

**ORDINANCE/RESOLUTION REQUEST**

Please email requests to the Mayor’s Legislative Team  
at [MileHighOrdinance@DenverGov.org](mailto:MileHighOrdinance@DenverGov.org) by **3:00pm on Monday**.

*\*All fields must be completed.\*  
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 1/24/2012

Please mark one:  Bill Request or  Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes  No

If yes, please explain:

2. **Title:** (Include a concise, one sentence description – please include name of company or contractor and contract control number - that clearly indicates the type of request: grant acceptance, contract execution, amendment, municipal code change, supplemental request, etc.)

**Request for approval of a new concession agreement for Mission Yogurt, Inc. dba Udi’s Café & Bar, #201102972-00, to be located in Concourse B at Denver International Airport.**

3. **Requesting Agency:** Department of Aviation

4. **Contact Person:** (With actual knowledge of proposed ordinance/resolution.)

- **Name:** Susan H. Moore
- **Phone:** (303) 342-2510
- **Email:** susanh.moore@flydenver.com

5. **Contact Person:** (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)

- **Name:** Brian Elms
- **Phone:** 303-619-7353
- **Email:** brian.elms@flydenver.com

6. **General description of proposed ordinance including contract scope of work if applicable:**

Mission Yogurt, Inc. d/b/a Udi’s Café & Bar was selected for the Food/Beverage concept – Freshly Prepared Hot & Cold Sandwiches with Bar, to be located in Concourse B West Outboard Subcore, through a Request for Proposal process issued March 7, 2011.

*\*\*Please complete the following fields: (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)*

- a. **Contract Control Number:** #201102972-00
- b. **Duration:** DOE – 11/30/2019
- c. **Location:** DIA – Concourse B West Outboard Subcore
- d. **Affected Council District:** 11
- e. **Benefits:** New choices in food/beverage for the traveling public and airport employees.

f. **Costs:** This revenue contract will bring a local, established concept to DIA offering a wide variety of healthy sandwich choices using Udi’s well-know freshly baked breads, including gluten-free breads along with a selections of soups and salads. A full service bar will have a wide selection of beers, including gluten-free beer, absinthe specialties, and signature cocktails. Estimated gross sales of \$4 million for year 1 and increasing to over \$4,776,209 over the 7-year term will result in annual rental to the Airport of the greater of a Minimum Annual Guarantee (MAG) of \$552,500 or percentage compensation of gross revenues of 10% for less than \$1million; 12% for \$1million - \$2million; 14% over \$2million; and 17% of all alcohol sales.

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

\$552,500.00 Annually	None	\$552,500.00 Annually
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<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
DOE – 11/30/2019	0	11/30/2019

**g. Date Goals Assigned:** February 9, 2011

**h. Goals:** 40%

**7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.**

No.

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*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_