

**ORDINANCE/RESOLUTION REQUEST**

Please email requests to the Mayor’s Legislative Team

at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by **11:00am on Monday**. Contact the Mayor’s Legislative team with questions

**Date of Request:** 5/29/23

Please mark one:  Bill Request or  Resolution Request

**1. Type of Request:**

- Contract/Grant Agreement     Intergovernmental Agreement (IGA)     Rezoning/Text Amendment
- Dedication/Vacation     Appropriation/Supplemental     DRMC Change
- Other:

**2. Title:** (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a contract with Eckerd Connects for \$5,840,000 through 6/30/2024 to provide One-Stop Operator and comprehensive workforce development services specific to employment and training as required under Denver’s Workforce Innovation and Opportunity Act funding and other special federal and state revenue or grant-funded workforce initiatives, citywide.

**3. Requesting Agency:** Denver Economic Development & Opportunity

**4. Contact Person:**

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Dana Williams	Mayor-Council: Dana Williams Email: <a href="mailto:dana.williams@denvergov.org">dana.williams@denvergov.org</a>
Email: <a href="mailto:dana.williams@denvergov.org">dana.williams@denvergov.org</a>	City Council Inquiries: Patrick Walton Email: <a href="mailto:patrick.walton@denvergov.org">patrick.walton@denvergov.org</a>

**5. General description or background of proposed request. Attach executive summary if more space needed:**

Please see attached Executive Summary.

**6. City Attorney assigned to this request (if applicable):** Brian Martin

**7. City Council District:** Citywide

**8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

*To be completed by Mayor’s Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

## Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**

Professional Services

**Vendor/Contractor Name:** Eckerd Youth Alternatives, Inc. DBA Eckerd Connects

**Contract control number:** OEDEV-202368438-00

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** 0

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

July 1, 2023 through June 30, 2024

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$5,840,000	N/A	N/A

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7/1/2023 – 6/30/2024	N/A	N/A

**Scope of work:**

DEDO and the Denver Workforce Development Board (WDB) is seeking a comprehensive service provider, which will serve as both the one-stop operator and service provider, that employs vision, innovation, accountability, and efficient and effective utilization of resources in workforce development programming. It is the City’s goal to create a coordinated workforce system that focuses on a fully integrated service delivery strategy, which ensures that all customers flow seamlessly throughout. As customers are engaged across multiple entry points, their individual needs shall be identified and addressed, and they will be provided with access to programs, services, and navigation to supplementary supports. This service delivery model is a collaborative approach to help customers discover appropriate and client-centered services at a single location. This vision promotes cutting-edge practice and technology that fosters livable and sustainable wages, sustainable employment, as well as offering career pathways for the City’s vulnerable populations.

**Was this contractor selected by competitive process?** Yes **If not, why not?**

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds:** Federal Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker, Out-of-School Youth, as well as additional Local (General Funds), State (Re-Employment Services and Assessment (RESEA), Innovation, Diversity, Equity in Apprenticeships (IDEA), Quality Jobs, Equity, Strategy & Training (QUEST)), and Federal (Trade Adjustment Assistance (TAA), Technology Employment in Colorado Partnership (TEC-P)) workforce grants and funding.

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):**

N/A

**Who are the subcontractors to this contract?** N/A

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## EXECUTIVE SUMMARY

This contract engages Eckerd Youth Alternatives Inc. as the Workforce Innovation and Opportunity Act (WIOA) one-stop and comprehensive workforce development services provider for the City and County of Denver for the 2023-24 funding year, in addition to supporting other workforce activities that fulfill both state and grant-funded requirements. Eckerd will engage and serve DEDO's priority neighborhoods and populations according to the scope of this contract and DEDO's strategic direction.

In addition to its WIOA and grant administration role, Eckerd is also responsible for convening mandated partners and stakeholders who represent the larger workforce system. This group, collectively named the Denver Workforce Integration Network (DWIN), meets monthly and is designed to better align the regional workforce resources with education and economic development assets to create a collective response to labor market challenges. DWIN has allowed for increased access to workforce development services for Denver residents.

Denver Workforce Services aspires to provide workforce development activities that increase the employment, retention, earnings, and occupational skill attainment by participants, and, as a result, improves the quality of the workforce, reduces dependency on government assistance, and enhances the productivity and competitiveness of the region. Eckerd has performed well in its initial three years (7/1/2020-present) and will continue in the subsequent program year to engage local employers, industry associations, and sector partnerships to understand the current and future needs of business and will offer training and employment opportunities to unemployed and underemployed jobseekers.

This contract is intended to provide services to 1,376 individuals enrolled in WIOA and related programming. Performance will be measured by the following indicators: Employment rate in the 2<sup>nd</sup> quarter after program exit, employment rate in the 4<sup>th</sup> quarter after program exit, median earnings, credential attainment rate and measurable skills gains.

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