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BAC-10020

Contact Information

Contact Name	Matthew Hubbard	Home Address	
Preferred Phone		Home City	Denver
Preferred Email		Home State	CO
Other Phone		Home Zip	80218
Other Email		County	Denver
DOB		Hispanic or Latino origin or Descent?	No
Gender	Male	Race/Ethnicity	Caucasian
Other Gender		Other Ethnicity	
Title		Salutation	Mr.
		Pronouns	he him

Application

Status	In Progress	Council Resolution Number	
Notes			

Board Information

Board Name	Old South Gaylord Business Improvement District	Original Start Date	
		End Date	
		Other boards or commissions served	

Work Information

Employer		Work Address	
Position		Work City	
Business Phone #		Work State	
Work Email		Work Zip	

Additional Information

Are you a registered voter?		Objection to appointment?	No
If so, what county?		Special Information	
Denver City Council District No	5	Registered Lobbyist	No
Conflict of Interest Explanation		Conflict of Interest	No

Education and General Qualifications

Name of High School		Name of Graduate School	
Location of High School		Location of Graduate School	
# of Years Attended High school		# of Years Attended Graduate School	
Did you Graduate High School	Yes	Did you Graduate	
		Graduate Major	
Name of College			
Location of College			
# of Years Attended College			
Did you Graduate College			
Undergrad Major			

Reference Details

Reference Name #1		Reference Email #1	
Reference Phone #1		Reference Address #1	
Reference Name #2		Reference Email #2	
Reference Phone #2		Reference Address #2	
Reference Name #3		Reference Email #3	
Reference Phone #3		Reference Address #3	
Agree to a background check	<input checked="" type="checkbox"/>		
Owner	Esther Lee Leach		

Notes & Attachments

PXL_20210413_152807906.PORTRAIT.jpg		Brief Bio (1).pdf	
Type	Attachment	Type	Attachment
Last Modified	Denver Integration	Last Modified	Denver Integration
Description	View file	Description	View file

Matthew Hubbard.pdf	
Type	Attachment
Last Modified	Denver Integration
Description	View file

Applicants History

User	Anna Respet
Action	Changed Status from New to In Progress.

Product Owner

Experienced Product Owner with an MBA and 15 years of diverse experience in a corporate setting.
Driven by voracious curiosity, I seek elegant solutions for complicated problems.

REFERENCEABLE EXPERIENCE

Certified Scrum Product Owner • Strategic Planning • Requirements Analysis • Backlog Management
Certified Scrum Master • SAAS Design • Software UX Design • Release Management • Relationship Management
Project Portfolio Management • Team Organization • Talent Development • Business Analytics
Financial Analysis • Internal & External Presentation • Live & Web Demonstration

ACCOMPLISHMENTS

Solution Design

- ❖ Awarded "Order of the President" from the University California for completed a project involving 2 APIs, 3 Accounting systems, and custom files, across 8 campuses and 2 labs
- ❖ Designed a solution for an English bank enabling them to purchase in euros, pay in dollars, and balance in pounds
- ❖ Redesigned SAIC direct purchasing software & process. Result: \$20 million in growth and reduced cycle time by 8 days. (from 15 days)
- ❖ 15 years of client centric design; SAAS & Local install; Single and multi-site solutions; Domestic and international

Leadership

- ❖ Senior Team Lead on State of Texas, University of California, State of Colorado purchasing card software implementations.
 - ❖ Ran the first LEAN team at Citibank Treasury
 - ❖ Built and managed a team of 7 designing a smart bank account
 - ❖ Introduced and ran the Daily Scrum for Treasury Implementation
-

PROFESSIONAL EXPERIENCE

GAUS SYSTEMS LLC, DENVER • 10/2016 – 2/2017

Collective bargaining SAAS platform for K-12 School districts and municipalities.

Onboarding Consultant

- Designed an Agile Implementation; Reduced onboarding times from 60 to 10 days
- Designed their new employee training

SAVVY FINANCE LLC, Denver, CO • 09/2013 – 06/2015

Mobile native app revolving around a smart bank account.

Product Owner

- Managed 2 geographically diverse scrum team
- Ran user groups, market validation specifically around problem definition
- Defined out users. Wrote & refined user stories. Defined and managed release schedule.

CITIBANK GLOBAL TRANSACTION SERVICES, Denver, CO • 10/2010 – 9/2013

Citibank GTS is a global provider of card solutions

Senior Business Analyst / Project Manager, VP • 10/2011 – 9/2013

- Use Six Sigma based analytical models to develop, design, and implement LEAN solutions for Treasury Implementation teams.

Technical Implementation Manager, AVP • 10/2010 - 1/2011

- Technical Liaison for our global client base. Design, build and implement card solutions that excel in the ever-changing landscape of global business.

Matthew Hubbard

UBS WEALTH MANAGEMENT, Denver, CO • 03/2008 - 05/2009

UBS is a client-focused financial services to clients worldwide.

Financial Advisor

- Generated over \$2M in new business in the first year.

U.S. BANK/ U.S. BANCORP, CORPORATE PAYMENT SYSTEMS, Denver, CO • 12/1999- 07/2007

The Corporate Payment Systems division provides solutions that help organizations across industries to enhance controls and reduce payment costs by streamlining payment processing functions.

Channel Sales Manager • 09/06- 07/07

Regional Sales Manager • 03/06- 09/06

- Transitioned from regional sales into vertical markets after just 4 months as part of a company initiative.
- Independently completed RFPs and RFIs for Fortune 500, \$5B+ prospects spanning 6 states as a Regional Sales Manager.
- Traveled extensively to prospect clients and build relationships within the energy, gaming, food and agriculture industries as a Channel Manager.
- Closed 1st account within 1 week and generated \$15M in new accounts within 1st year in sales management.
- Delivered product demonstrations for potential customers at regional and national tradeshow.

Solutions Consultant • 12/99- 03/06

- Collaborated with clients and utilized existing technologies and best practices to design payment solutions around their specific requirements and supported their corporate culture.
- Worked with SAIC for 3 months to design and implement a \$20M direct purchasing solution; enabled SAIC to double their electronic purchases volume while significantly reducing administrative costs.
- Specifically requested to manage Ball Aerospace's extensive reporting redesign needs; visited with Ball Aerospace weekly over a 9-month period to effectively answer their complex reporting requirements while doubling the original contract value.
- Successfully implemented a purchasing program across 13 campuses and labs in just 4 months; granted an award by the Office of the President at the University of CA for outstanding client support.
- Developed and implemented a solution for Costco that allowed the company to exceed their objective by 25% in year 1 and by 100% in year 2.
- Requested by Account Manager at Great-West Life to act as their Solutions Consultant after GWL transferred business from former employer; grew account from \$15M to \$50M.
- Managed the conversion of Great-West Life's card program from Oracle to SAP.
- Collaborated with a team of 4 to build and deliver product slideshows at conferences; administered technical demonstrations online and in person and gave big-picture presentations to C-level and end-user audiences from 5 to 5000 people.

CERTIFICATION

Professional Scrum Product Owner, 2017

Professional Scrum Master, 2017

TRAINING

Superior Account Management, IMPAX, Minneapolis, MN, 2003

Project Management, University of St. Thomas, Minneapolis, MN, 2000

Process Reengineering, University of St. Thomas, Minneapolis, MN, 2000

EDUCATION

Masters, Business Administration, Colorado State University, Denver, CO May 2013

Bachelor of Arts, Colorado State University, Fort Collins, CO, Dec. 1996