

AMENDATORY AGREEMENT

This **AMENDATORY AGREEMENT** is made and entered into between the **CITY AND COUNTY OF DENVER**, a municipal corporation of the State of Colorado (the “City”) and **KONE INC.**, a Delaware corporation, whose address is One Kone Court, Moline, IL 61265 (the “Contractor”), jointly (“the Parties”).

RECITALS:

1. The City and the Contractor previously entered into an Agreement dated March 24, 2014, (collectively, the “Agreement”).

2. The City and the Contractor wish to amend the Agreement to increase the maximum contract amount and add additional facilities.

NOW THEREFORE, in consideration of the premises and the Parties’ mutual covenants and obligations, the Parties agree as follows:

1. All references to “...Exhibit C...” in the Agreement shall be amended to read: “...Exhibit C-1...” as applicable. **Exhibit C-1** is attached to this Amendatory Agreement.

2. Paragraph 6 of the Agreement entitled “**COMPENSATION AND PAYMENT**” sub-paragraph D(1) entitled “**Maximum Contract Amount**”, is hereby amended to read as follows:

“6. **COMPENSATION AND PAYMENT:**

D. Maximum Contract Amount:

(1) Notwithstanding any other provision of the Agreement, the City’s maximum payment obligation will not exceed **TWO MILLION EIGHT HUNDRED THOUSAND DOLLARS AND NO CENTS (\$2,800,000.00)** (the “Maximum Contract Amount”). The City is not obligated to execute an Agreement or any amendments for any further services, including any services performed by Contractor beyond that specifically described in **Exhibit A**. Any services performed beyond those in **Exhibit A** are performed at Contractor’s risk and without authorization under the Agreement.

3. As herein amended, the Agreement is affirmed and ratified in each and every particular.

4. This Amendatory Agreement will not be effective or binding on the City until it has been fully executed by all required signatories of the City and County of Denver, and if required by Charter, approved by the City Council.

[THE BALANCE OF THIS PAGE IS INTENTIONALLY LEFT BLANK.]

Contract Control Number:

IN WITNESS WHEREOF, the parties have set their hands and affixed their seals at Denver, Colorado as of

SEAL

CITY AND COUNTY OF DENVER

ATTEST:

By _____

APPROVED AS TO FORM:

REGISTERED AND COUNTERSIGNED:

By _____

By _____

By _____



Contract Control Number: GENRL-201414653-01

Contractor Name: KONE INC

By: Michael Lynch

Name: Michael Lynch
(please print)

Title: National Account Manager
(please print)

ATTEST: [if required]

By: _____

Name: _____
(please print)

Title: _____
(please print)



Exhibit C-1

EXHIBIT C-1

ATTACHMENT 1_Amendment #1 - CITY AND COUNTY OF DENVER PRICING

INSTRUCTIONS:

Pricing shall include the furnishing of all material, labor, supervision, tools, supplies, and other expenses necessary to provide full service and preventive maintenance services, and repairs of every description, including inspections, adjustments, test and replacement parts, etc.
 Service hours are 8:00 am - 5:00 pm unless otherwise noted in Special Provisions column.
 Service hours listed shall be taken into consideration when Contractor is calculating Net Monthly Charge. No overtime will be allowed as long as service calls are within designated service hours for each specific location.
 Locations may be added or removed during the life of the contract.

					Provide applicable hourly rate and materials cost mark up % for services outside of preventive maintenance for City and County of Denver.	Additional Information
--	--	--	--	--	---	------------------------

ITEM	PROPERTY NAME	DESCRIPTION/EQUIPMENT TYPE	SPECIAL PROVISIONS	NET MONTHLY CHARGE	JOURNEYMAN HOURLY RATE	MATERIALS COST MARK UP %	
1	Denver Performing Arts Complex Parking Garage	Elevator: Six (6) Traction Elevators (3 have 8 landings and 3 have 6 landings) and one (1) Hydraulic with 3 landings (6)-Swift, passenger traction & (1) US/Contintental, Freight/hydraulic	Service Category 1: Bi-Weekly Service Category 2: Monthly	\$1,194.00	\$160.42	15.00%	
2	McNichols Building (Formerly Annex III)	Elevator: One (1) Traction Elevator and One (1) Dumbwaiter	Service Category 1: Monthly Service Category 2: Monthly	\$ 110.00	160.42	15.00%	

3	<p>Eleven Branch Libraries:</p> <p>Bear Valley (5171 W. Dartmouth Ave., 720-865-0975) Byers (675 Santa Fe, 303-571-1665) Cherry Creek (305 Milwaukee St, 720-865-0120) Decker (1501 S Logan, 303-733-7584) Gonzales (1498 N. Irving St., 720-865-2370) Park Hill (4705 Montview Blvd, 303-331-4063) Ross-University Hills (4310 E Amhurst Ave, 720-865-0955) Smiley (4501 W 46th Ave, 303-477-3622) Woodbury (3265 Federal Blvd, 720-865-0930) Schlessman (100 Poplar, 720-865-0000) Blair-Caldwell (2401 Welton, 720-865-2401)</p>	<p>(11) Hydraulic (One at each location.)</p> <p>University Hills has four landings.</p> <p>Blair-Caldwell, Byers, Cherry Creek, Schlessman and Woodbury have three landings.</p> <p>Bear Valley, Decker, Gonzales, Park Hill and Smiley have two landings.</p>	<p>Downtime on any elevator shall not exceed two (2) business days.</p> <p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 1,045.00	\$ 160.42	15.00%	Addition of eleven facilities.
4	<p>Central Library 10 W. 14th Avenue Parkway</p>	<p>Eight (8) elevators, two (2) hydraulic and six (6) tension, and six (6) escalators.</p> <p>Elevators 1 through 4 all have eight stops, elevators 5 and 6 are service elevators. Elevator #5 has 9 stops and elevator #6 has 10 stops. The two hydraulic elevators are #'s 7 and 8, Elevator #7 has two landings, Elevator #8 has three landings.</p> <p>The escalators have 3 units going up and 3 coming down.</p> <p>All equipment in the building is Schindler manufactured.</p>	<p>Downtime on any elevator shall not exceed two (2) business days.</p>	\$ 4,132.00	\$ 160.42	15.00%	<p>Denver Central Library Scope Addition: KONE will include monthly maintenance for each unit of vertical transportation. Each elevator and escalator will have planned maintenance for sixty (60) minutes. KONE will respond to comb impact and handrail inlet shutdowns at no additional charge during normal working hours. Should these safety shutdowns occur on overtime, KONE will absorb the straight time portion of the costs and only bill the Denver Public Library for the overtime portion. All lamplight replacement will be included in the monthly maintenance visits at no additional charge.</p>
5	<p>Permit Center 200 W 14th Avenue</p>	<p>Elevator: Two (2) Hydraulic Elevators, Hydraulic elevators are OTIS brand.</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 144.00	\$ 160.42	15.00%	
6	<p>Communications Center 950 Josephine</p>	<p>Elevator: One (1) Hydraulic Elevator</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 63.00	\$ 160.42	15.00%	
7	<p>Family Crisis Center 2929 W 10th Avenue</p>	<p>Elevator: One (1) Hydraulic Elevator OTIS Hydraulic, S/N 460458, AAA21241U</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 63.00	\$ 160.42	15.00%	
8	<p>Roslyn Fleet Maintenance Building 5440 Roslyn, Building C</p>	<p>Elevator: One (1) Freight Elevator</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 72.00	\$ 160.42	15.00%	
9	<p>Denver County Jail 10500 E Smith Road, Buildings 21 and 22</p>	<p>Elevator: Two (2) Hydraulic, Two (2) Landings Elevator Type: (1) Dover, (Model # may be EC4170), (1) Schindler Model 330 A Hydro</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 110.00	\$ 160.42	15.00%	
10	<p>Denver County Jail 10500 E Smith Road, Building 24</p>	<p>Elevator: Two (2) Traction Elevator type: (1) Kone (Building 24 North -5 Landings), (1) Kone (Building 24 South - 4 Landings)</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 374.00	\$ 160.42	15.00%	
11	<p>Red Rocks Visitors Center 18300 Visitor Center Drive</p>	<p>Elevator: Two (2) Elevator, Three (3) Landings, One Gillespie Elevator, 1 MCE HP Elevator 1 Dumbwaiter Elevator Types: MCE, D36071 and Gillespie, D36072</p>	<p>This venue is approximately 30 minutes from downtown Denver and may require emergency service during off hours.</p> <p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 214.00	\$ 160.42	15.00%	Addition of dumbwaiter will increase monthly net charge to \$214.00.

12	Police District 1 1311 W. 46th Avenue	Elevator: One (1) Hydraulic, Two Landing OTIS Brand	Service Category 1: Monthly Service Category 2: Monthly	\$ 77.00	\$ 160.42	15.00%	
13	Roslyn Administration Building 5 5440 Roslyn, Building 5	Elevator: One (1) Hydraulic Elevator	Service Category 1: Monthly Service Category 2: Monthly	\$ 72.00	\$ 160.42	15.00%	
14	Denver Social Service Building 1200 Federal Blvd	Elevator: Five (5) Traction Elevators and One (1) Hydraulic Elevator models: Dover model DMC and Dover model T-IV/M	Service Category 1: Monthly Service Category 2: Monthly	\$ 1,007.00	\$ 160.42	15.00%	
15	Police Administration Building 13th and Cherokee	Elevator: Five (5) Traction Elevators	Service Category 1: Bi-Weekly Service Category 2: Monthly	\$ 935.00	\$ 160.42	15.00%	
16	Police Pre-Arrest Detention Facility 13th and Cherokee	Elevator: Two (2) Traction Elevators	Service Category 1: Bi-Weekly Service Category 2: Monthly Contractor must check in with the staff services before doing any work. Service hours: 5:00 pm - 8:00 am	\$ 374.00	\$ 160.42	15.00%	
17	Wastewater Management 2000 W 3rd Avenue	Elevator: Two (2) Traction Elevators, 6 Landings, KONE Inc., Microprocessor CT- 75185-6	Service Category 1: Monthly Service Category 2: Monthly	\$ 374.00	\$ 160.42	15.00%	
18	Denver Performing Arts Complex (Boettcher Hall) 950 13th Street, 80204	Elevator: One (1) Hydraulic Elevators, (5) Landings Elevator: Two (2) Pit Lifts Elevators, (2) Landings PIT LIFTS WILL HAVE COMPLETE MAINTENANCE COVERAGE	Service Category 1: Monthly Service Category 2: Monthly	\$ 216.00	\$ 160.42	15.00%	
19	Denver Performing Arts Complex (Buell Theatre) 950 13th Street, 80204	Elevator: Two (2) Hydraulic Elevators, (5) Landings Elevator: One (1) Freight Elevator, (3) Landings	Service Category 1: Monthly Service Category 2: Monthly	\$ 216.00	\$ 160.42	15.00%	
20	Five Parks and Recreation Centers: Davis Recreation Center, 3334 Holly Street 303-331-4006 Community Recreation Center (also known as Special Needs Center), 1849 Emerson Street, 303-839-4800 Montbello Recreation Center, 15555 E 53rd Ave, 303-373- 8710 Rude Recreation Center, 2855 W Holden Place, 303-572- 4795 20th Street Recreation Center, 1011 20th Street, 303-295- 4430	Elevator: Five (5) Elevators (One at each location.) Davis, Montbello and Rude Rec have 2 landings. Community and 20th Street Rec centers have 3 landings.	Service Category 1: Monthly Service Category 2: Monthly Downtime on any elevator shall not exceed two (2) business days.	\$ 315.00	\$ 160.42	15.00%	
21	Five Points Community Center 2855 Tremont Place	Elevator: One (1) hydraulic elevator Otis plunger electric passenger elevator, S/N 345305, Controller type HVP 2000	Service Category 1: Monthly Service Category 2: Monthly	\$ 63.00	\$ 160.42	15.00%	
22	Denver Fire Department Headquarters 745 W Colfax Avenue	Elevator: One (1) Hydraulic Elevator, Three (3) Landings	Service Category 1: Monthly Service Category 2: Monthly	\$ 63.00	\$ 160.42	15.00%	

