



## DEPARTMENT OF AVIATION CITY COUNCIL ORDINANCE REQUEST SUMMARY On-Call Electronic Communications Systems Support Services

### Purpose and Use of Agreement(s)

This request is for a competitive procurement process for three \$7.2m contracts for on-call electronic communications systems support services at Denver International Airport (DEN). This will consist of professional services as needed for design, project management, technical documentation, and software and system support services. Services will be provided for new and ongoing projects in multiple electronic systems; Access Control, Close Circuit Television, Runway Lighting, Heating and Cool, Fire Safety Systems, Public Safety Radio, Information Technology, and Telecommunications solutions leveraged across DEN.

The education, certifications, licenses required by state, local, and federal agencies, and the salaries these skills demand make it difficult for DEN to provide these services via full-time city staff. The on-demand model has served DEN successfully since the airport opened in 1995. We leverage these contracts across many of the projects at DEN. Having multiple awardees ensures competitive rate structures, timely availability of resources, and service delivery.

### Contract(s) Description

**Contract Project Name:** On-Call Electronic Communications Systems Support Services

**Term Including Options Years:** Date of Execution (DOE), 3 years plus (1) 2-year option to extend.

**Maximum Contract Liability:** \$21,600,000.00 for all three contracts

### Vendor(s)

- Aviation Security Consulting, Inc. – 202263383 (\$7,200,000.00)
- The JW Group, Inc. – 202265692 (\$7,200,000.00)
- Burns & McDonnell Engineering Company, Inc. – 202265693 (\$7,200,000.00)

### DSBO Goals

DSBO established 20% M/WBE Participation Goal. The following has committed to meeting the M/WBE Participation

- Aviation Security Consulting, Inc. – 20%
- The JW Group, Inc. – 25%
- Burns & McDonnell Engineering Company, Inc. – 20%

### Subcontractors (All M/WBE)

- EJO Ventures
- Iron Horse Architects



- PK Electrical
- Vertas
- Servitech, Inc.
- Cynthetic Systems, LLC
- Hahn Integrated Systems, Inc.
- PK Electrical, Inc.
- Iron Horse Architects, Inc.
- Sunland Group, Inc.

### **Types of Projects using these on-call agreement(s)**

- Given the expanse of the DEN complex, most of the projects undertaken have some form of technology associated with each, either replacing outdated solutions or adding brand-new technologies. Projects underway or on the horizon:
  - Great Hall:
    - These providers may be called on to provide low-voltage, special system, electrical design, and Subject Matter Expert services for the remaining portions of the Great Hall Completion efforts.
  - Custom Border Protection:
    - These providers may be called on to provide low-voltage, special system, electrical design, and Subject Matter Expert services for the Customs and Border Patrol remodel projects such as Closed-Circuit Television Camera refresh and Federal Inspection Services ticket counter refresh.
  - DEN Parking
    - These providers may be called on to provide low-voltage, special system, electrical design, and Subject Matter Expert services for Parking revenue cashiering, lot refresh, and Closed-Circuit Television Camera coverage upgrade projects.
  - Concourse Gate Expansion and Refresh Projects
    - These providers may be called on to provide low-voltage, special system, electrical, design, and Subject Matter Expert services for the A Concourse ground load expansion, B Concourse Gate of the Future and regional refresh, and general Concourse refresh projects as they move to execution.
  - Other DEN-wide Projects:
    - These providers may be called on to provide low-voltage, special system, electrical design, and Subject Matter Expert services for upcoming planned capital projects.