



DEN REAL ESTATE: ON-CALL LAND PLANNING CONTRACT AMENDMENT

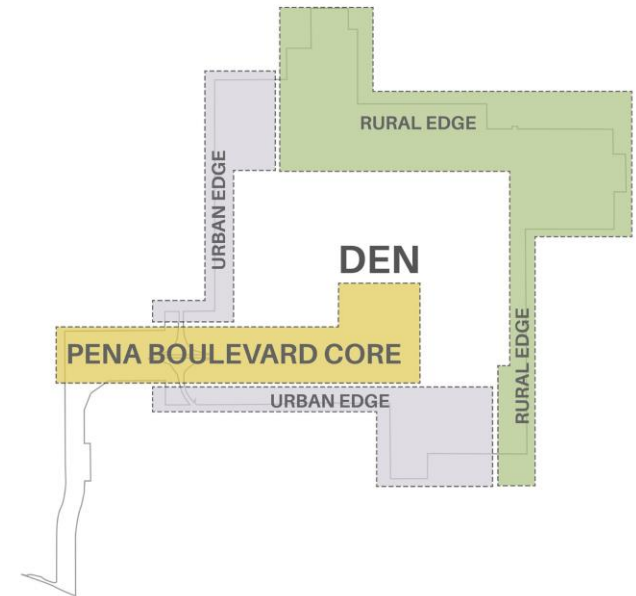
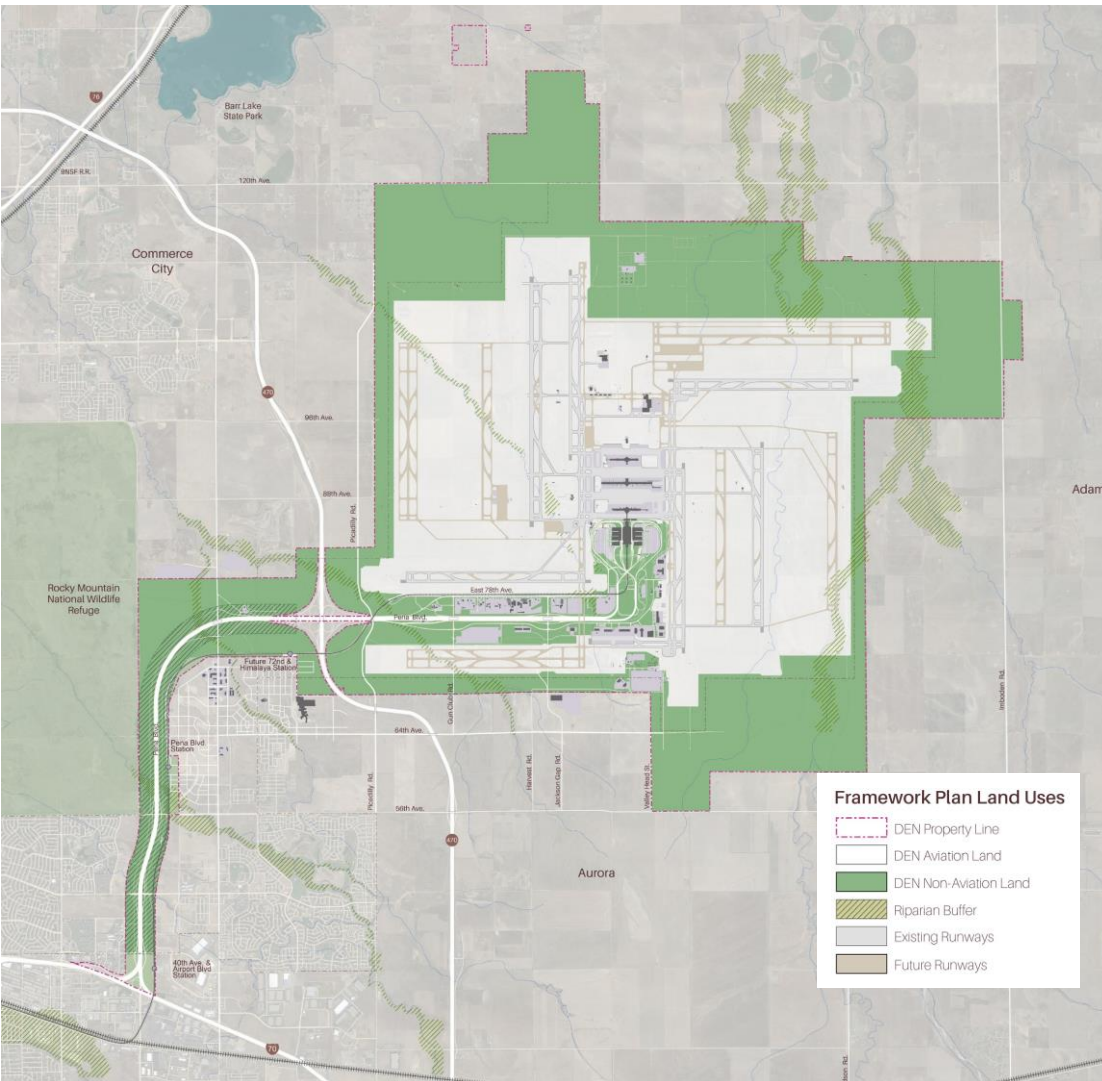
LAURA ALDRETE
SENIOR VICE PRESIDENT, DEN REAL ESTATE
JUNE 6, 2018

