

## **BAC-9630**

Are you a registered

If so, what county?

**Denver City Council** 

Conflict of Interest

voter?

District No

Explanation

8

## Close Window

- Print This Page Expand All | Collapse All

Contact Information			
Contact Name	Teddy McCullough		
DOB			
Gender	Male	Race/Ethnicity	Native American
Other Gender		Other Ethnicity	
Title		Salutation	
		Pronouns	He/Him
Application			
Status	New	Council Resolution Number	
Notes			
Board Information	l		
Board Name	Denver American Indian Commission (DAIC)	Original Start Date	
		End Date	
		Other boards or commissions served	
Work Information			
Employer		Work Address	
Position		Work City	
Business Phone #		Work State	
Work Email		Work Zip	
Additional Information			

Objection to appointment?

**Special Information** Registered Lobbyist

**Conflict of Interest** 

No

No

No

#### **Education and General Qualifications** Name of High School Name of Graduate School Location of High **Location of Graduate** School School # of Years Attended # of Years Attended High school **Graduate School** Did you Graduate Yes Did you Graduate **High School Graduate Major** Name of College **Location of College** # of Years Attended College Did you Graduate College **Undergrad Major Reference Details** Reference Name #1 Reference Email #1 Reference Phone #1 Reference Address #1 Reference Name #2 Reference Email #2 Reference Phone #2 Reference Address #2 Reference Name #3 Reference Email #3 Reference Phone #3 Reference Address #3 Agree to a background check Owner Esther Lee Leach **Created By** Denver Integration, 10/18/2024 1:00 PM **Last Modified By** Denver Integration, 10/18/2024 1:00 PM **Notes & Attachments** Teddy McCullough Resume 2024.pdf Teddy%20Bio.pdf.pdf Type Attachment Type Attachment Last Modified **Denver Integration** Last Modified Denver Integration Description Description View file View file

Copyright © 2000-2024 salesforce.com, inc. All rights reserved.

# Teddy McCullough





#### Professional summary

Business Process Analyst and Associate Vice President with extensive expertise in finance and business analysis, excelling in process improvement and project management. Demonstrates a forward-thinking approach to enhancing client asset management systems and automating processes, significantly reducing operational risks. Adept at leading teams and crafting innovative investment strategies, with a strong focus on building client relationships and delivering impactful results.

## **Employment history**

JAN 2022 - PRESENT DENVER, CO

## Business Process Analyst, Associate Vice President, Bernstein

- Lead agile teams to enhance systems and tools for efficient client asset management across the organization
- Spearhead the automation and redesign of the account opening process, benefitting over 500 users and significantly reducing operational risk and errors
- ${}^{\bullet}$  Manage a project to streamline cash-management transactions, eliminating redundancies in a system processing over 10,000 transactions annually, while training team members and consulting cross-departmental initiatives

MAY 2020 - JAN 2022 DENVER, CO

#### Private Wealth Associate, Bernstein

- Conducted comprehensive analyses for high-net-worth clients, evaluating asset allocations, financial goals, and risk profiles to craft tailored investment strategies
- Cultivated strong relationships with clients, attorneys, and accountants, providing support in trust and estate planning, tax strategies, and business sale analyses
- Led a team of 6 in managing over \$2 billion in assets, collaborating with a Senior Managing Director and 8 Financial Advisors to deliver diverse investment management and financial planning services

APR 2018 - MAY 2019 NEW ORLEANS, LA

#### Associate Director of Research, Tulane University, Burkenroad Reports

- $\bullet$  Led 20 student-analyst teams in conducting investment research on small to mid-cap stocks including IBKC, EYE, HWCC, HIBB, SAFM, and LAMR
- Collaborated with over 50 students to develop financial models, equity valuations, and comprehensive industry research over two semesters
- Compiled and maintained a detailed compendium of companies under coverage, analyzing key metrics such as earnings per share, price-to-earnings ratios, debt-equity ratios, and dividend yields
- $\bullet$  Organized the Annual Burkenroad Investment Conference, attracting over 1,000 attendees and featuring 30 presenting companies

MAR 2018 - AUG 2018 NEW ORLEANS, LA

#### Analyst Intern, The Innovation Group

- Produced detailed reports encompassing demographic analyses, statistical evaluations, market assessments, and competitive analyses
- Developed gravity models and financial forecasts to assess the feasibility of new gaming and hospitality projects based on regional demographics and industry competition
- Researched relevant topics and authored white papers and social media content focused on gaming and hospitality sectors

MAY 2015 - MAY 2017 WASHINGTON, DC

#### Program Coordinator, The Center for Native American Youth

- Crafted social media communications strategies that expanded the organizations network to over 2,000 Native youth participants
- Designed an Ambassador Program to connect Native youth with leadership and career development opportunities
- Authored grant proposals and reports, securing over \$5 million in funding to support Center activities and programs
- $\bullet \ \, \text{Directed Communications team to develop outreach strategies, significantly increasing engagement in Center programs }$

JAN 2012 - JAN 2014 WASHINGTON, DC

#### Policy Assistant, The White House - Office of National Drug Control Policy

- Assisted in the administration of all processes for a \$92 million grant program, providing funding to over 700 grantees nationwide
- Drafted the annual funding case for program lobbyists and members of Congress, contributing to legislative support and resource allocation
- Played a key role in shaping the National Drug Control Strategy, National Prevention Strategy, and the President's Prescription Drug Strategy

## Education

MAY 2019

NEW ORLEANS, LA

## Master of Business Administration, Tulane University, A. B. Freeman School of Business

Concentration: Finance

• Activities: VP of Finance-Freeman Consulting Group, Tulane Women in Business, CFA Institute Research Challenge

MAY 2015

WASHINGTON, DC

Bachelor of Arts in Political Science, American University, School of Public Affairs

Minor: Business and Management

• Activities: Alpha Kappa Psi Professional Business Fraternity, American University Student Government

Skills

Business Process Improvement Project Management

Process Optimization Risk Management

Financial Analysis Client Relations

Investment Strategies Market Research

Team Leadership Grant Writing

Strategic Planning Policy Development

Grant Management Social Media Strategy

Data Analysis Stakeholder Engagement

#### **Hobbies**

Indigenous Language Studies, Opera, Musical Theater, Rugby, Rodeo

Teddy McCullough is an enrolled citizen of the Coyote Valley Band of Pomo Indians and a dedicated advocate for Native rights. Currently serving as an Associate Vice President and Business Process Analyst at Bernstein in Denver, Teddy leverages his expertise in project management and process optimization to enhance client asset management systems. His commitment to Native communities extends beyond his professional role; he has actively advocated at the state level for legislation impacting Native people in Colorado.

Previously, Teddy served as the Program Coordinator for The Center for Native American Youth, where he developed initiatives that engaged over 2,000 Native youth and secured significant funding to support programming. His experience includes shaping national drug control strategies while working at the White House and leading investment research teams at Tulane University. With a strong foundation in finance and public policy, Teddy is passionate about empowering Native communities and ensuring their voices are heard in critical policy discussions.