23	City and County Building 1460 Cherokee Street	<p>Elevator: Four (4) Otis Traction Elevators with MCE Controllers Main Controller/computer for passenger elevators #1 through #4 Type: MCE Controller/VVMC-Group M3 S/N: 108845, date: 9/29/04</p> <p>#1 Motor: Model: 18ATF, S/N AD027698, Controller IMC-AC, S/N 3108844 #2: Motor 18ATF, S/N AD028817, Controller IMC-AC, S/N 3108843 #3: Motor 18ATF, S/N AD028816, Controller IMC-AC, S/N 3108842 #4: Motor 18ATF, S/N AD096983, Controller IMC-AC, S/N 3108841</p> <p>Sheriffs' Elevator One (1) Otis Traction Elevator with MCE Controllers: Main Controller/computer for passenger elevator #5: MCE Controller IMC-AC, S/N 3201890, date: 9/29/04, #5 Motor: REULAND, S/N 05-5086A-1</p> <p>Elevator: One (1) Otis Freight Elevator, S/N 146908 Two (2) 1/2 floor Handicap lifts, one in Courtroom 100K and one in Courtroom 186L: Courtroom 100K: American Stair-Glide Corporation, Porch-Lift Wheelchair Lift, Mfg date: 12/88, S/N C1288 WL S72 15275BR, Rating: 115V 60HZ 1/3 HP Courtroom 186L: American Stair Glide Corporation, Porch-Lift Wheelchair Lift, Mfg date: 12/88, S/N C1288 WL S72 15276BR, Rating: 115V 60HZ 1/3 HP</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 1,108.00	\$ 160.42	15.00%
24	Police District 2 3921 Holly Street	Elevator: One (1) Hydraulic, 2 Landings (Schindler)	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 63.00	\$ 160.42	15.00%
25	Police District 3 1625 S. University Blvd.	Elevator: One (1) Hydraulic, 2 Landings (Schindler)	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 63.00	\$ 160.42	15.00%
26	Minoru Yasui Building 303 W Colfax Avenue	<p>Elevator: Five (5) Total, One (1) Hydraulic, Three (3) Geared, and One (1) Freight</p> <p>Elevator Models: Swift, #Z51707, #Z51704, #Z51705, #Z51706, #Z51703</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 820.00	\$ 160.42	15.00%
27	Wellington E Webb Municipal Office Building 201 W Colfax Avenue	<p>Elevator: Fifteen (15) Total, Ten (10) Gearless, Four (4) Hydraulic, and One (1) Freight</p> <p>ThyssenKrupp Models TAC50 and DMC</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 2,785.00	\$ 160.42	15.00%
28	Denver Performing Arts Complex Ellie Caulknis Opera House 1375 Champa	<p>Elevator: Three (3) Traction, (5 and 6) Landings Elevator: One (1) Freight Elevator, 5 Landings</p> <p>Wheelchair Lifts: Two (2) wheelchair lifts to be covered on a time and materials basis. To be charged at the hourly rate when contacted by City for service.</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 634.00	\$ 160.42	15.00%
29	Denver Performing Arts Complex Champa Building 1375 Champa	<p>Elevator: (1) Hydraulic Freight and (1) Hydraulic Passengar</p> <p>(1) Dover Freight, (1) Dover Hydraulic Passengar</p>	<p>Service Category 1: Monthly Service Category 2: Monthly</p>	\$ 160.00	\$ 160.42	15.00%

Exhibit C.1 Sample Pricing

CONTRACTOR NAME: KONE

THIS IS FOR EXAMPLES PURPOSES ONLY. EXACT PRICING WOULD REQUIRED SITE VISITS AND SPECIFIC SCOPE OF WORK FOR FAIR COMPARISON PRICING.

INSTRUCTIONS FOR ITEMS 1 THROUGH 5 BELOW:

1. Pricing shall include the furnishing of all material, labor, supervision, tools, supplies, and other expenses necessary to provide full service and preventative maintenance services, and repairs of every description, including inspections, adjustments, test and replacement parts, etc.
2. Service hours listed shall be taken into consideration when Contractor is pricing work. No overtime will be allowed as long as service calls are within designated service hours for each specific location.

INSTRUCTIONS FOR ITEMS 6-11 BELOW:

1. Pricing shall include the furnishing of all material, labor, supervision, tools, supplies, and other expenses necessary to provide complete repair, upgrade or modernization.
2. Service hours listed shall be taken into consideration when Contractor is pricing work. No overtime will be allowed as long as service is within designated service hours for each specific location.

						Provide hourly rate and materials cost mark up % for work		
ITEM	PROPERTY NAME	DESCRIPTION/EQUIPMENT TYPE	SERVICE HOURS	LIST EACH PRICING COMPONENT AND PERCENTAGE OF TOTAL COST	NET MONTHLY CHARGE	HOURS/\$ MATERIALS COST PLUS MARK-UP ALLOWED	JOURNEYMAN HOURLY RATE	MATERIALS COST MARK UP %
1	Location: Chicago City Limits	Fourteen (14) 1980 Westinghouse glass escalators 17'- 6" rise 90 FPM Ten (10) 1990 Montgomery glass moving walkways 100' length 90 FPM	24 hours per day, 7 days per week	LABOR (60%): \$7,638.00 MATERIAL (15%): \$1,909.50 OVERHEAD & PROFIT (25%): \$3,182.50	\$ 12,730.00	40 hours \$500	\$ 189.83	15.00%
2	Location: Phoenix, AZ City Limits, Court Tower	Sixteen (16) Schindler Miconic TXR5 geared elevators Landings/Opening: 16 Six (6) Schindler Escalators, Two (2) rise from First floor to Third floor and four (4) rise from First floor to second floor	6:00 am - 6:00 pm	LABOR (60%): \$5,298.00 MATERIAL (15%): \$1,324.50 OVERHEAD & PROFIT (25%): \$2,207.50	\$ 8,830.00	60 hours \$800	\$ 173.46	15.00%
3	Location: Baltimore, MD Metro Area, Airport	Fifteen (15) hydraulic EcoSpace Low Rise Elevators, ten (10) with 5 landings and five (5) with 3 landings Fifteen (15) Schindler 3300 Traction elevators, eight (8) with 4 landings and seven (7) with 3 landings Ten (10) Otis Hydro Fit 3500# capacity elevators, each with two (2) landings One (1) Thyssenkrupp hydraulic freight elevator, three (3) landings Fifteen (15) Kone TravelMaster 110 Escalators, brushed stainless steel, 32" step width, eight (8) rise from First floor to Second floor and seven (7) rise from First floor to Third floor Twenty-two (22) Schindler 9500-45 moving walkways, 48" pallet width, twelve (12) are 100' long and ten (10) are 200' long	24 hours per day, 7 days per week	LABOR (60%): \$21,729.00 MATERIAL (15%): \$5,432.25 OVERHEAD & PROFIT (25%): \$9,053.75	\$ 36,215.00	80 hours \$1000	\$ 155.22	15.00%

4	Location: Detroit, MI Metro Area, Airport	<p>Thirteen (13) Elevators: Detroit Elevator, Serial #35837, 2 landings Otis, Serial No.'s 8822, 8823, 8830, 27373, 27374, 41080 two (2) elevators with 5 landings, two (2) elevators with 6 landings, one (1) elevator with 3 landings, and one (1) elevator with 2 landings Kone, Serial No. 14925, 3 landings Otis and Kone Serial No.'s 29603, 29874, 29875, 29876, each with 4 landings B&D Elevator Serial No. 37391, 3 landings</p> <p>Three (3) Freight elevators: Otis, Serial No.'s 8824, 8825, 10512, each with 3 landings</p> <p>One (1) lift: Truse Manlift, Serial No. 29713</p> <p>Three (3) Otis Escalators, Serial No.'s 8817, 8818, 8821</p> <p>Ten (10) Kone Moving walkways, Serial No.'s 29556, 29557, 29558, 29559, 29560, 29561, 29562, 29563, 29564, 29565</p>	24 hours per day, 7 days per week	LABOR (60%): \$7,125.00 MATERIAL (15%): \$1,781.25 OVERHEAD & PROFIT (25%): \$2,968.75	80 hours \$1000			
				\$ 11,875.00		\$ 182.59	15.00%	
5	Location: Little Rock, AR Metro Area	<p>Two (2) Dover elevators, Model EP12525, 3 landings</p> <p>Two (2) Montgomery elevators, Models P13332, CP25630, 3 landings</p> <p>One (1) Westinghouse elevator, Model E-2218L, 3 landings</p> <p>Three (3) Kone elevators, Model UN81001CA83, 6 landings</p> <p>Four (4) Kone Escalators, Models HS 107, HS 108</p>	24 hours per day, 7 days per week	LABOR (60%): \$3,477.00 MATERIAL (15%): \$869.25 OVERHEAD & PROFIT (25%): \$1,448.75	60 hours \$800			
				\$ 5,795.00		\$ 151.85	15.00%	
ITEM	PROPERTY NAME	DESCRIPTION/EQUIPMENT TYPE	REQUIREMENT	SERVICE HOURS	NUMBER OF TEAM HOURS REQUIRED TO COMPLETE WORK	PRICE TO PERFORM WORK	PRICE TO PERFORM WORK	
6	Location: Orlando, FL Metro Area	Equipment: Eight (8) existing Hydraulic elevators: U.S. elevator 3,500# capacity Speed = 125 FPM Landings/Opening (in line): 3	Replace existing obsolete valve (no piping necessary) on each elevator with a generic Maxton valve.	8:00 am - 5:00 pm	8 TH **Hours and <u>Price is per elevator</u>		\$ 4,477.00	

7	Location: Dallas, TX City Limits	Equipment: Ten (10) existing Hydraulic elevators: U.S. elevator 3,500# capacity Speed = 125 FPM Landings/Openings (in line): 3 Door Opening: 3'-6" X 7'-0" center opening	Replace existing older G.A.L. Manufacturing Corporation door operator and all relating components: *New Solid State Door operator *Car door hangars and tracks *Car door clutch *Proximity door detector (Janus - 3D or approved equal) *Hatch door interlocks and spirators *Retain existing hatch door hangars and tracks	8:00 am - 5:00 pm	32 TH -- Labor and Pricing is <u>per elevator</u>	\$ 14,122.00
8	Location: Denver City Limits	Equipment: ten (10) existing 17'-6" Westinghouse glass escalators	Replace ten (10) handrails (black) due to vandalism	8:00 am - 5:00 pm	8 TH -- Labor and Pricing is per handrail	\$ 4,482.00
9	Location: City of Los Angeles, CA City Limits	Equipment: Six (6) Traction elevators (duplex) Capacity = 3,500# Speed = 350 FPM Landings/Openings (in line): 6 Travel = 72' Door Opening: 3'-6" X 7'-0" center opening Car Operating Panel: (1) in front return Additional Fixtures: hall lanterns at each floor	Furnish and install new power and logic controllers. All new wiring (machine room and car) New fixtures (hall and car) to meet ADA requirements; Single riser - hall Complete door operator upgrade and relating components to include new solid stated door operator, car door hangar and tracks, proximity detector, hatch hangar, tracks, interlocks at all floors	8:00 am - 5:00 pm	8 Weeks -- Pricing includes new motor & rope gripper in addition to the items noted based on our experience and knowledge in Modernization. Labor and Pricing is per elevator	\$ 98,792.00
10	Location: Reno, NV, City Limits	Equipment: Four (4) Murphy hydraulic passenger elevators Capacity = 2,000# Landings/Openings: 3	Furnish and install standard microprocessor controls; Motion Ccontrol Engineering or Virginia controls or equivalent. New landing system. New fixtures to meet ADA requirements. All new wiring (machine room and car)	8:00 am - 5:00 pm	3 Weeks -- Labor and Pricing is <u>per elevator</u>	\$ 28,722.00
11	Location: City of Charlotte Metro Area	Equipment: Sixteen (16) Schindler moving walkways installed in 1994; eight (8) short and eight (8) long	Furnish and install sidewalk pallets/steps for all sixteen (16) moving walkways	9:00 pm - 6:00 am	2 1/2 Weeks -- Labor and Pricing is <u>per MOVING WALK</u>	\$ 82,644.00

Total Maintenance:

Elevators: 81
Escalators: 42
Walkways: 42
Lifts: 1

Total Repair, Upgrade, Modernization:

Elevators: 28
Escalators: 10
Walkways: 16

**NATIONAL PRICING
HOURLY RATES**

CONTRACTOR COMPANY NAME: KONE, INC

1. Provide hourly labor rates to repair, upgrade or modernize elevators, escalators, walkways, wheelchair lifts, platform lifts, and dumbwaiters for all brands, such as but not limited to, Kone, Montgomery, Otis, Schindler, Thyssen Krupp, Dover, Serge, Montgomery, Millar, Amtech, US Elevator Molar, Motion and Swift and others.
2. NORMAL HOURS: Monday-Friday, 8:00 am - 5:00 pm.
3. OVERTIME: Monday - Friday outside of normal working hours and Saturday.
4. SUNDAYS/HOLIDAYS: Sundays and IUEC recognized holidays.

