

**ORDINANCE/RESOLUTION REQUEST**

*\*All fields must be completed.\*  
Incomplete request forms will be returned to sender which may cause a delay in processing.*

**Date of Request: 3/7/2018**

Please mark one:       **Bill Request**                      or                       **Resolution Request**

**1. Has your agency submitted this request in the last 12 months?**

**Yes**                       **No**

**If yes, please explain:**

**2. Title:** Professional Aviation Airport Consulting Services On-Call / McKinsey & Company, Inc. Washington D.C., First Amendment / Contract No. 201630656-01

**3. Requesting Agency:** Department of Aviation

**4. Contact Person:**

- **Name:** Rachel Marion
- **Phone:** (303) 342-9839
- **Email:** [Rachel.Marion@flydenver.com](mailto:Rachel.Marion@flydenver.com)

**5. Contact Person:**

- **Name:** Ken Greene
- **Phone:** (303) 342-2206
- **Email:** [Ken.Greene@flydenver.com](mailto:Ken.Greene@flydenver.com)

**6. General description of proposed ordinance including contract scope of work if applicable:**

This first amendment is to add \$500,000 to increase the contract maximum liability from \$440,000 to \$940,000 to allow for additional consulting services as requested by the executive staff on an on-call basis. A specific list of the types of services are set forth to include; Organizational Management, Finance and Economic Development, Public and Government Affairs Project Management, Technology, Real Estate Development, Engineering and Construction, Revenue Development and Aviation Related Professional Services.

- a. **Contract Control Number:** 201630656-01
- b. **Duration:** 4/19/2017 – 3/21/2020, 3 years plus two additional one-year periods to extend
- c. **Location:** DEN
- d. **Affected Council District:** 11
- e. **Benefits:** McKinsey & Company, Inc. is providing vital guidance and their expertise to DEN’s executive management.
- f. **Costs:** \$940,000.00

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$400,000.00	\$500,000.00	\$940,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
4/19/2017 – 3/21/2020	N/A	3/21/2020

**g. Date Goals Assigned:** On 9/29/2016 DSBO determined this project is not subject to the DSBO Ordinance.

**h. Goals:** N/A

**7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.**

*To be completed by Mayor’s Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

## Key Contract Terms

Type of Contract:

Professional Services > \$500K     Lease     Design or Construction for airport improvements > \$5M

Grant     IGA     Sale of Real Property     Sale of Personal Property

Vendor/Contractor Name: McKinsey & Company, Inc. Washington D.C.

Contract control number: 201630656-01

City's contract manager: Katie Halbert

Was this contractor selected by competitive process? Yes, this original contract was selected through a competitive RFP process.

Has this contractor provided these services to the City before?  Yes     No

Term/Duration of contract/project: 4/19/2017 – 3/21/2020, 3 years plus two additional one-year periods to extend

Is this a new contract?  Yes     No    Is this an Amendment?  Yes     No    If yes, how many? 1

Renewal terms: N/A

Purpose: This first amendment is to increase the contract maximum liability from \$440,000 to \$940,000 to McKinsey & Company, Inc.'s current contract, which will allow continuity of services and allow for a complete deliverable without interruption.

Cost/value: \$940,000.00

Source of funds: O & M

Benefit: McKinsey & Company, Inc. is providing vital guidance and their expertise to DEN's executive management.

Is this contract subject to:  W/MBE     DBE     SBE     XO101     ACDBE     N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract? N/A

Location: DEN

Affected Council District: 11

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*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_