

Andre Ransom-Sampson

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EDUCATION

Master of Urban Affairs, University of Colorado at Denver, emphasis management.

B.A. Political Science, Xavier University, Chicago, Illinois

National Administrator Credential Master Instructor—The National Administrator Credential is an intensive forty-hour course that provides instruction in nine competencies that are essential to persons who administer, manage, or own early care and education centers.

PROFESSIONAL ACTIVITIES

Management consulting including financial systems, service delivery, personnel issues, contracting, marketing, staff training, finances and budgeting,

Assets include analytical ability, problem solving and solution finding, creativity, executive leadership, strategic planning, management, and sensitivity.

Other abilities include: Legislation analysis and process education, policy implementation, grant writing, community organization and development, and community collaboration.

EXPERIENCE: Boards of Directors and Miscellaneous

National Child Care Association: Member of Board of Directors 1995 to present. Chair of the Business Development Task Force 1995 to 2003.

Colorado Foundation for Child Care Excellence 1997 to the present.

Colorado Child Care Association: A founding member and over the years have served as secretary, treasurer, and president. 1985 to present.

Credit for All (micro-credit organization), secretary 1997-2002.

Worldworks Development Group (urban development group), 1996-1998.

Appointed to Colorado Office of First Impressions by Governor Roy Romer 1995.

Appointed to Colorado Child Care Oversight Committee by Governor Bill Owens 1998 and 2003.

EXPERIENCE: Employment

Consulting in management, financial, and legislative issues 1997 to present. See more specific work under consulting.

Colorado Child Care Association, Executive Director—2 years. Responsible for the management of this trade association as well as keeping members informed about national and state legislation that affected early care and education. Agreed to perform the duties of this position until a suitable person was found to fill the vacancy. Time was contracted for as a consultant.

Children's Enrichment Development Corporation (company established to raise start up capital for childcare centers): Managing partner.

Children's Enrichment, Inc. Founder and Executive Director. Children's Enrichment, Inc. was a non-profit organization that met diversified childcare needs within the Denver metropolitan area. It provided early care and education services for children six weeks to 12 years of age at eleven locations. It operated specialized childcare programs for the educationally handicapped and special needs children for several years. Company operated 14 early care and education programs employing 150 people.

Jefferson County Department of Social Services. As an employee of this county department responsibilities were grant writing, casework, supervisory and managerial relating to the services of day care home licensing, child foster home licensing, group home licensing, adult day care programs, child welfare intake and supervision of child protection workers.

Cook County Department of Public Aid, Chicago, Illinois. Caseworker for persons who received public assistance.

A.N. Marquis Publishing Company, Chicago, Illinois. Business and political research for several publications.

EXPERIENCE: Consulting

Consulted in the start up phase of the QUILT Program providing perspectives to the Head Start initiative to collaborate with the private sector.

Interpretation of Child Care Center Licensing Rules and Regulations.

Market effects on the valuation of a child care center.

Analysis and review of biting policies that affected staff and parents.

Vendor selection for a community based childcare center.

Development of the Early Care and Education plan for the Stapleton community.

Systems analysis and staff consultation and training regarding the Department of Human Services CCCAP, the Child Care and Adult Food Program; and, development of job descriptions. Consultation to the CEO and CFO regarding program operations.

Consultation regarding early care and education center sight selection, financial projections and pro-forma P & L's, licensing rules and regulations, and basic marketing strategies to a large home builder and persons desiring to start an early care and education center.

National Administrator Credential Master Instructor—The National Administrator Credential is an intensive forty-hour course that instructs in nine competencies essential to the management and operations of early care and education programs.

WRITINGS AND SPEAKING HIGHLIGHTS

An Introduction to the Legislative Process by Brown and Ransom—A primer for those unfamiliar with state and federal legislative processes.

Economics of the Child Care Infrastructure by Andre Ransom—Published in the Colorado Springs Business Journal.

Building Universal Preschool in Partnership with the Private Early Care and Education System by Loving, Ransom and White—Published by NCCA in May, 2000.

Presenter to the 1976 NAEYC Conference-- *Day Care Home Training and Licensing, a New Perspective*.

Presenter to several Colorado Child Care Association Conferences between 1988 and 2006 on topics such as: Risk Management, State and National Legislative Issues and Updates, Insuring Quality Child Care in Centers, Collaboration with Head Start, marketing, and State Licensing Issues.

Presenter to the Colorado Department of Human Services annual Colorado Child Care Assistance Conferences: *Solving the Staffing Crisis 1999* and *County Billing Barriers 1997*.

Presenter to NCCA Conferences: *Tiered Reimbursement, 1999*; *How to Plan Your Day on Capitol Hill, 2000*; *Universal Pre-K and Its Impact on You, 2000*; *Staff Crunch Roundtable—Moderator, 2000*; and *Market Rate: A Necessity For Quality, 2001*; *The National Economic Impacts of the Child Care Sector, 2003*. *Marketing in the Universal Pre-K Era 2006*.

Marketing Seminars for the New Mexico Child Care and Education Association and the Colorado Child Care Associations.

Presenter to the New Mexico Child Care Association annual conference 2004. *Employment Law Basics and Marketing in the Universal Pre-K Era*.

Presenter to the National Child Care Association 2008 and to the Colorado Child Care Association annual conference 2007. *Managing Your Most Important Asset—People*.

Organization/agency retreat facilitator.