LOCATION		POSITION					
		LICENSED MECHANIC			MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
1	New York, NY, Newark, NJ	\$ 188.22	\$ 319.97	\$ 376.44	\$ 170.20	\$ 289.34	\$ 340.40
2	Chicago, IL	\$ 189.93	\$ 322.88	\$ 379.86	\$ 163.09	\$ 277.25	\$ 326.18
3	St. Louis, MO & Evansville, IN	\$ 177.71	\$ 302.11	\$ 355.42	\$ 152.10	\$ 258.57	\$ 304.20
4	Boston, MA & Portland, ME	\$ 197.24	\$ 335.31	\$ 394.48	\$ 166.99	\$ 283.88	\$ 333.98
5	Philadelphia, PA	\$ 198.51	\$ 337.47	\$ 397.02	\$ 174.82	\$ 297.19	\$ 349.64
6	Pittsburgh/Erie/Wheeling	\$ 177.29	\$ 301.39	\$ 354.58	\$ 140.65	\$ 239.11	\$ 281.30
7	Baltimore, MD	\$ 155.22	\$ 263.87	\$ 310.44	\$ 144.07	\$ 244.92	\$ 288.14
8	San Francisco, CA	\$ 223.26	\$ 379.54	\$ 446.52	\$ 177.80	\$ 302.26	\$ 355.60
9	Minneapolis/Duluth, MN	\$ 169.92	\$ 288.86	\$ 339.84	\$ 145.02	\$ 246.53	\$ 290.04
10	Washington, D C	\$ 158.30	\$ 269.11	\$ 316.60	\$ 146.31	\$ 248.73	\$ 292.62
11	Cincinnati, OH	\$ 161.77	\$ 275.01	\$ 323.54	\$ 141.96	\$ 241.33	\$ 283.92
12	Kansas City, MO & Wichita, KS	\$ 174.34	\$ 296.38	\$ 348.68	\$ 144.94	\$ 246.40	\$ 289.88
14	Buffalo, NY	\$ 169.85	\$ 288.74	\$ 339.69	\$ 169.85	\$ 288.75	\$ 339.70
15	Milwaukee/Green Bay, WI	\$ 171.51	\$ 291.57	\$ 343.02	\$ 151.29	\$ 257.19	\$ 302.58
16	New Orleans, LA/Jackson, MS	\$ 151.35	\$ 257.30	\$ 302.70	\$ 138.02	\$ 234.63	\$ 276.04
17	Cleveland, OH	\$ 171.80	\$ 292.06	\$ 343.60	\$ 145.86	\$ 247.96	\$ 291.72
18	Los Angeles, CA/Las Vegas, NV	\$ 196.16	\$ 333.47	\$ 392.32	\$ 158.55	\$ 269.54	\$ 317.10
19	Seattle, WA, Spokane, WA & Billings, MT	\$ 188.05	\$ 319.69	\$ 376.10	\$ 159.20	\$ 270.64	\$ 318.40
19	Anchorage, Alaska	\$ 188.05	\$ 319.69	\$ 376.10	\$ 159.20	\$ 270.64	\$ 318.40
20	Louisville, KY	\$ 172.64	\$ 293.49	\$ 345.28	\$ 146.87	\$ 249.68	\$ 293.74
21	Dallas/Ft. Worth, TX	\$ 158.64	\$ 269.69	\$ 317.29	\$ 150.93	\$ 256.58	\$ 301.86
23	Portland, OR	\$ 183.98	\$ 312.76	\$ 367.95	\$ 156.16	\$ 265.47	\$ 312.32
24	Birmingham, AL	\$ 160.68	\$ 273.16	\$ 321.36	\$ 144.21	\$ 245.16	\$ 288.42

25	Denver, CO	\$ 160.42	\$ 272.72	\$ 320.85	\$ 152.06	\$ 258.50	\$ 304.12
27	Rochester, NY	\$ 169.85	\$ 288.74	\$ 339.69	\$ 169.85	\$ 288.75	\$ 339.70
28	Omaha, NE	\$ 156.83	\$ 266.61	\$ 313.66	\$ 142.09	\$ 241.55	\$ 284.18
30	Memphis, TN	\$ 154.32	\$ 262.34	\$ 308.64	\$ 132.73	\$ 225.64	\$ 265.46
31	Houston, TX	\$ 151.21	\$ 257.05	\$ 302.42	\$ 148.61	\$ 252.64	\$ 297.22
32	Atlanta/Savannah, GA	\$ 159.39	\$ 270.97	\$ 318.79	\$ 150.39	\$ 255.66	\$ 300.78
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	\$ 168.21	\$ 285.96	\$ 336.43	\$ 151.56	\$ 257.65	\$ 303.12
34	Indianapolis, IN	\$ 166.61	\$ 283.24	\$ 333.23	\$ 147.58	\$ 250.89	\$ 295.16
35	Albany/Utica, NY	\$ 169.85	\$ 288.74	\$ 339.69	\$ 169.85	\$ 288.75	\$ 339.70
36	Detroit, MI	\$ 182.59	\$ 310.40	\$ 365.18	\$ 154.59	\$ 262.80	\$ 309.17
37	Columbus, OH	\$ 160.20	\$ 272.34	\$ 320.40	\$ 140.65	\$ 239.11	\$ 281.31
38	Salt Lake City, UT	\$ 156.95	\$ 266.82	\$ 313.91	\$ 145.89	\$ 248.01	\$ 291.77
39	Providence, RI	\$ 180.22	\$ 306.37	\$ 360.44	\$ 144.51	\$ 245.67	\$ 289.03
41	Springfield/Worcester, MA	\$ 182.57	\$ 310.37	\$ 365.15	\$ 158.48	\$ 269.41	\$ 316.96
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	\$ 171.93	\$ 292.28	\$ 343.86	\$ 146.31	\$ 248.73	\$ 292.62
45	Akron/Youngstown, OH	\$ 165.95	\$ 282.11	\$ 331.90	\$ 148.92	\$ 253.17	\$ 297.85
48	Charleston/Huntington, WV	\$ 166.03	\$ 282.25	\$ 332.05	\$ 148.78	\$ 252.93	\$ 297.56
49	Jacksonville, FL	\$ 151.71	\$ 257.91	\$ 303.42	\$ 136.78	\$ 232.53	\$ 273.56
51	Richmond/Roanoke, VA	\$ 152.20	\$ 258.74	\$ 304.40	\$ 130.98	\$ 222.67	\$ 261.96
52	Norfolk, VA	\$ 168.12	\$ 285.80	\$ 336.24	\$ 132.02	\$ 224.44	\$ 264.04
55	Peoria, IL & Springfield, IL	\$ 166.03	\$ 282.25	\$ 332.05	\$ 144.12	\$ 245.01	\$ 288.24
59	Harrisburg, PA	\$ 151.71	\$ 257.91	\$ 303.42	\$ 140.97	\$ 239.66	\$ 281.95
62	Syracuse/Binghamton, NY	\$ 152.20	\$ 258.74	\$ 304.40	\$ 139.96	\$ 237.93	\$ 279.91
63	Oklahoma City, OK	\$ 168.12	\$ 285.80	\$ 336.24	\$ 135.59	\$ 230.51	\$ 271.18
71	Miami, FL	\$ 162.48	\$ 276.21	\$ 324.95	\$ 146.22	\$ 248.58	\$ 292.45
74	Tampa, FL	\$ 156.88	\$ 266.70	\$ 313.76	\$ 141.75	\$ 240.97	\$ 283.49
79	Little Rock, AR & Shreveport, LA	\$ 151.85	\$ 258.14	\$ 303.69	\$ 137.92	\$ 234.47	\$ 275.84
80	Greensboro/Raleigh-Durham, NC	\$ 164.24	\$ 279.21	\$ 328.48	\$ 149.31	\$ 253.83	\$ 298.62
81	San Antonio, TX	\$ 161.77	\$ 275.01	\$ 323.54	\$ 137.94	\$ 234.49	\$ 275.87
83	Tulsa, OK	\$ 150.40	\$ 255.68	\$ 300.81	\$ 129.25	\$ 219.73	\$ 258.50
84	Reading/Allentown/Scranton/Wilkes Barre, PA	\$ 177.50	\$ 301.75	\$ 355.00	\$ 142.74	\$ 242.65	\$ 285.47
85	Lansing, MI	\$ 181.87	\$ 309.18	\$ 363.74	\$ 159.18	\$ 270.61	\$ 318.37
91	New Haven, CT	\$ 196.01	\$ 333.22	\$ 392.02	\$ 154.83	\$ 263.20	\$ 309.65
93	Nashville/Chattanooga, TN	\$ 171.33	\$ 291.26	\$ 342.66	\$ 152.00	\$ 258.40	\$ 304.00
93	Knoxville, TN (Formerly Local No. 64)	\$ 155.07	\$ 263.63	\$ 310.15	\$ 130.20	\$ 221.35	\$ 260.41
124	Mobile, AL	\$ 188.14	\$ 319.83	\$ 376.27	\$ 171.40	\$ 291.38	\$ 342.80
126	Honolulu, HI	\$ 188.14	\$ 319.83	\$ 376.27	\$ 171.40	\$ 291.38	\$ 342.80
131	Albuquerque, NM/EI Paso, TX	\$ 160.52	\$ 272.89	\$ 321.05	\$ 137.47	\$ 233.70	\$ 274.94
132	Madison, WI & Rockford, IL	\$ 178.49	\$ 303.43	\$ 356.98	\$ 148.29	\$ 252.09	\$ 296.58
133	Austin, TX	\$ 159.48	\$ 271.11	\$ 318.95	\$ 131.08	\$ 222.84	\$ 262.17
135	Charlotte, NC/Columbia, SC	\$ 154.47	\$ 262.60	\$ 308.94	\$ 154.05	\$ 261.89	\$ 308.11

138	Poughkeepsie, NY	\$ 199.72	\$ 339.52	\$ 399.44	\$ 178.67	\$ 303.73	\$ 357.33
139	Orlando, FL	\$ 172.69	\$ 293.57	\$ 345.37	\$ 157.02	\$ 266.93	\$ 314.03
140	Phoenix - Tucson, AZ	\$ 173.46	\$ 294.88	\$ 346.91	\$ 148.88	\$ 253.09	\$ 297.75

