

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

Please mark one: Bill Request or Resolution Request

Date of Request: May 13, 2019

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
- Dedication/Vacation Appropriation/Supplemental DRMC Change
- Other:

2. Title: Approves United Airlines, Inc., Frankfurt Operational Incentive Agreement, contract no. 201947913.

3. Requesting Agency: Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Laura Jackson	Name: Angela Casias
Email: laura.jackson@flydenver.com	Email: angela.casias@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

This is a non-competitive sole source agreement for an air service operational incentive with United Airlines, Inc., (United). This agreement is not included in the Minimum Wage Ordinance.

6. City Attorney assigned to this request (if applicable): Ema Medić

7. City Council District: 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: RR19 0492

Date Entered: _____

Key Contract Terms

Type of Contract: Professional Services >\$500K

Vendor/Contractor Name: United Airlines, Inc.

Contract control number: 201947913

Location: Denver International Airport

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

5/02/2019 – 5/1/2020 (one year)

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
N/A	N/A	\$2,500,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
N/A	N/A	5/2/2019 – 5/1/2020

Scope of work:

United qualifies for an air service incentive because they are initiating new scheduled international air service at Denver International Airport (DEN) to Frankfurt. The incentive provides a maximum of \$2,500,000.00 in funds available for credits against operational expenses provided to United. United will receive a credit of \$30.00 per enplaned passenger during the first 12 months of operation of the new Denver-Frankfurt service. These credits will be approved by DEN before they are executed.

Was this contractor selected by competitive process? No. **If not, why not?** Denver International Airport's Air Service Incentive Program is open to all carriers providing qualified commercial air service.

Has this contractor provided these services to the City before? Yes No

Source of funds: DEN Capital Improvement

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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