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## BAC-7145

### Contact Information

<b>Contact Name</b>	Brandon Roberts	<b>Home Address</b>	1234 N Clarkson St, Apt. 107
<b>Preferred Phone</b>	9703171675	<b>Home City</b>	Denver
<b>Preferred Email</b>	bmroberts1995@hotmail.com	<b>Home State</b>	CO
<b>Other Phone</b>		<b>Home Zip</b>	80218
<b>Other Email</b>		<b>County</b>	Denver
<b>DOB</b>		<b>Hispanic or Latino origin or Descent?</b>	No
<b>SSN</b>		<b>Race/Ethnicity</b>	Native American
<b>Gender</b>	Male	<b>Other Ethnicity</b>	
<b>Other Gender</b>		<b>Salutation</b>	

### Board Information

<b>Board Name</b>	Denver American Indian Commission	<b>Other boards or commissions served</b>	
<b>Status</b>	New	<b>Resigned</b>	
<b>Term Start Date</b>			
<b>Term End Date</b>			

### Work Information

<b>Employer</b>	Agility Solutions	<b>Work Address</b>	1050 17th St. Suite A375
<b>Position</b>	Business Consultant	<b>Work City</b>	Denver
<b>Business Phone #</b>	3032199820	<b>Work State</b>	CO
<b>Work Email</b>		<b>Work Zip</b>	80265

### Additional Information

<b>Are you a registered voter?</b>	Yes	<b>Objection to appointment?</b>	No
<b>If so, what county?</b>	Denver	<b>Special Information</b>	
<b>Denver City Council District No</b>	Unknown		

### Education and General Qualifications

<b>Name of High School</b>	Durango High School	<b>Name of Graduate School</b>	
<b>Location of High School</b>	Durango, Co	<b>Location of Graduate School</b>	
<b># of Years Attended High school</b>	4	<b># of Years Attended Graduate School</b>	
<b>Did you Graduate</b>	Yes	<b>Did you Graduate</b>	

High School

Graduate Major

**Name of College** Fort Lewis College  
**Location of College** Durango, Co  
**# of Years Attended College** 4  
**Did you Graduate College** Yes  
**Undergrad Major** Double Major: Marketing, Business Administration-Finance

Reference Details

**Reference Name #1** Sanjiv Doraswamy **Reference Email #1**  
**Reference Phone #1** 4043238836 **Reference Address #1**

**Reference Name #2** Kristin Watson **Reference Email #2**  
**Reference Phone #2** 3039440376 **Reference Address #2**

**Reference Name #3** Belo Fernandez **Reference Email #3**  
**Reference Phone #3** 5758089382 **Reference Address #3**

**Agree to a background check**

**Owner** Romaine Pacheco

**Created By** Denver Integration, 3/23/2021 10:03 AM

**Last Modified By** Denver Integration, 3/23/2021 10:03 AM

Notes & Attachments

Brandon+Roberts+Resume+March+21.pdf

Type Attachment

Last Modified Denver Integration

Description

[View file](#)

# Brandon Roberts

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1234 Clarkson Street, Denver, CO 80218 | (970)317-1675 | bmroberts1995@hotmail.com

## Education

### BACHELOR OF ARTS | APRIL 2018 | FORT LEWIS COLLEGE

- Major: Business Administration-Finance
- Major: Marketing
- Related coursework: Consumer behavior, professional and technical writing, marketing strategies and ethics, accounting

## Experience

### BUSINESS CONSULTANT | AGILITY SOLUTIONS | JUNE 2020-CURRENT

- Navigated client systems through billing and delivery information. Analyzed Telecom Value Chain discrepancies. Updated project systems, records, and reports. Organized the communication of proposed corrections opportunities. Validated completion of corrections on customer and carrier invoices. Supported projects, business development, technology, and other practice areas as needed. Developed an understanding of the client's business processes and systems to identify potential revenue and cost reduction opportunities. Data analysis, research, document review, and client communication opportunities validated, corrected, and monitored through invoicing.

### SALES CONSULTANT AND ACCOUNT MANAGER | HOMEADVISOR | OCTOBER 2019-MARCH 2020

- Work closely with Sales Manager to create long-term, trusting relationships with customers. Responsibilities include overseeing portfolio of assigned customers, obtain new business from existing clients, and actively seeking and cultivating new sales opportunities.

### MANAGEMENT TRAINEE | ENTERPIRSE RENT-A-CAR | MAY 2018-AUGUST 2019

- Worked directly with both Branch Manager and Regional Manager to ensure that every customer's expectations were exceeded through exceptional service. Assisted with developing sales and marketing strategies vital to building relationships with local businesses while also driving sales on a daily basis. Additional responsibilities included managing a satellite branch, maintaining a fleet of vehicles, collaborating with insurance companies and body shops, Maintained accounts receivable and accounts payable as well as reporting Profit and Loss statements.

### CREDIT ANALYST | REGION 9 ECONOMIC DEVELOPMENT | APRIL 2016-MAY 2018

- Analyzed current credit data and financial statements of individuals and firms to determine the degree of risk involved in extending credit or lending money. Prepared reports via Profitcents with this credit information for use in client loan request decision-making. Prepared presentation for the loan committee for approval. Additional areas of responsibility included underwriting loan once it had gained approval through the loan committee. Provided professional follow up with client regarding the approval and decision-making process.

## Professional Service

### DURANGO CHAMBER OF COMMERCE

- Member since November 2018

### YOUNG PROFESSIONALS OF DURANGO (YPOD)

- Member since September 2018

## Certifications

### SOCIAL & BEHAVIORAL RESEARCH

- CITI Program, A Division of BRANY
- Issued Feb 2018 \* Expires Feb 2021