**NATIONAL PRICING
MATERIALS AND PARTS MARK-UP**

1. Contractor is to provide its mark-up for materials and parts for repairs, upgrades and modernization.

IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	PERCENTAGE MARK-UP FOR MATERIALS AND PARTS
1	New York, NY, Newark, NJ	10% profit 15% overhead from list
2	Chicago, IL	10% profit 15% overhead from list
3	St. Louis, MO & Evansville, IN	10% profit 15% overhead from list
4	Boston, MA & Portland, ME	10% profit 15% overhead from list
5	Philadelphia, PA	10% profit 15% overhead from list
6	Pittsburgh/Erie/Wheeling	10% profit 15% overhead from list
7	Baltimore, MD	10% profit 15% overhead from list
8	San Francisco, CA	10% profit 15% overhead from list
9	Minneapolis/Duluth, MN	10% profit 15% overhead from list
10	Washington, D C	10% profit 15% overhead from list
11	Cincinnati, OH	10% profit 15% overhead from list
12	Kansas City, MO & Wichita, KS	10% profit 15% overhead from list
14	Buffalo, NY	10% profit 15% overhead from list
15	Milwaukee/Green Bay, WI	10% profit 15% overhead from list
16	New Orleans, LA/Jackson, MS	10% profit 15% overhead from list
17	Cleveland, OH	10% profit 15% overhead from list
18	Los Angeles, CA/Las Vegas, NV	10% profit 15% overhead from list
19	Seattle, WA, Spokane, WA & Billings, MT	10% profit 15% overhead from list
19	Anchorage, Alaska	10% profit 15% overhead from list
20	Louisville, KY	10% profit 15% overhead from list
21	Dallas/Ft. Worth, TX	10% profit 15% overhead from list
23	Portland, OR	10% profit 15% overhead from list
24	Birmingham, AL	10% profit 15% overhead from list
25	Denver, CO	10% profit 15% overhead from list
27	Rochester, NY	10% profit 15% overhead from list

28	Omaha, NE	10% profit 15% overhead from list
30	Memphis, TN	10% profit 15% overhead from list
31	Houston, TX	10% profit 15% overhead from list
32	Atlanta/Savannah, GA	10% profit 15% overhead from list
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	10% profit 15% overhead from list
34	Indianapolis, IN	10% profit 15% overhead from list
35	Albany/Utica, NY	10% profit 15% overhead from list
36	Detroit, MI	10% profit 15% overhead from list
37	Columbus, OH	10% profit 15% overhead from list
38	Salt Lake City, UT	10% profit 15% overhead from list
39	Providence, RI	10% profit 15% overhead from list
41	Springfield/Worcester, MA	10% profit 15% overhead from list
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	10% profit 15% overhead from list
45	Akron/Youngstown, OH	10% profit 15% overhead from list
48	Charleston/Huntington, WV	10% profit 15% overhead from list
49	Jacksonville, FL	10% profit 15% overhead from list
51	Richmond/Roanoke, VA	10% profit 15% overhead from list
52	Norfolk, VA	10% profit 15% overhead from list
55	Peoria, IL & Springfield, IL	10% profit 15% overhead from list
59	Harrisburg, PA	10% profit 15% overhead from list
62	Syracuse/Binghamton, NY	10% profit 15% overhead from list
63	Oklahoma City, OK	10% profit 15% overhead from list
71	Miami, FL	10% profit 15% overhead from list
74	Tampa, FL	10% profit 15% overhead from list
79	Little Rock, AR & Shreveport, LA	10% profit 15% overhead from list
80	Greensboro/Raleigh-Durham, NC	10% profit 15% overhead from list
81	San Antonio, TX	10% profit 15% overhead from list
83	Tulsa, OK	10% profit 15% overhead from list
84	Reading/Allentown/Scranton/Wilkes Barre, PA	10% profit 15% overhead from list
85	Lansing, MI	10% profit 15% overhead from list
91	New Haven, CT	10% profit 15% overhead from list
93	Nashville/Chattanooga, TN	10% profit 15% overhead from list
93	Knoxville, TN (Formerly Local No. 64)	10% profit 15% overhead from list
124	Mobile, AL	10% profit 15% overhead from list
126	Honolulu, HI	10% profit 15% overhead from list
131	Albuquerque, NM/El Paso, TX	10% profit 15% overhead from list

132	Madison, WI & Rockford, IL	10% profit 15% overhead from list
133	Austin, TX	10% profit 15% overhead from list
135	Charlotte, NC/Columbia, SC	10% profit 15% overhead from list
138	Poughkeepsie, NY	10% profit 15% overhead from list
139	Orlando, FL	10% profit 15% overhead from list
140	Phoenix - Tucson, AZ	10% profit 15% overhead from list

**NATIONAL PRICING
PREVENTATIVE MAINTENANCE**

CONTRACTOR COMPANY NAME: KONE, Inc.

Contractor shall list all pricing components and the percentage of total cost for each element to include furnishing of all material, labor, supervision, tools, supplies, and other expenses necessary to provide full service and preventative maintenance services, and repairs of every description, including inspections, adjustments, test and replacement of parts as specified in the Request for Proposal.

PRICING COMPONENT	PERCENTAGE OF TOTAL COST
Parts	15%
Labor	60%
Overhead and Profit	25%
<i>List all other pricing elements</i>	

**NATIONAL PRICING
HOURLY RATES**

CONTRACTOR COMPANY NAME: KONE, INC

1. Provide hourly labor rates to repair, upgrade or modernize elevators, escalators, walkways, wheelchair lifts, platform lifts, and dumbwaiters for all brands, such as but not limited to, Kone, Montgomery, Otis, Schindler, Thyssen Krupp, Dover, Serge, Montgomery, Millar, Amtech, US Elevator Molar, Motion and Swift and others.
2. NORMAL HOURS: Monday-Friday, 8:00 am - 5:00 pm.
3. OVERTIME: Monday - Friday outside of normal working hours and Saturday.
4. SUNDAYS/HOLIDAYS: Sundays and IUEC recognized holidays.

LOCATION		POSITION					
		2014 LICENSED MECHANIC			2014 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS
1	New York, NY, Newark, NJ	\$ 188.22	\$ 319.97	\$ 376.44	\$ 170.20	\$ 289.34	\$ 340.40
2	Chicago, IL	\$ 189.93	\$ 322.88	\$ 379.86	\$ 163.09	\$ 277.25	\$ 326.18
3	St. Louis, MO & Evansville, IN	\$ 177.71	\$ 302.11	\$ 355.42	\$ 152.10	\$ 258.57	\$ 304.20
4	Boston, MA & Portland, ME	\$ 197.24	\$ 335.31	\$ 394.48	\$ 166.99	\$ 283.88	\$ 333.98
5	Philadelphia, PA	\$ 198.51	\$ 337.47	\$ 397.02	\$ 174.82	\$ 297.19	\$ 349.64
6	Pittsburgh/Erie/Wheeling	\$ 177.29	\$ 301.39	\$ 354.58	\$ 140.65	\$ 239.11	\$ 281.30
7	Baltimore, MD	\$ 155.22	\$ 263.87	\$ 310.44	\$ 144.07	\$ 244.92	\$ 288.14
8	San Francisco, CA	\$ 223.26	\$ 379.54	\$ 446.52	\$ 177.80	\$ 302.26	\$ 355.60
9	Minneapolis/Duluth, MN	\$ 169.92	\$ 288.86	\$ 339.84	\$ 145.02	\$ 246.53	\$ 290.04
10	Washington, D C	\$ 158.30	\$ 269.11	\$ 316.60	\$ 146.31	\$ 248.73	\$ 292.62
11	Cincinnati, OH	\$ 161.77	\$ 275.01	\$ 323.54	\$ 141.96	\$ 241.33	\$ 283.92
12	Kansas City, MO & Wichita, KS	\$ 174.34	\$ 296.38	\$ 348.68	\$ 144.94	\$ 246.40	\$ 289.88
14	Buffalo, NY	\$ 169.85	\$ 288.74	\$ 339.69	\$ 169.85	\$ 288.75	\$ 339.70
15	Milwaukee/Green Bay, WI	\$ 171.51	\$ 291.57	\$ 343.02	\$ 151.29	\$ 257.19	\$ 302.58
16	New Orleans, LA/Jackson, MS	\$ 151.35	\$ 257.30	\$ 302.70	\$ 138.02	\$ 234.63	\$ 276.04
17	Cleveland, OH	\$ 171.80	\$ 292.06	\$ 343.60	\$ 145.86	\$ 247.96	\$ 291.72
18	Los Angeles, CA/Las Vegas, NV	\$ 196.16	\$ 333.47	\$ 392.32	\$ 158.55	\$ 269.54	\$ 317.10
19	Seattle, WA, Spokane, WA & Billings, MT	\$ 188.05	\$ 319.69	\$ 376.10	\$ 159.20	\$ 270.64	\$ 318.40
19	Anchorage, Alaska	\$ 188.05	\$ 319.69	\$ 376.10	\$ 159.20	\$ 270.64	\$ 318.40
20	Louisville, KY	\$ 172.64	\$ 293.49	\$ 345.28	\$ 146.87	\$ 249.68	\$ 293.74
21	Dallas/Ft. Worth, TX	\$ 158.64	\$ 269.69	\$ 317.29	\$ 150.93	\$ 256.58	\$ 301.86
23	Portland, OR	\$ 183.98	\$ 312.76	\$ 367.95	\$ 156.16	\$ 265.47	\$ 312.32
24	Birmingham, AL	\$ 160.68	\$ 273.16	\$ 321.36	\$ 144.21	\$ 245.16	\$ 288.42

LOCATION		POSITION					
		2014 LICENSED MECHANIC			2014 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
25	Denver, CO	\$ 160.42	\$ 272.72	\$ 320.85	\$ 152.06	\$ 258.50	\$ 304.12
27	Rochester, NY	\$ 169.85	\$ 288.74	\$ 339.69	\$ 169.85	\$ 288.75	\$ 339.70
28	Omaha, NE	\$ 156.83	\$ 266.61	\$ 313.66	\$ 142.09	\$ 241.55	\$ 284.18
30	Memphis, TN	\$ 154.32	\$ 262.34	\$ 308.64	\$ 132.73	\$ 225.64	\$ 265.46
31	Houston, TX	\$ 151.21	\$ 257.05	\$ 302.42	\$ 148.61	\$ 252.64	\$ 297.22
32	Atlanta/Savannah, GA	\$ 159.39	\$ 270.97	\$ 318.79	\$ 150.39	\$ 255.66	\$ 300.78
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	\$ 168.21	\$ 285.96	\$ 336.43	\$ 151.56	\$ 257.65	\$ 303.12
34	Indianapolis, IN	\$ 166.61	\$ 283.24	\$ 333.23	\$ 147.58	\$ 250.89	\$ 295.16
35	Albany/Utica, NY	\$ 169.85	\$ 288.74	\$ 339.69	\$ 169.85	\$ 288.75	\$ 339.70
36	Detroit, MI	\$ 182.59	\$ 310.40	\$ 365.18	\$ 154.59	\$ 262.80	\$ 309.17
37	Columbus, OH	\$ 160.20	\$ 272.34	\$ 320.40	\$ 140.65	\$ 239.11	\$ 281.31
38	Salt Lake City, UT	\$ 156.95	\$ 266.82	\$ 313.91	\$ 145.89	\$ 248.01	\$ 291.77
39	Providence, RI	\$ 180.22	\$ 306.37	\$ 360.44	\$ 144.51	\$ 245.67	\$ 289.03
41	Springfield/Worcester, MA	\$ 182.57	\$ 310.37	\$ 365.15	\$ 158.48	\$ 269.41	\$ 316.96
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	\$ 171.93	\$ 292.28	\$ 343.86	\$ 146.31	\$ 248.73	\$ 292.62
45	Akron/Youngstown, OH	\$ 165.95	\$ 282.11	\$ 331.90	\$ 148.92	\$ 253.17	\$ 297.85
48	Charleston/Huntington, WV	\$ 166.03	\$ 282.25	\$ 332.05	\$ 148.78	\$ 252.93	\$ 297.56
49	Jacksonville, FL	\$ 151.71	\$ 257.91	\$ 303.42	\$ 136.78	\$ 232.53	\$ 273.56
51	Richmond/Roanoke, VA	\$ 152.20	\$ 258.74	\$ 304.40	\$ 130.98	\$ 222.67	\$ 261.96
52	Norfolk, VA	\$ 168.12	\$ 285.80	\$ 336.24	\$ 132.02	\$ 224.44	\$ 264.04
55	Peoria, IL & Springfield, IL	\$ 166.03	\$ 282.25	\$ 332.05	\$ 144.12	\$ 245.01	\$ 288.24
59	Harrisburg, PA	\$ 151.71	\$ 257.91	\$ 303.42	\$ 140.97	\$ 239.66	\$ 281.95
62	Syracuse/Binghamton, NY	\$ 152.20	\$ 258.74	\$ 304.40	\$ 139.96	\$ 237.93	\$ 279.91
63	Oklahoma City, OK	\$ 168.12	\$ 285.80	\$ 336.24	\$ 135.59	\$ 230.51	\$ 271.18
71	Miami, FL	\$ 162.48	\$ 276.21	\$ 324.95	\$ 146.22	\$ 248.58	\$ 292.45
74	Tampa, FL	\$ 156.88	\$ 266.70	\$ 313.76	\$ 141.75	\$ 240.97	\$ 283.49
79	Little Rock, AR & Shreveport, LA	\$ 151.85	\$ 258.14	\$ 303.69	\$ 137.92	\$ 234.47	\$ 275.84
80	Greensboro/Raleigh-Durham, NC	\$ 164.24	\$ 279.21	\$ 328.48	\$ 149.31	\$ 253.83	\$ 298.62
81	San Antonio, TX	\$ 161.77	\$ 275.01	\$ 323.54	\$ 137.94	\$ 234.49	\$ 275.87
83	Tulsa, OK	\$ 150.40	\$ 255.68	\$ 300.81	\$ 129.25	\$ 219.73	\$ 258.50
84	Reading/Allentown/Scranton/Wilkes Barre, PA	\$ 177.50	\$ 301.75	\$ 355.00	\$ 142.74	\$ 242.65	\$ 285.47
85	Lansing, MI	\$ 181.87	\$ 309.18	\$ 363.74	\$ 159.18	\$ 270.61	\$ 318.37
91	New Haven, CT	\$ 196.01	\$ 333.22	\$ 392.02	\$ 154.83	\$ 263.20	\$ 309.65
93	Nashville/Chattanooga, TN	\$ 171.33	\$ 291.26	\$ 342.66	\$ 152.00	\$ 258.40	\$ 304.00
93	Knoxville, TN (Formerly Local No. 64)	\$ 155.07	\$ 263.63	\$ 310.15	\$ 130.20	\$ 221.35	\$ 260.41
124	Mobile, AL	\$ 188.14	\$ 319.83	\$ 376.27	\$ 171.40	\$ 291.38	\$ 342.80

