

A blue-toned map of North America with a grid overlay. A black dot is placed over the location of Denver, Colorado, with the word "DENVER" written in black capital letters to its right.

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# DIA – Airline Use and Lease Agreements

Presented by John Ackerman  
December 10, 2012



DENVER INTERNATIONAL AIRPORT  
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# Airline Use & Lease (U&L) Agreement Overview

- Airlines operating at DIA can choose to be Signatory or Non-Signatory
- Non-Signatory airlines may end their lease with a 30 day written notice
- Airline leases include support space, such as ticket counters and offices
- Airlines can lease gates on a Preferential basis

## U&L Overview (continued)

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- Contract term: All end on 12/31/2016
- United's Lease goes to 2025
- Rates and Charges:
  - The airport's costs are fully recovered through Rates & Charges
  - Signatory airlines share in a portion of the airport's net revenues, which reduces their costs and makes DIA more competitive

3

# Airlines Signing Up For the New U&L

Domestic Airlines	Preferential Gates	Annual Revenue (Millions)
American Airlines	3	\$8.8
AirTran Airways	0	\$1.6
Alaska Airlines	1	\$2.1
Delta Airlines	5	\$12.5
Frontier Airlines	14	\$37.0
Great Lakes Airlines	Commuter Gates	\$3.2
JetBlue Airways	0	\$1.5
Southwest Airlines	19	\$50.0
Spirit Airlines	1	\$2.6
US Airways	2	\$7.1

## Airlines Signing Up For the New U&L (Cont.)

International Airlines	Annual Revenue (Millions)
Air Canada	\$0.9
British Airways	\$2.4
Lufthansa German Airlines	\$2.4
Volaris	\$0.2

## Airlines Signing Up For the New U&L (Cont.)

Affiliated Airlines	Host Airline	Annual Revenues (Millions)
Compass Airlines	Delta	Paid by Delta
ExpressJet Airlines	United	\$3.1
GoJet Airlines	United	\$1.9
Key Lime Air	UPS	\$0.2
Pinnacle Airlines	Delta	Paid by Delta
Shuttle America	United	\$2.1
SkyWest Airlines	United	\$13.5

6



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Questions?

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