Committee for DRCOG's \$4.5 million Sustainable Communities Initiative grant from HUD/DOT/EPA

Citi Community Capital **Assistant Vice President** **Aug. 03 – Mar. 08**

- Underwrote and closed over 35 new construction, acquisition/rehabilitation, and refinancing transactions totaling over \$600 million in tax-exempt bonds, taxable bonds and cash under Fannie Mae DUS, Freddie Mac, and Citi executions;
- Negotiated transactions and underwriting details with Fannie Mae, Freddie Mac, loan originators and project developers;
- Coordinated underwriting efforts between other lenders and Low-Income Housing Tax Credit syndicators/investors;
- Experienced in Low Income Housing Tax Credit, private activity bond, Section 8, 501(c)(3) bond, and conventional transactions containing multiple tranches of debt and equity throughout the United States;
- Analyzed third-party engineering and environmental reports, appraisals, market studies and plan & cost reviews;
- Reviewed property operating statements, budgets, rent rolls, and third-party reports to provide sound recommendations for transactions that were agreeable to Citi, its partners, and its clients;
- Identified solutions for distressed assets failing to meet loan repayment or tax credit delivery requirements;
- Performed credit analysis of borrower/developers, corporate and non-profit entities, and principal individuals;
- Completed and presented thorough deal narratives and in-depth financial models to a formal investment committee for transaction approval;
- Promoted from Analyst to Underwriter after one year and from Underwriter to AVP after three years

Memberships/Affiliations

- Colorado Community Land Trust Board of Trustees
- US Green Building Council LEED Green Associate
- Urban Land Institute Colorado Affordable & Workforce Housing Council
- CU Real Estate Council Education/Curriculum Committee, Young Alumni Board

Awards/Recognition

- Urban Land Institute Colorado Inaugural "Rising Star" Award 2013
- Denver Regional Council of Governments Distinguished Service Award 2015

Internships/Other Experience

- CO State Land Board (Summer 2010): Assisted Real Estate Portfolio Agents with acquisitions and asset management
- Zocalo Development (Spring 2010): Attended weekly contractor meetings for Solera Apts., assisted in financial analysis
- Boulder County Housing Authority (Fall 2009): Co-Authoring Boulder/Broomfield HOME Consortium Consolidated Plan

Education

- University of Colorado, Leeds School of Business
 - M.B.A. Real Estate & Finance, 3.85 GPA, *Beta Gamma Sigma* May 2011
 - B.S. *cum laude*, Business Administration, 3.87 GPA, Dean's List Dec 2002

BRAD WEINIG joined Enterprise Community Partners in June 2011. Enterprise is a national non-profit organization that concentrates on bringing affordable housing expertise and investment to low-income communities. In his role as the Program Director for Transit Oriented Development, Brad is focused on creative financing solutions to ensure affordable housing and community facilities are developed and preserved near public transportation. He oversees the Denver Regional TOD Fund, a blend of public, private and philanthropic capital providing acquisition financing to mission driven borrowers for the preservation and creation of affordable housing and community facilities in proximity to high frequency transit. Brad led the expansion of the Fund from a \$15M single borrower line of credit limited to the City and County of Denver to what it is now: a \$24 multi-borrower fund utilized throughout the seven county Denver Metro Area.

Prior to joining Enterprise, Brad spent five years with Citi Community Capital in San Francisco, where he underwrote over \$600 million of loans to finance the development or acquisition/rehabilitation of low-income apartment communities nationwide. Brad is a LEED Green Associate and an active member of ULI Colorado's Workforce Housing Council.