LOCATION		POSITION					
		2014 LICENSED MECHANIC			2014 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS
126	Honolulu, HI	\$ 188.14	\$ 319.83	\$ 376.27	\$ 171.40	\$ 291.38	\$ 342.80
131	Albuquerque, NM/El Paso, TX	\$ 160.52	\$ 272.89	\$ 321.05	\$ 137.47	\$ 233.70	\$ 274.94
132	Madison, WI & Rockford, IL	\$ 178.49	\$ 303.43	\$ 356.98	\$ 148.29	\$ 252.09	\$ 296.58
133	Austin, TX	\$ 159.48	\$ 271.11	\$ 318.95	\$ 131.08	\$ 222.84	\$ 262.17
135	Charlotte, NC/Columbia, SC	\$ 154.47	\$ 262.60	\$ 308.94	\$ 154.05	\$ 261.89	\$ 308.11
138	Poughkeepsie, NY	\$ 199.72	\$ 339.52	\$ 399.44	\$ 178.67	\$ 303.73	\$ 357.33
139	Orlando, FL	\$ 172.69	\$ 293.57	\$ 345.37	\$ 157.02	\$ 266.93	\$ 314.03
140	Phoenix - Tucson, AZ	\$ 173.46	\$ 294.88	\$ 346.91	\$ 148.88	\$ 253.09	\$ 297.75

**NATIONAL PRICING
HOURLY RATES**

CONTRACTOR COMPANY NAME: KONE, INC

1. Provide hourly labor rates to repair, upgrade or modernize elevators, escalators, walkways, wheelchair lifts, platform lifts, and dumbwaiters for all brands, such as but not limited to, Kone, Montgomery, Otis, Schindler, Thyssen Krupp, Dover, Serge, Montgomery, Millar, Amtech, US Elevator Molar, Motion and Swift and others.
2. NORMAL HOURS: Monday-Friday, 8:00 am - 5:00 pm.
3. OVERTIME: Monday - Friday outside of normal working hours and Saturday.
4. SUNDAYS/HOLIDAYS: Sundays and IUEC recognized holidays.

LOCATION		POSITION					
		2015 LICENSED MECHANIC			2015 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS
1	New York, NY, Newark, NJ	\$ 195.75	\$ 332.77	\$ 391.50	\$ 177.01	\$ 300.91	\$ 354.02
2	Chicago, IL	\$ 197.53	\$ 335.80	\$ 395.05	\$ 169.61	\$ 288.34	\$ 339.23
3	St. Louis, MO & Evansville, IN	\$ 184.82	\$ 314.19	\$ 369.64	\$ 158.18	\$ 268.91	\$ 316.37
4	Boston, MA & Portland, ME	\$ 205.13	\$ 348.72	\$ 410.26	\$ 173.67	\$ 295.24	\$ 347.34
5	Philadelphia, PA	\$ 206.45	\$ 350.97	\$ 412.90	\$ 181.81	\$ 309.08	\$ 363.63
6	Pittsburgh/Erie/Wheeling	\$ 184.38	\$ 313.45	\$ 368.76	\$ 146.28	\$ 248.67	\$ 292.55
7	Baltimore, MD	\$ 161.43	\$ 274.43	\$ 322.86	\$ 149.83	\$ 254.72	\$ 299.67
8	San Francisco, CA	\$ 232.19	\$ 394.72	\$ 464.38	\$ 184.91	\$ 314.35	\$ 369.82
9	Minneapolis/Duluth, MN	\$ 176.72	\$ 300.42	\$ 353.43	\$ 150.82	\$ 256.40	\$ 301.64
10	Washington, D C	\$ 164.63	\$ 279.87	\$ 329.26	\$ 152.16	\$ 258.68	\$ 304.32
11	Cincinnati, OH	\$ 168.24	\$ 286.01	\$ 336.48	\$ 147.64	\$ 250.99	\$ 295.28
12	Kansas City, MO & Wichita, KS	\$ 181.31	\$ 308.23	\$ 362.63	\$ 150.74	\$ 256.25	\$ 301.48
14	Buffalo, NY	\$ 176.64	\$ 300.29	\$ 353.28	\$ 176.64	\$ 300.29	\$ 353.29
15	Milwaukee/Green Bay, WI	\$ 178.37	\$ 303.23	\$ 356.74	\$ 157.34	\$ 267.48	\$ 314.68
16	New Orleans, LA/Jackson, MS	\$ 157.40	\$ 267.59	\$ 314.81	\$ 143.54	\$ 244.02	\$ 287.08
17	Cleveland, OH	\$ 178.67	\$ 303.74	\$ 357.34	\$ 151.69	\$ 257.88	\$ 303.39
18	Los Angeles, CA/Las Vegas, NV	\$ 204.01	\$ 346.81	\$ 408.01	\$ 164.89	\$ 280.32	\$ 329.78
19	Seattle, WA, Spokane, WA & Billings, MT	\$ 195.57	\$ 332.47	\$ 391.14	\$ 165.57	\$ 281.47	\$ 331.14
19	Anchorage, Alaska	\$ 195.57	\$ 332.47	\$ 391.14	\$ 165.57	\$ 281.47	\$ 331.14
20	Louisville, KY	\$ 179.55	\$ 305.23	\$ 359.09	\$ 152.74	\$ 259.67	\$ 305.49
21	Dallas/Ft. Worth, TX	\$ 164.99	\$ 280.48	\$ 329.98	\$ 156.97	\$ 266.84	\$ 313.93
23	Portland, OR	\$ 191.33	\$ 325.27	\$ 382.67	\$ 162.41	\$ 276.09	\$ 324.81
24	Birmingham, AL	\$ 167.11	\$ 284.08	\$ 334.22	\$ 149.98	\$ 254.96	\$ 299.96
25	Denver, CO	\$ 166.84	\$ 283.63	\$ 333.68	\$ 158.14	\$ 268.84	\$ 316.28
27	Rochester, NY	\$ 176.64	\$ 300.29	\$ 353.28	\$ 176.64	\$ 300.29	\$ 353.29
28	Omaha, NE	\$ 163.10	\$ 277.28	\$ 326.21	\$ 147.77	\$ 251.22	\$ 295.55

LOCATION		POSITION					
		2015 LICENSED MECHANIC			2015 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
30	Memphis, TN	\$ 160.49	\$ 272.84	\$ 320.99	\$ 138.04	\$ 234.67	\$ 276.08
31	Houston, TX	\$ 157.26	\$ 267.34	\$ 314.51	\$ 154.55	\$ 262.74	\$ 309.11
32	Atlanta/Savannah, GA	\$ 165.77	\$ 281.81	\$ 331.54	\$ 156.41	\$ 265.89	\$ 312.81
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	\$ 174.94	\$ 297.40	\$ 349.89	\$ 157.62	\$ 267.96	\$ 315.24
34	Indianapolis, IN	\$ 173.28	\$ 294.57	\$ 346.55	\$ 153.48	\$ 260.92	\$ 306.97
35	Albany/Utica, NY	\$ 176.64	\$ 300.29	\$ 353.28	\$ 176.64	\$ 300.29	\$ 353.29
36	Detroit, MI	\$ 189.89	\$ 322.82	\$ 379.79	\$ 160.77	\$ 273.31	\$ 321.54
37	Columbus, OH	\$ 166.61	\$ 283.23	\$ 333.21	\$ 146.28	\$ 248.68	\$ 292.56
38	Salt Lake City, UT	\$ 163.23	\$ 277.50	\$ 326.47	\$ 151.72	\$ 257.93	\$ 303.44
39	Providence, RI	\$ 187.43	\$ 318.63	\$ 374.86	\$ 150.29	\$ 255.50	\$ 300.59
41	Springfield/Worcester, MA	\$ 189.88	\$ 322.79	\$ 379.75	\$ 164.82	\$ 280.19	\$ 329.64
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	\$ 178.81	\$ 303.98	\$ 357.62	\$ 152.16	\$ 258.68	\$ 304.33
45	Akron/Youngstown, OH	\$ 172.59	\$ 293.40	\$ 345.17	\$ 154.88	\$ 263.30	\$ 309.76
48	Charleston/Huntington, WV	\$ 172.67	\$ 293.53	\$ 345.34	\$ 154.73	\$ 263.04	\$ 309.46
49	Jacksonville, FL	\$ 157.78	\$ 268.23	\$ 315.56	\$ 142.25	\$ 241.83	\$ 284.50
51	Richmond/Roanoke, VA	\$ 158.29	\$ 269.09	\$ 316.58	\$ 136.22	\$ 231.57	\$ 272.44
52	Norfolk, VA	\$ 174.84	\$ 297.24	\$ 349.69	\$ 137.30	\$ 233.41	\$ 274.60
55	Peoria, IL & Springfield, IL	\$ 172.67	\$ 293.53	\$ 345.34	\$ 149.89	\$ 254.81	\$ 299.77
59	Harrisburg, PA	\$ 157.78	\$ 268.23	\$ 315.56	\$ 146.61	\$ 249.24	\$ 293.23
62	Syracuse/Binghamton, NY	\$ 158.29	\$ 269.09	\$ 316.58	\$ 145.56	\$ 247.44	\$ 291.11
63	Oklahoma City, OK	\$ 174.84	\$ 297.24	\$ 349.69	\$ 141.02	\$ 239.73	\$ 282.03
71	Miami, FL	\$ 168.97	\$ 287.26	\$ 337.95	\$ 152.07	\$ 258.52	\$ 304.14
74	Tampa, FL	\$ 163.16	\$ 277.36	\$ 326.31	\$ 147.42	\$ 250.61	\$ 294.83
79	Little Rock, AR & Shreveport, LA	\$ 157.92	\$ 268.46	\$ 315.84	\$ 143.44	\$ 243.84	\$ 286.88
80	Greensboro/Raleigh-Durham, NC	\$ 170.81	\$ 290.38	\$ 341.62	\$ 155.28	\$ 263.98	\$ 310.56
81	San Antonio, TX	\$ 168.24	\$ 286.01	\$ 336.48	\$ 143.45	\$ 243.87	\$ 286.91
83	Tulsa, OK	\$ 156.42	\$ 265.91	\$ 312.84	\$ 134.42	\$ 228.52	\$ 268.84
84	Reading/Allentown/Scranton/Wilkes Barre, PA	\$ 184.60	\$ 313.82	\$ 369.20	\$ 148.45	\$ 252.36	\$ 296.89
85	Lansing, MI	\$ 189.14	\$ 321.55	\$ 378.29	\$ 165.55	\$ 281.44	\$ 331.10
91	New Haven, CT	\$ 203.85	\$ 346.55	\$ 407.70	\$ 161.02	\$ 273.73	\$ 322.04
93	Nashville/Chattanooga, TN	\$ 178.18	\$ 302.91	\$ 356.36	\$ 158.08	\$ 268.74	\$ 316.16
93	Knoxville, TN (Formerly Local No. 64)	\$ 161.28	\$ 274.17	\$ 322.56	\$ 135.41	\$ 230.20	\$ 270.82
124	Mobile, AL	\$ 195.66	\$ 332.62	\$ 391.32	\$ 178.25	\$ 303.03	\$ 356.51
126	Honolulu, HI	\$ 195.66	\$ 332.62	\$ 391.32	\$ 178.25	\$ 303.03	\$ 356.51
131	Albuquerque, NM/El Paso, TX	\$ 166.95	\$ 283.81	\$ 333.89	\$ 142.97	\$ 243.05	\$ 285.94
132	Madison, WI & Rockford, IL	\$ 185.63	\$ 315.57	\$ 371.26	\$ 154.22	\$ 262.18	\$ 308.44

