

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

Date of Request: 5/30/2018

Please mark one: ☐ Bill Request or ☒ Resolution Request

1. Type of Request:

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
☐ Other:

2. Title: (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a new expenditure contract with Slalom, LLC.

3. Requesting Agency: Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Chad Mitchell	Name: Chad Mitchell
Email: Chad Mitchell	Email: Chad Mitchell

5. General description or background of proposed request. Attach executive summary if more space needed:

This is an on-call contract that will allow Technology Services to engage with Slalom, a local Premier Salesforce Partner, for professional services in the disciplines specific to the management and continued expansion of CCD's Salesforce implementation.

The need for a strategic Salesforce partner is based on the City Salesforce team's need to grow beyond its current capacity and become more proactive in completing strategic initiatives in addition to responding to tactical requests. Completion of the initiatives supported through this contract will establish a stronger foundation for growing and maximizing the use of Salesforce within the City.

Please see attachment "Salesforce description, accomplishments and initiatives."

6. City Attorney assigned to this request (if applicable): Steve Hahn

7. City Council District: N/A - Citywide

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

On-Call, Standard Expenditure contract in excess of \$500,000

Vendor/Contractor Name: Slalom, LLC.

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Contract control number: TECHS-201840883-00

Location: N/A Citywide

Is this a new contract? ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Contract Term: 6/1/2018 - 6/1/2023 Duration: 5 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
N/A New contract	N/A	\$3,000,000

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
N/A New contract	N/A	6/1/2023

Scope of work:

The City will engage Slalom as their strategic Salesforce partner to work on multiple strategic and tactical items related to the ongoing use and development of Salesforce as a core business platform within the City. There is a strong desire to use Salesforce to *positively impact Denver by better serving its citizens and agencies*. We have developed five strategic goals related to this overall vision 1) An efficient operating and talent model, 2) An agile and fluid roadmap, 3) A reduction in Technical Debt, 4) Increased innovation and 5) Increased adoption.

Some of the on-call professional services and roles to be provided through this contract are:

Service Area	Role
Program Management	Engagement Lead
	Senior Engagement Lead
	Program Manager
	Project Manager
Business and Technical Analysis	Business Analyst
	Senior Business Analyst
	Technical Analyst
	Senior Technical Analyst
Management Consulting	Consultant
	Senior Consultant
	Subject Matter Specialist
Implementation	Configurator

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Service Area	Role
	Technical Lead
	Deployment Lead
	Quality Assurance Analyst
	Quality Assurance Manager
	Integration Architect
	Conversion Lead
	Developer
	Senior Developer
	Product Owner
	Scrum Master
	Solution Architect
	Senior Solution Architect
	Solution Owner
Experience Design	Experience Design Strategist
	Experience Designer
	Senior Experience Designer

Was this contractor selected by competitive process? Yes If not, why not?

Has this contractor provided these services to the City before? ☐ Yes ☒ No

Source of funds: Cost Center 3074100 Technology Services Applications - Applications

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☒ XO101 ☐ ACDBE ☐ N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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