

# Florine N. Nath, CPA

## EXPERTISE/SKILL AREAS

<b>Financial Reporting &amp; Analysis</b>	<b>Proven leader/Team Builder</b>	<b>Results Oriented</b>
<b>Product Costing Methods</b>	<b>Enterprise Risk Management</b>	<b>Strategic Thinker</b>
<b>Accounting Systems Implementation</b>	<b>Hands-on Approach</b>	<b>Process Improvement</b>

## PROFESSIONAL EXPERIENCE

### **Interim CFO / Consultant** 2017 - present

Various roles and projects at several Private-equity owned companies

- Led audit of 1200 retail convenience stores for client's product lines
- Planned and executed audit by Big-4 firm of \$300 million distribution client
- Managed imports of consumer goods containers from China for plush toy distributor
- Implemented ERP system (Oracle) for Accounting and Inventory system
- Collaborated with C-level positions on consolidation of 5 facilities into corporate office
- Interim Corporate Controller
- Interim Divisional CFO
- As Interim AR Manager, reduced outstanding accounts >90 days by \$7 million (60%)

### **Rocky Mountain Foods, Inc.** 2013 - 2016

Food manufacturer of snack mixes under branded, bulk and private-label product lines with national distribution.

#### **Chief Financial Officer**

- Led the financial and administrative areas of the company to revenue growth of 45% over three years
- Negotiated a doubling of the line-of-credit and \$1.2 million in new long-term debt
- Led the evaluation, selection and implementation of ERP software
- Developed customer and product line margin reporting
- Selected and implemented new HR system including selecting partners, implementing 401(k), health plans and other benefits for creating a superior employee team

### **Attorney General's Office, State of Colorado** 2010-2013

This department operates as the largest law firm in Colorado, representing the citizens.

#### **Chief Financial Officer**

- Responsible for all accounting, billing, procurement, payroll, and operational activities for an office of 400+ (250 attorneys) servicing over 20 state agencies and subsidiary clients
- Led the design and implementation of an integrated grant management system
- Lead the selection of the office's first case management system and contract development
- Designed innovative, comprehensive department-wide travel and expense policy
- Received the Attorney General's Excellence Award

### **Tatum, LLC** 2007-2009

A national outsourcing firm of over 900 professionals performing financial leadership roles for clients on a contract and project basis

#### **Denver Practice Leader, Consulting Services (2008-2009)**

- Responsible for business development activities
- Managed contracting and deployment of twelve consultants

**Consulting Partner (contract CFO for Private Equity – backed companies) (2007-2008)**

- Led the successful implementation of new ERP system (industry-specific)
- Prepared initial SEC compliant financial statements for inclusion in S-1, and subsequent 10-Q
- Created flash reports and monthly budget-to-actual reporting packages analyzing results
- Reduced DSO from >75 days to <40 days in less than two months
- Developed cost accounting process for start-up energy production company
- Designed and implemented all accounting processes and trained accounting staff to perform
- Reduced monthly GL close and reporting process from 20 days to less than 10 days

**Governor's Office, State of Colorado**

2004-2007

**Chief Financial Officer**

- Managed procurement, cash disbursements, human resources, internal budgeting and grant management/reporting for the Offices of the Governor and Lt. Governor.
- Led the budget preparation and submission to the Joint Budget Committee of the annual budget request for the Offices of the Governor, Lt. Governor, Information Technology, Economic Development, Energy Management, and Colorado Benefits Management System
- Implemented new Federal grant management and reporting systems

**Interim CFO / Controller**

1998-2003

**Acting Chief Financial Officer/Controller** for several clients in professional services, technology, manufacturing and construction, ranging in size from \$5 - 100 million in revenues.

- Led the implementation of new ERP system, transitioning from QuickBooks to Timberline
- Financial statement development, utilizing emerging GAAP concepts; consolidating international subsidiaries; preparation for and management of external audits
- Reduced outstanding receivables greater than 180 days on construction projects from \$4 million to \$2.5 million in less than one year, with increasing sales
- Reversed construction company's sales and use tax obligation from \$250K to a \$50K refund
- Performed due diligence and analysis for the acquisition of a subsidiary, and led subsequent integration
- Designed sales forecasting, operational budgeting and cash flow models for construction firm and professional services firm

**Previous Positions****HR Source – CFO**

1996-1998

A private equity owned human resource outsourcing company of 40+ professionals providing clients with compensation, benefits, recruiting, training, and organizational development services.

**Aspen Imaging, Inc. – CFO**

1986-1995

A publicly-held manufacturer/distributor of computer ribbons and supplies

**Deloitte (formerly Touche Ross & Co.) – Senior Manager**

1978-1986

**Professional Associations and Leadership Roles**

City of Denver Audit Committee Member – April 2016 - present

Aurora Working Women's Golf league – Membership Chair, March, 2017 - present

Financial Executives International – Past President of Rocky Mountain Chapter

Denver Works – Former Board Member, Treasurer

Catholic Youth Recreation League (CYRA) – Former Director

Colorado Society of CPAs and American Institute of CPAs

**Education**

Certified in Colorado contract/procurement process

CPA designation continuously from 1978 to present, fulfilling continuing education requirements of 40 hours annually

Bachelor of Science in Business, Accounting Major, Emporia State University, Emporia, KS