

Estimated Revenue Impact based on Proposed Phase-in

| | <u>LOW ESTIMATE</u> | | | | TOTAL |
|----------------------|---------------------|---------------------|--------------------|---------------------|----------------------|
| | 7/1/2017 | 1/1/2019 | 1/1/2020 | 1/1/2021 | |
| | Non-Profit | Non-Profit | Non-Profit | Non-Profit | |
| | Income | Income | Income | Income | |
| | Under \$5M | Under \$10M | Under \$40M | Over \$40M | |
| Sales Tax Decrease: | 5,124,320 | 1,324,746 | 454,451 | 1,189,574 | 8,093,091 |
| Use Tax Decrease | 1,024,864 | 1,123,033 | 90,890 | 237,915 | 2,476,702 |
| BOPT Decrease | 314,479 | 81,299 | 27,890 | 73,004 | 496,672 |
| Lodgers Tax Decrease | 449,236 | 116,137 | 39,840 | 104,287 | 709,500 |
| TOTAL | \$ 6,912,898 | \$ 2,645,215 | \$ 613,072 | \$ 1,604,779 | \$ 11,775,965 |

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|----------------------|----------------------|---------------------|--------------------|---------------------|----------------------|
| | 7/1/2017 | 1/1/2019 | 1/1/2020 | 1/1/2021 | |
| | Non-Profit | Non-Profit | Non-Profit | Non-Profit | |
| | Income | Income | Income | Income | |
| | Under \$5M | Under \$10M | Under \$20M | Over \$40M | |
| Sales Tax Decrease: | 5,978,373 | 1,545,537 | 530,194 | 1,387,836 | 9,441,940 |
| Use Tax Decrease | 1,195,675 | 1,167,191 | 106,038 | 277,567 | 2,746,472 |
| BOPT Decrease | 393,099 | 101,624 | 34,862 | 91,255 | 620,840 |
| Lodgers Tax Decrease | 898,471 | 232,274 | 79,682 | 208,574 | 1,419,000 |
| TOTAL | \$ 8,465,617 | \$ 3,046,626 | \$ 750,775 | \$ 1,965,232 | \$ 14,228,252 |