LOCATION		POSITION					
		2015 LICENSED MECHANIC			2015 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
133	Austin, TX	\$ 165.86	\$ 281.96	\$ 331.71	\$ 136.33	\$ 231.75	\$ 272.65
135	Charlotte, NC/Columbia, SC	\$ 160.65	\$ 273.10	\$ 321.30	\$ 160.22	\$ 272.37	\$ 320.43
138	Poughkeepsie, NY	\$ 207.71	\$ 353.11	\$ 415.42	\$ 185.81	\$ 315.88	\$ 371.62
139	Orlando, FL	\$ 179.59	\$ 305.31	\$ 359.19	\$ 163.30	\$ 277.61	\$ 326.59
140	Phoenix - Tucson, AZ	\$ 180.40	\$ 306.67	\$ 360.79	\$ 154.83	\$ 263.21	\$ 309.66

**NATIONAL PRICING
HOURLY RATES**

CONTRACTOR COMPANY NAME: KONE, INC

1. Provide hourly labor rates to repair, upgrade or modernize elevators, escalators, walkways, wheelchair lifts, platform lifts, and dumbwaiters for all brands, such as but not limited to, Kone, Montgomery, Otis, Schindler, Thyssen Krupp, Dover, Serge, Montgomery, Millar, Amtech, US Elevator Molar, Motion and Swift and others.
2. NORMAL HOURS: Monday-Friday, 8:00 am - 5:00 pm.
3. OVERTIME: Monday - Friday outside of normal working hours and Saturday.
4. SUNDAYS/HOLIDAYS: Sundays and IUEC recognized holidays.

LOCATION		POSITION					
		2016 LICENSED MECHANIC			2016 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS
	New York, NY, Newark, NJ	\$ 203.58	\$ 346.08	\$ 407.16	\$ 184.09	\$ 312.95	\$ 368.18
2	Chicago, IL	\$ 205.43	\$ 349.23	\$ 410.86	\$ 176.40	\$ 299.88	\$ 352.80
3	St. Louis, MO & Evansville, IN	\$ 192.21	\$ 326.76	\$ 384.42	\$ 164.51	\$ 279.67	\$ 329.02
4	Boston, MA & Portland, ME	\$ 213.33	\$ 362.67	\$ 426.67	\$ 180.62	\$ 307.05	\$ 361.23
5	Philadelphia, PA	\$ 214.71	\$ 365.00	\$ 429.42	\$ 189.09	\$ 321.45	\$ 378.17
6	Pittsburgh/Erie/Wheeling	\$ 191.76	\$ 325.99	\$ 383.51	\$ 152.13	\$ 258.62	\$ 304.25
7	Baltimore, MD	\$ 167.89	\$ 285.41	\$ 335.77	\$ 155.83	\$ 264.90	\$ 311.65
8	San Francisco, CA	\$ 241.48	\$ 410.51	\$ 482.96	\$ 192.31	\$ 326.92	\$ 384.62
9	Minneapolis/Duluth, MN	\$ 183.79	\$ 312.44	\$ 367.57	\$ 156.85	\$ 266.65	\$ 313.71
10	Washington, D C	\$ 171.22	\$ 291.07	\$ 342.43	\$ 158.25	\$ 269.02	\$ 316.50
11	Cincinnati, OH	\$ 174.97	\$ 297.45	\$ 349.94	\$ 153.54	\$ 261.02	\$ 307.09
12	Kansas City, MO & Wichita, KS	\$ 188.57	\$ 320.56	\$ 377.13	\$ 156.77	\$ 266.50	\$ 313.53
14	Buffalo, NY	\$ 183.70	\$ 312.30	\$ 367.41	\$ 183.71	\$ 312.31	\$ 367.42
15	Milwaukee/Green Bay, WI	\$ 185.51	\$ 315.36	\$ 371.01	\$ 163.64	\$ 278.18	\$ 327.27
16	New Orleans, LA/Jackson, MS	\$ 163.70	\$ 278.29	\$ 327.40	\$ 149.28	\$ 253.78	\$ 298.56
17	Cleveland, OH	\$ 185.82	\$ 315.89	\$ 371.64	\$ 157.76	\$ 268.20	\$ 315.52
18	Los Angeles, CA/Las Vegas, NV	\$ 212.17	\$ 360.68	\$ 424.33	\$ 171.49	\$ 291.53	\$ 342.98
19	Seattle, WA, Spokane, WA & Billings, MT	\$ 203.39	\$ 345.77	\$ 406.79	\$ 172.19	\$ 292.72	\$ 344.38
19	Anchorage, Alaska	\$ 203.39	\$ 345.77	\$ 406.79	\$ 172.19	\$ 292.72	\$ 344.38
20	Louisville, KY	\$ 186.73	\$ 317.44	\$ 373.45	\$ 158.85	\$ 270.05	\$ 317.71
21	Dallas/Ft. Worth, TX	\$ 171.59	\$ 291.70	\$ 343.18	\$ 163.25	\$ 277.52	\$ 326.49
23	Portland, OR	\$ 198.99	\$ 338.28	\$ 397.98	\$ 168.90	\$ 287.13	\$ 337.81
24	Birmingham, AL	\$ 173.79	\$ 295.45	\$ 347.59	\$ 155.98	\$ 265.16	\$ 311.96
25	Denver, CO	\$ 173.51	\$ 294.97	\$ 347.03	\$ 164.47	\$ 279.60	\$ 328.94
27	Rochester, NY	\$ 183.70	\$ 312.30	\$ 367.41	\$ 183.71	\$ 312.31	\$ 367.42
28	Omaha, NE	\$ 169.63	\$ 288.37	\$ 339.25	\$ 153.68	\$ 261.26	\$ 307.37
30	Memphis, TN	\$ 166.91	\$ 283.75	\$ 333.83	\$ 143.56	\$ 244.05	\$ 287.12

LOCATION		POSITION					
		2016 LICENSED MECHANIC			2016 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
31	Houston, TX	\$ 163.55	\$ 278.03	\$ 327.09	\$ 160.74	\$ 273.25	\$ 321.47
32	Atlanta/Savannah, GA	\$ 172.40	\$ 293.08	\$ 344.80	\$ 162.66	\$ 276.53	\$ 325.32
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	\$ 181.94	\$ 309.30	\$ 363.88	\$ 163.93	\$ 278.68	\$ 327.85
34	Indianapolis, IN	\$ 180.21	\$ 306.35	\$ 360.42	\$ 159.62	\$ 271.36	\$ 319.25
35	Albany/Utica, NY	\$ 183.70	\$ 312.30	\$ 367.41	\$ 183.71	\$ 312.31	\$ 367.42
36	Detroit, MI	\$ 197.49	\$ 335.73	\$ 394.98	\$ 167.20	\$ 284.24	\$ 334.40
37	Columbus, OH	\$ 173.27	\$ 294.56	\$ 346.54	\$ 152.13	\$ 258.62	\$ 304.26
38	Salt Lake City, UT	\$ 169.76	\$ 288.60	\$ 339.52	\$ 157.79	\$ 268.24	\$ 315.58
39	Providence, RI	\$ 194.93	\$ 331.37	\$ 389.85	\$ 156.31	\$ 265.72	\$ 312.61
41	Springfield/Worcester, MA	\$ 197.47	\$ 335.70	\$ 394.94	\$ 171.41	\$ 291.40	\$ 342.82
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	\$ 185.96	\$ 316.14	\$ 371.92	\$ 158.25	\$ 269.03	\$ 316.50
45	Akron/Youngstown, OH	\$ 179.49	\$ 305.13	\$ 358.98	\$ 161.08	\$ 273.83	\$ 322.15
48	Charleston/Huntington, WV	\$ 179.57	\$ 305.28	\$ 359.15	\$ 160.92	\$ 273.56	\$ 321.84
49	Jacksonville, FL	\$ 164.09	\$ 278.95	\$ 328.18	\$ 147.94	\$ 251.50	\$ 295.88
51	Richmond/Roanoke, VA	\$ 164.62	\$ 279.86	\$ 329.24	\$ 141.67	\$ 240.84	\$ 283.34
52	Norfolk, VA	\$ 181.84	\$ 309.13	\$ 363.68	\$ 142.79	\$ 242.75	\$ 285.59
55	Peoria, IL & Springfield, IL	\$ 179.57	\$ 305.28	\$ 359.15	\$ 155.88	\$ 265.00	\$ 311.77
59	Harrisburg, PA	\$ 164.09	\$ 278.95	\$ 328.18	\$ 152.48	\$ 259.21	\$ 304.96
62	Syracuse/Binghamton, NY	\$ 164.62	\$ 279.86	\$ 329.24	\$ 151.38	\$ 257.34	\$ 302.76
63	Oklahoma City, OK	\$ 181.84	\$ 309.13	\$ 363.68	\$ 146.66	\$ 249.31	\$ 293.31
71	Miami, FL	\$ 175.73	\$ 298.75	\$ 351.47	\$ 158.15	\$ 268.86	\$ 316.31
74	Tampa, FL	\$ 169.68	\$ 288.46	\$ 339.36	\$ 153.31	\$ 260.63	\$ 306.63
79	Little Rock, AR & Shreveport, LA	\$ 164.24	\$ 279.20	\$ 328.47	\$ 149.18	\$ 253.60	\$ 298.35
80	Greensboro/Raleigh-Durham, NC	\$ 177.64	\$ 301.99	\$ 355.28	\$ 161.49	\$ 274.54	\$ 322.99
81	San Antonio, TX	\$ 174.97	\$ 297.45	\$ 349.94	\$ 149.19	\$ 253.63	\$ 298.38
83	Tulsa, OK	\$ 162.68	\$ 276.55	\$ 325.35	\$ 139.80	\$ 237.66	\$ 279.60
84	Reading/Allentown/Scranton/Wilkes Barre, PA	\$ 191.98	\$ 326.37	\$ 383.97	\$ 154.38	\$ 262.45	\$ 308.77
85	Lansing, MI	\$ 196.71	\$ 334.41	\$ 393.42	\$ 172.17	\$ 292.70	\$ 344.35
91	New Haven, CT	\$ 212.00	\$ 360.41	\$ 424.01	\$ 167.46	\$ 284.68	\$ 334.92
93	Nashville/Chattanooga, TN	\$ 185.31	\$ 315.02	\$ 370.62	\$ 164.41	\$ 279.49	\$ 328.81
93	Knoxville, TN (Formerly Local No. 64)	\$ 167.73	\$ 285.14	\$ 335.46	\$ 140.83	\$ 239.41	\$ 281.66
124	Mobile, AL	\$ 203.49	\$ 345.93	\$ 406.97	\$ 185.38	\$ 315.15	\$ 370.77
126	Honolulu, HI	\$ 203.49	\$ 345.93	\$ 406.97	\$ 185.38	\$ 315.15	\$ 370.77
131	Albuquerque, NM/El Paso, TX	\$ 173.62	\$ 295.16	\$ 347.25	\$ 148.69	\$ 252.77	\$ 297.38
132	Madison, WI & Rockford, IL	\$ 193.05	\$ 328.19	\$ 386.11	\$ 160.39	\$ 272.66	\$ 320.78
133	Austin, TX	\$ 172.49	\$ 293.23	\$ 344.98	\$ 141.78	\$ 241.03	\$ 283.56

