



2016 ON-CALL CONSTRUCTION SERVICES FCI CONSTRUCTORS, INC., HASELDEN CONSTRUCTION LLC, HENSEL PHELPS CONSTRUCTION CO., AND SWINERTON BUILDERS

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DENVER INTERNATIONAL AIRPORT

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2016 ON-CALL CONSTRUCTION SERVICES

- This contract is for a general contractor to provide on-call construction services for the three year period of 2016-2019
 - The scope of work could include all types of construction both inside and outside of the airport facilities. Work could also include exterior landside and airside construction activities as the airport's needs warrant
- The benefit to DEN is the ability to efficiently contract with contractors who are familiar with airport operations and CCD requirements
- Four On-Call contracts will be awarded at a maximum contract liability of \$25M each
- The Selected Firms for this contract are FCI Constructors, Inc., Haselden Construction LLC, Hensel Phelps Construction Co., and Swinerton Builders



SELECTION PROCESS

- Twelve proposals were received, one was disqualified by DSBO for non-conformance to the contract requirements
- The selection process included posting on the 90 day forecast list followed by an advertisement of a request for proposals
- The selection criteria for the proposal were: Experience / Past Performance, Airport Experience, Key Personnel, Quality Control Plan, BIM and scheduling abilities, Diversity and Inclusivity, and Rates and Markups



SELECTION PROCESS (continued)

- An independent evaluation panel was approved by DEN's CEO
 - After BMS trained the evaluation panel on the Department of Aviation's expectations, procedures and scoring protocol for this solicitation, the RFP's were turned over to the independent evaluation panel for review and scoring
 - Interviews were conducted with the top five (5) proposers on March 15, 2016, with an introduction of key personnel, a solution to a case study and answer questions from panelists
 - Each panelist was then able to confirm their individual scores with a recommendation to award the 4 highest scoring proposers
- DEN has previous On-Call construction contracts held by Milender White Construction Co., White Construction Group, FCI Constructors, Inc., Haselden Construction LLC, and Roche Constructors, Inc.



SELECTION PROCESS (continued)

- The four firms that were selected were FCI Constructors, Inc., Haselden Construction LLC, Hensel Phelps Construction Co., and Swinerton Builders.
- FCI Constructors, Inc. is a local company with offices in Longmont, CO.
 - They employ 289 full-time and 7 part-time employees
- Haselden Construction LLC is local, with an office in Centennial, CO.
 - They employ 294 full-time and 2 part-time employees
- Hensel Phelps Construction Co. is a local company with offices in Denver and Greeley, CO.
 - They employ 2,300 full-time and 25 part-time employees
- Swinerton Builders have a main office in San Francisco with a local office in Arvada, CO.
 - They only employ 1,000 full-time employees



GOALS

- This contract is an on-call contract so tasks will be bid or negotiated
- The goal established by DSBO is 30% M/WBE for every task
- Prior to award of a task, the general contractor is required to submit the names of proposed M/WBE firms and the percentage committed to each firm
- The overall percentage for the contract will be the cumulative sum of the tasks awarded
- The number of local employees supported by this contact is dependent on the tasks awarded



CONTRACT TERMS AND AMOUNT

- The term of the contract is three years
- The maximum contract value is \$25,000,000 for each contractor and will be awarded by task



ADDITIONAL INFORMATION

- Please note that the contract and approval for Swinerton Builders will be received at a later date in July 2016



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