CONTRACT



- Sasaki Associates: On-call land planning contract amendment
 - Original contract: approved by City Council; executed May 16, 2016
 - Original contract value: \$3 million
 - Original contract term: 3 years
 - Original contract scope:
 - Development of a sustainable land use plan and urban design vision for non-aviation land at DEN
 - Current contract status:
 - Sasaki is completing documentation of the Strategic Development Plan (SDP)
 - Strategic Development Plan was presented to the Mayor and Council during Q1 2018

DEVELOPMENT OPPORTUNITY

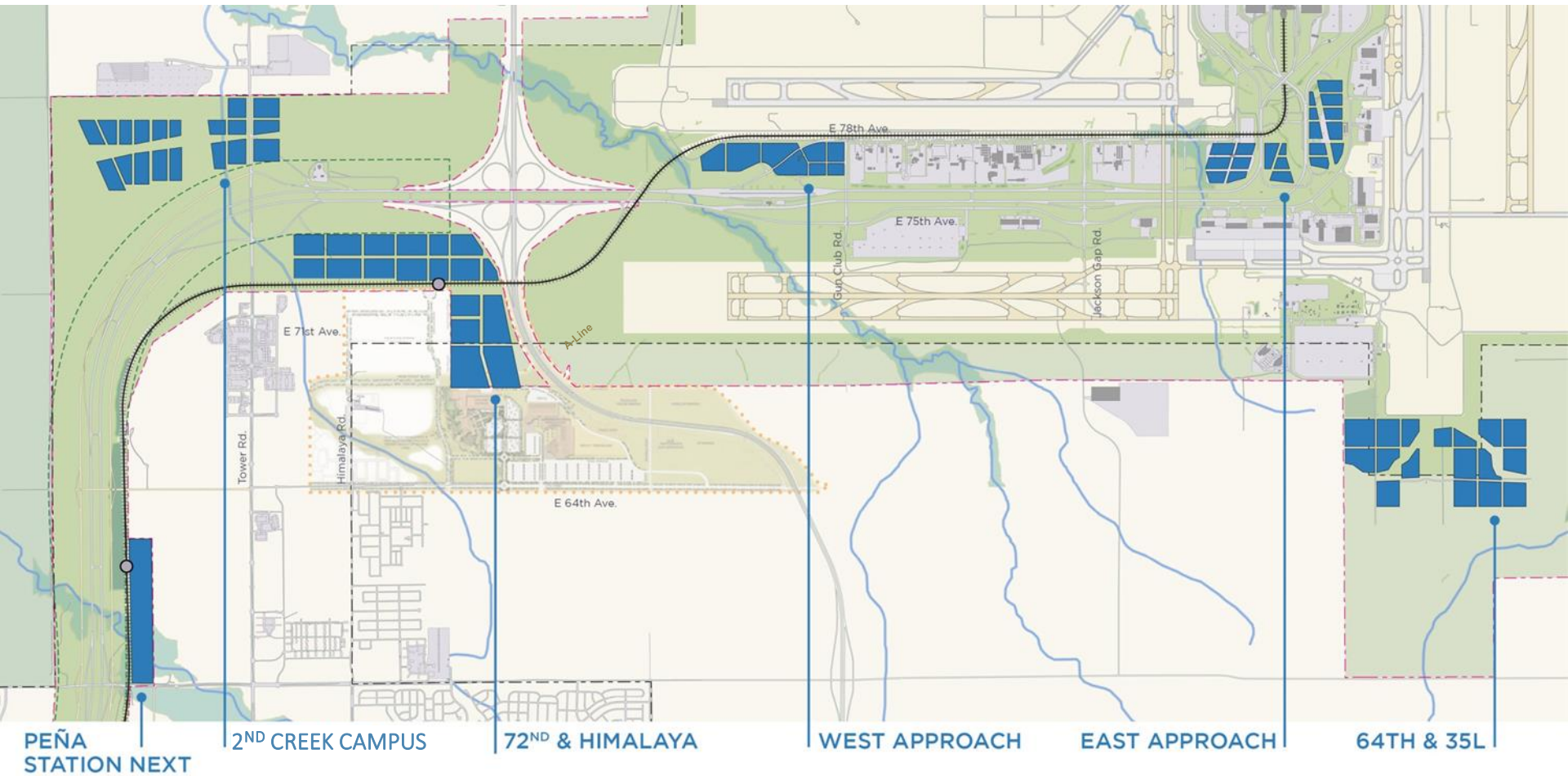


DEN: 34,000 acres

Core Aviation Land:
Approx. 18,000 Acres

Non-Aviation Land:
Approx. 16,000 acres

LAND USE PLAN



CONTRACT AMENDMENT

Requested contract amendment scope:

- Increase total contract value:
 - Contract amendment: \$2 million
 - New total contract value: \$5 million
- Increase total contract time:
 - Current contract expiration: May 2019
 - Proposed extension: 2 years, expires May 2021
 - New total contract time: 5 years

CONTRACT SCOPE

- Proposed scope:
 - The Sasaki team will provide planning advisory and design services during the initial implementation period insure consistency and coherence between the Strategic Development Plan (SDP) and individual development projects
- Rationale for amending existing contract:
 - The Sasaki team has specific knowledge of the planning behind the SDP and is uniquely qualified to provide these services
 - The Sasaki team will provide oversight and advisory services
 - New development projects will be procured separately.