LOCATION		POSITION					
		2016 LICENSED MECHANIC			2016 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS
135	Charlotte, NC/Columbia, SC	\$ 167.07	\$ 284.03	\$ 334.15	\$ 166.63	\$ 283.26	\$ 333.25
138	Poughkeepsie, NY	\$ 216.02	\$ 367.23	\$ 432.03	\$ 193.24	\$ 328.52	\$ 386.49
139	Orlando, FL	\$ 186.78	\$ 317.52	\$ 373.56	\$ 169.83	\$ 288.71	\$ 339.66
140	Phoenix - Tucson, AZ	\$ 187.61	\$ 318.94	\$ 375.22	\$ 161.02	\$ 273.74	\$ 322.05

**NATIONAL PRICING
HOURLY RATES**

CONTRACTOR COMPANY NAME: KONE, INC

1. Provide hourly labor rates to repair, upgrade or modernize elevators, escalators, walkways, wheelchair lifts, platform lifts, and dumbwaiters for all brands, such as but not limited to, Kone, Montgomery, Otis, Schindler, Thyssen Krupp, Dover, Serge, Montgomery, Millar, Amtech, US Elevator Molar, Motion and Swift and others.
2. NORMAL HOURS: Monday-Friday, 8:00 am - 5:00 pm.
3. OVERTIME: Monday - Friday outside of normal working hours and Saturday.
4. SUNDAYS/HOLIDAYS: Sundays and IUEC recognized holidays.

LOCATION		POSITION					
		2017 LICENSED MECHANIC			2017 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
1	New York, NY, Newark, NJ	\$ 211.72	\$ 359.93	\$ 423.44	\$ 191.45	\$ 325.47	\$ 382.90
2	Chicago, IL	\$ 213.65	\$ 363.20	\$ 427.29	\$ 183.45	\$ 311.87	\$ 366.91
3	St. Louis, MO & Evansville, IN	\$ 199.90	\$ 339.83	\$ 399.80	\$ 171.09	\$ 290.86	\$ 342.18
4	Boston, MA & Portland, ME	\$ 221.87	\$ 377.18	\$ 443.74	\$ 187.84	\$ 319.33	\$ 375.68
5	Philadelphia, PA	\$ 223.30	\$ 379.60	\$ 446.59	\$ 196.65	\$ 334.30	\$ 393.30
6	Pittsburgh/Erie/Wheeling	\$ 199.43	\$ 339.03	\$ 398.85	\$ 158.21	\$ 268.96	\$ 316.42
7	Baltimore, MD	\$ 174.60	\$ 296.82	\$ 349.20	\$ 162.06	\$ 275.50	\$ 324.12
8	San Francisco, CA	\$ 251.14	\$ 426.93	\$ 502.27	\$ 200.00	\$ 340.00	\$ 400.00
9	Minneapolis/Duluth, MN	\$ 191.14	\$ 324.93	\$ 382.27	\$ 163.13	\$ 277.32	\$ 326.26
10	Washington, D C	\$ 178.07	\$ 302.71	\$ 356.13	\$ 164.58	\$ 279.78	\$ 329.16
11	Cincinnati, OH	\$ 181.97	\$ 309.35	\$ 363.94	\$ 159.69	\$ 271.47	\$ 319.37
12	Kansas City, MO & Wichita, KS	\$ 196.11	\$ 333.38	\$ 392.22	\$ 163.04	\$ 277.16	\$ 326.08
14	Buffalo, NY	\$ 191.05	\$ 324.79	\$ 382.11	\$ 191.06	\$ 324.80	\$ 382.12
15	Milwaukee/Green Bay, WI	\$ 192.93	\$ 327.97	\$ 385.85	\$ 170.18	\$ 289.31	\$ 340.36
16	New Orleans, LA/Jackson, MS	\$ 170.25	\$ 289.42	\$ 340.50	\$ 155.25	\$ 263.93	\$ 310.51
17	Cleveland, OH	\$ 193.25	\$ 328.53	\$ 386.50	\$ 164.07	\$ 278.92	\$ 328.15
18	Los Angeles, CA/Las Vegas, NV	\$ 220.65	\$ 375.11	\$ 441.31	\$ 178.35	\$ 303.19	\$ 356.69
19	Seattle, WA, Spokane, WA & Billings, MT	\$ 211.53	\$ 359.60	\$ 423.06	\$ 179.08	\$ 304.43	\$ 358.16
19	Anchorage, Alaska	\$ 211.53	\$ 359.60	\$ 423.06	\$ 179.08	\$ 304.43	\$ 358.16
20	Louisville, KY	\$ 194.20	\$ 330.13	\$ 388.39	\$ 165.21	\$ 280.85	\$ 330.42
21	Dallas/Ft. Worth, TX	\$ 178.45	\$ 303.37	\$ 356.90	\$ 169.78	\$ 288.62	\$ 339.55
23	Portland, OR	\$ 206.95	\$ 351.81	\$ 413.89	\$ 175.66	\$ 298.62	\$ 351.32
24	Birmingham, AL	\$ 180.74	\$ 307.27	\$ 361.49	\$ 162.22	\$ 275.77	\$ 324.43
25	Denver, CO	\$ 180.45	\$ 306.77	\$ 360.91	\$ 171.05	\$ 290.78	\$ 342.09
27	Rochester, NY	\$ 191.05	\$ 324.79	\$ 382.11	\$ 191.06	\$ 324.80	\$ 382.12
28	Omaha, NE	\$ 176.41	\$ 299.90	\$ 352.82	\$ 159.83	\$ 271.71	\$ 319.66
30	Memphis, TN	\$ 173.59	\$ 295.10	\$ 347.18	\$ 149.30	\$ 253.82	\$ 298.61

LOCATION		POSITION					
		2017 LICENSED MECHANIC			2017 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
31	Houston, TX	\$ 170.09	\$ 289.15	\$ 340.18	\$ 167.17	\$ 284.18	\$ 334.33
32	Atlanta/Savannah, GA	\$ 179.30	\$ 304.80	\$ 358.59	\$ 169.17	\$ 287.59	\$ 338.34
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	\$ 189.22	\$ 321.67	\$ 378.44	\$ 170.48	\$ 289.82	\$ 340.97
34	Indianapolis, IN	\$ 187.42	\$ 318.61	\$ 374.83	\$ 166.01	\$ 282.21	\$ 332.01
35	Albany/Utica, NY	\$ 191.05	\$ 324.79	\$ 382.11	\$ 191.06	\$ 324.80	\$ 382.12
36	Detroit, MI	\$ 205.39	\$ 349.16	\$ 410.78	\$ 173.89	\$ 295.61	\$ 347.78
37	Columbus, OH	\$ 180.20	\$ 306.34	\$ 360.40	\$ 158.22	\$ 268.97	\$ 316.43
38	Salt Lake City, UT	\$ 176.55	\$ 300.14	\$ 353.10	\$ 164.10	\$ 278.97	\$ 328.21
39	Providence, RI	\$ 202.72	\$ 344.63	\$ 405.45	\$ 162.56	\$ 276.35	\$ 325.12
41	Springfield/Worcester, MA	\$ 205.37	\$ 349.13	\$ 410.74	\$ 178.27	\$ 303.05	\$ 356.53
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	\$ 193.40	\$ 328.78	\$ 386.80	\$ 164.58	\$ 279.79	\$ 329.16
45	Akron/Youngstown, OH	\$ 186.67	\$ 317.34	\$ 373.34	\$ 167.52	\$ 284.78	\$ 335.04
48	Charleston/Huntington, WV	\$ 186.76	\$ 317.49	\$ 373.51	\$ 167.36	\$ 284.51	\$ 334.71
49	Jacksonville, FL	\$ 170.65	\$ 290.11	\$ 341.31	\$ 153.86	\$ 261.56	\$ 307.72
51	Richmond/Roanoke, VA	\$ 171.21	\$ 291.05	\$ 342.41	\$ 147.33	\$ 250.47	\$ 294.67
52	Norfolk, VA	\$ 189.11	\$ 321.49	\$ 378.22	\$ 148.51	\$ 252.46	\$ 297.01
55	Peoria, IL & Springfield, IL	\$ 186.76	\$ 317.49	\$ 373.51	\$ 162.12	\$ 275.60	\$ 324.24
59	Harrisburg, PA	\$ 170.65	\$ 290.11	\$ 341.31	\$ 158.58	\$ 269.58	\$ 317.15
62	Syracuse/Binghamton, NY	\$ 171.21	\$ 291.05	\$ 342.41	\$ 157.43	\$ 267.64	\$ 314.87
63	Oklahoma City, OK	\$ 189.11	\$ 321.49	\$ 378.22	\$ 152.52	\$ 259.29	\$ 305.04
71	Miami, FL	\$ 182.76	\$ 310.70	\$ 365.53	\$ 164.48	\$ 279.62	\$ 328.96
74	Tampa, FL	\$ 176.47	\$ 300.00	\$ 352.94	\$ 159.45	\$ 271.06	\$ 318.89
79	Little Rock, AR & Shreveport, LA	\$ 170.81	\$ 290.37	\$ 341.61	\$ 155.14	\$ 263.74	\$ 310.29
80	Greensboro/Raleigh-Durham, NC	\$ 184.75	\$ 314.07	\$ 369.49	\$ 167.95	\$ 285.52	\$ 335.90
81	San Antonio, TX	\$ 181.97	\$ 309.35	\$ 363.94	\$ 155.16	\$ 263.77	\$ 310.32
83	Tulsa, OK	\$ 169.18	\$ 287.61	\$ 338.36	\$ 145.39	\$ 247.16	\$ 290.78
84	Reading/Allentown/Scranton/Wilkes Barre, PA	\$ 199.66	\$ 339.43	\$ 399.33	\$ 160.56	\$ 272.95	\$ 321.12
85	Lansing, MI	\$ 204.58	\$ 347.78	\$ 409.16	\$ 179.06	\$ 304.40	\$ 358.12
91	New Haven, CT	\$ 220.48	\$ 374.82	\$ 440.97	\$ 174.16	\$ 296.07	\$ 348.32
93	Nashville/Chattanooga, TN	\$ 192.72	\$ 327.63	\$ 385.44	\$ 170.98	\$ 290.67	\$ 341.96
93	Knoxville, TN (Formerly Local No. 64)	\$ 174.44	\$ 296.54	\$ 348.88	\$ 146.46	\$ 248.98	\$ 292.92
124	Mobile, AL	\$ 211.63	\$ 359.77	\$ 423.25	\$ 192.80	\$ 327.76	\$ 385.60
126	Honolulu, HI	\$ 211.63	\$ 359.77	\$ 423.25	\$ 192.80	\$ 327.76	\$ 385.60
131	Albuquerque, NM/El Paso, TX	\$ 180.57	\$ 306.97	\$ 361.14	\$ 154.64	\$ 262.88	\$ 309.27
132	Madison, WI & Rockford, IL	\$ 200.78	\$ 341.32	\$ 401.55	\$ 166.81	\$ 283.57	\$ 333.61
133	Austin, TX	\$ 179.39	\$ 304.96	\$ 358.78	\$ 147.45	\$ 250.67	\$ 294.90

LOCATION		POSITION					
		2017 LICENSED MECHANIC			2017 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/ HOLIDAYS
135	Charlotte, NC/Columbia, SC	\$ 173.76	\$ 295.39	\$ 347.52	\$ 173.29	\$ 294.59	\$ 346.58
138	Poughkeepsie, NY	\$ 224.66	\$ 381.92	\$ 449.32	\$ 200.97	\$ 341.66	\$ 401.95
139	Orlando, FL	\$ 194.25	\$ 330.22	\$ 388.50	\$ 176.62	\$ 300.26	\$ 353.24
140	Phoenix - Tucson, AZ	\$ 195.12	\$ 331.70	\$ 390.23	\$ 167.46	\$ 284.69	\$ 334.93

**NATIONAL PRICING
HOURLY RATES**

CONTRACTOR COMPANY NAME: KONE, INC

1. Provide hourly labor rates to repair, upgrade or modernize elevators, escalators, walkways, wheelchair lifts, platform lifts, and dumbwaiters for all brands, such as but not limited to, Kone, Montgomery, Otis, Schindler, Thyssen Krupp, Dover, Serge, Montgomery, Millar, Amtech, US Elevator Molar, Motion and Swift and others.
2. NORMAL HOURS: Monday-Friday, 8:00 am - 5:00 pm.
3. OVERTIME: Monday - Friday outside of normal working hours and Saturday.
4. SUNDAYS/HOLIDAYS: Sundays and IUEC recognized holidays.

