

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor’s Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**.

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 1/24/2012

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. **Title:** (Include a concise, one sentence description – please include name of company or contractor and contract control number - that clearly indicates the type of request: grant acceptance, contract execution, amendment, municipal code change, supplemental request, etc.)

Request for approval of a new concession agreement for DIA Wine Bar Partnership, #201102973-00, to be located in Concourse C at Denver International Airport doing business as (d/b/a) Vino Volo.

3. **Requesting Agency:** Department of Aviation

4. **Contact Person:** (With actual knowledge of proposed ordinance/resolution.)

- **Name:** Susan H. Moore
- **Phone:** (303) 342-2510
- **Email:** susanh.moore@flydenver.com

5. **Contact Person:** (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- **Name:** Brian Elms
- **Phone:** 303-619-7353
- **Email:** brian.elms@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:**

DIA Wine Bar Partnership d/b/a Vino Volo was selected for this Food/Beverage concept – Wine Bar - to be located in Concourse C East Subcore, through a Request for Proposal process issued March 7, 2011.

****Please complete the following fields:** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

- a. **Contract Control Number:** #201102973-00
- b. **Duration:** DOE – 12/31/2019
- c. **Location:** DIA – Concourse C East Subcore
- d. **Affected Council District:** 11
- e. **Benefits:** New choices in food/beverage for the traveling public and airport employees.
- f. **Costs:** This revenue contract will offer additional choices to the traveling public on Concourse C in the form of Wine Bar offering various flights of wine choices along with small plate food items. Individual glasses and bottles of wine will be offered as well (to be consumed on the site), including a selection of Colorado wines. Estimated annual gross sales of \$875,000 in the first year and increasing incrementally over the 7-year term to over \$1,000,000 will resulting in annual rental revenue to the Airport of the greater of a Minimum Annual Guarantee (MAG) of \$110,819.00 or percentage compensation of gross revenues: (10% for less than \$1 million; 12% for \$1million - \$2 million; 14% for over \$2 million and 17% for Alcohol gross revenues.) Vino Volo will also offer wine-related retail items for sale.

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: _____

Date: _____

\$110,819.00 Annually	None	\$110,819.00 Annually
-----------------------	------	-----------------------

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
DOE – 12/31/2019	0	12/31/2019

g. Date Goals Assigned: February 9, 2011

h. Goals: 20%

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

No.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____