LOCATION		POSITION					
		2018 LICENSED MECHANIC			2018 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
1	New York, NY, Newark, NJ	\$ 220.19	\$ 374.32	\$ 440.38	\$ 199.11	\$ 338.49	\$ 398.22
2	Chicago, IL	\$ 222.19	\$ 377.73	\$ 444.38	\$ 190.79	\$ 324.35	\$ 381.58
3	St. Louis, MO & Evansville, IN	\$ 207.90	\$ 353.42	\$ 415.79	\$ 177.94	\$ 302.49	\$ 355.87
4	Boston, MA & Portland, ME	\$ 230.74	\$ 392.26	\$ 461.49	\$ 195.35	\$ 332.10	\$ 390.71
5	Philadelphia, PA	\$ 232.23	\$ 394.79	\$ 464.46	\$ 204.51	\$ 347.67	\$ 409.03
6	Pittsburgh/Erie/Wheeling	\$ 207.40	\$ 352.59	\$ 414.81	\$ 164.54	\$ 279.72	\$ 329.08
7	Baltimore, MD	\$ 181.59	\$ 308.70	\$ 363.17	\$ 168.54	\$ 286.52	\$ 337.08
8	San Francisco, CA	\$ 261.18	\$ 444.01	\$ 522.37	\$ 208.00	\$ 353.60	\$ 416.00
9	Minneapolis/Duluth, MN	\$ 198.78	\$ 337.93	\$ 397.56	\$ 169.65	\$ 288.41	\$ 339.31
10	Washington, D C	\$ 185.19	\$ 314.82	\$ 370.38	\$ 171.16	\$ 290.98	\$ 342.32
11	Cincinnati, OH	\$ 189.25	\$ 321.72	\$ 378.50	\$ 166.07	\$ 282.32	\$ 332.15
12	Kansas City, MO & Wichita, KS	\$ 203.95	\$ 346.72	\$ 407.91	\$ 169.56	\$ 288.25	\$ 339.12
14	Buffalo, NY	\$ 198.69	\$ 337.78	\$ 397.39	\$ 198.70	\$ 337.79	\$ 397.40
15	Milwaukee/Green Bay, WI	\$ 200.64	\$ 341.09	\$ 401.28	\$ 176.99	\$ 300.88	\$ 353.98
16	New Orleans, LA/Jackson, MS	\$ 177.06	\$ 301.00	\$ 354.12	\$ 161.46	\$ 274.49	\$ 322.93
17	Cleveland, OH	\$ 200.98	\$ 341.67	\$ 401.96	\$ 170.64	\$ 290.08	\$ 341.27
18	Los Angeles, CA/Las Vegas, NV	\$ 229.48	\$ 390.12	\$ 458.96	\$ 185.48	\$ 315.32	\$ 370.96
19	Seattle, WA, Spokane, WA & Billings, MT	\$ 219.99	\$ 373.99	\$ 439.98	\$ 186.24	\$ 316.61	\$ 372.48
19	Anchorage, Alaska	\$ 219.99	\$ 373.99	\$ 439.98	\$ 186.24	\$ 316.61	\$ 372.48
20	Louisville, KY	\$ 201.96	\$ 343.34	\$ 403.93	\$ 171.82	\$ 292.09	\$ 343.63
21	Dallas/Ft. Worth, TX	\$ 185.59	\$ 315.50	\$ 371.18	\$ 176.57	\$ 300.16	\$ 353.13
23	Portland, OR	\$ 215.23	\$ 365.88	\$ 430.45	\$ 182.69	\$ 310.56	\$ 365.37
24	Birmingham, AL	\$ 187.97	\$ 319.56	\$ 375.95	\$ 168.71	\$ 286.80	\$ 337.41
25	Denver, CO	\$ 187.67	\$ 319.04	\$ 375.34	\$ 177.89	\$ 302.41	\$ 355.78
27	Rochester, NY	\$ 198.69	\$ 337.78	\$ 397.39	\$ 198.70	\$ 337.79	\$ 397.40
28	Omaha, NE	\$ 183.47	\$ 311.90	\$ 366.94	\$ 166.23	\$ 282.58	\$ 332.45

LOCATION		POSITION					
		2018 LICENSED MECHANIC			2018 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
30	Memphis, TN	\$ 180.53	\$ 306.91	\$ 361.07	\$ 155.28	\$ 263.97	\$ 310.55
31	Houston, TX	\$ 176.89	\$ 300.72	\$ 353.78	\$ 173.85	\$ 295.55	\$ 347.71
32	Atlanta/Savannah, GA	\$ 186.47	\$ 316.99	\$ 372.93	\$ 175.94	\$ 299.09	\$ 351.87
33	Des Moines/Cedar Rapids/Sioux City, IA & Rock Island, IL	\$ 196.79	\$ 334.54	\$ 393.57	\$ 177.30	\$ 301.42	\$ 354.61
34	Indianapolis, IN	\$ 194.91	\$ 331.35	\$ 389.83	\$ 172.65	\$ 293.50	\$ 345.30
35	Albany/Utica, NY	\$ 198.69	\$ 337.78	\$ 397.39	\$ 198.70	\$ 337.79	\$ 397.40
36	Detroit, MI	\$ 213.60	\$ 363.13	\$ 427.21	\$ 180.84	\$ 307.43	\$ 361.69
37	Columbus, OH	\$ 187.41	\$ 318.60	\$ 374.82	\$ 164.55	\$ 279.73	\$ 329.09
38	Salt Lake City, UT	\$ 183.61	\$ 312.14	\$ 367.23	\$ 170.67	\$ 290.13	\$ 341.33
39	Providence, RI	\$ 210.83	\$ 358.42	\$ 421.66	\$ 169.06	\$ 287.40	\$ 338.12
41	Springfield/Worcester, MA	\$ 213.58	\$ 363.09	\$ 427.17	\$ 185.40	\$ 315.18	\$ 370.80
44	Toledo, OH /Fort Wayne, IN & South Bend, IN	\$ 201.14	\$ 341.93	\$ 402.27	\$ 171.16	\$ 290.98	\$ 342.33
45	Akron/Youngstown, OH	\$ 194.14	\$ 330.03	\$ 388.27	\$ 174.22	\$ 296.17	\$ 348.44
48	Charleston/Huntington, WV	\$ 194.23	\$ 330.19	\$ 388.45	\$ 174.05	\$ 295.89	\$ 348.10
49	Jacksonville, FL	\$ 177.48	\$ 301.72	\$ 354.96	\$ 160.01	\$ 272.02	\$ 320.03
51	Richmond/Roanoke, VA	\$ 178.05	\$ 302.69	\$ 356.11	\$ 153.23	\$ 260.49	\$ 306.46
52	Norfolk, VA	\$ 196.68	\$ 334.35	\$ 393.35	\$ 154.45	\$ 262.56	\$ 308.89
55	Peoria, IL & Springfield, IL	\$ 194.23	\$ 330.19	\$ 388.45	\$ 168.60	\$ 286.62	\$ 337.21
59	Harrisburg, PA	\$ 177.48	\$ 301.72	\$ 354.96	\$ 164.92	\$ 280.36	\$ 329.84
62	Syracuse/Binghamton, NY	\$ 178.05	\$ 302.69	\$ 356.11	\$ 163.73	\$ 278.34	\$ 327.46
63	Oklahoma City, OK	\$ 196.68	\$ 334.35	\$ 393.35	\$ 158.62	\$ 269.66	\$ 317.25
71	Miami, FL	\$ 190.07	\$ 323.12	\$ 380.15	\$ 171.06	\$ 290.80	\$ 342.12
74	Tampa, FL	\$ 183.53	\$ 312.00	\$ 367.06	\$ 165.82	\$ 281.90	\$ 331.65
79	Little Rock, AR & Shreveport, LA	\$ 177.64	\$ 301.99	\$ 355.28	\$ 161.35	\$ 274.29	\$ 322.70
80	Greensboro/Raleigh-Durham, NC	\$ 192.14	\$ 326.63	\$ 384.27	\$ 174.67	\$ 296.94	\$ 349.34
81	San Antonio, TX	\$ 189.25	\$ 321.72	\$ 378.50	\$ 161.37	\$ 274.32	\$ 322.73
83	Tulsa, OK	\$ 175.95	\$ 299.11	\$ 351.90	\$ 151.21	\$ 257.05	\$ 302.41
84	Reading/Allentown/Scranton/Wilkes Barre, PA	\$ 207.65	\$ 353.00	\$ 415.30	\$ 166.98	\$ 283.87	\$ 333.96
85	Lansing, MI	\$ 212.76	\$ 361.70	\$ 425.52	\$ 186.22	\$ 316.58	\$ 372.45
91	New Haven, CT	\$ 229.30	\$ 389.82	\$ 458.61	\$ 181.13	\$ 307.91	\$ 362.25
93	Nashville/Chattanooga, TN	\$ 200.43	\$ 340.73	\$ 400.86	\$ 177.82	\$ 302.30	\$ 355.64
93	Knoxville, TN (Formerly Local No. 64)	\$ 181.42	\$ 308.41	\$ 362.83	\$ 152.32	\$ 258.94	\$ 304.64
124	Mobile, AL	\$ 220.09	\$ 374.16	\$ 440.18	\$ 200.51	\$ 340.87	\$ 401.02
126	Honolulu, HI	\$ 220.09	\$ 374.16	\$ 440.18	\$ 200.51	\$ 340.87	\$ 401.02
131	Albuquerque, NM/El Paso, TX	\$ 187.79	\$ 319.24	\$ 375.58	\$ 160.82	\$ 273.40	\$ 321.64
132	Madison, WI & Rockford, IL	\$ 208.81	\$ 354.97	\$ 417.61	\$ 173.48	\$ 294.91	\$ 346.96

LOCATION		POSITION					
		2018 LICENSED MECHANIC			2018 MECHANIC HELPER		
IUEC LOCAL UNION NO	CITY/CITIES AND SURROUNDING AREAS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS	NORMAL HOURS	OVERTIME	SUNDAYS/HOLIDAYS
133	Austin, TX	\$ 186.57	\$ 317.16	\$ 373.13	\$ 153.35	\$ 260.69	\$ 306.70
135	Charlotte, NC/Columbia, SC	\$ 180.71	\$ 307.20	\$ 361.42	\$ 180.22	\$ 306.38	\$ 360.44
138	Poughkeepsie, NY	\$ 233.64	\$ 397.20	\$ 467.29	\$ 209.01	\$ 355.32	\$ 418.03
139	Orlando, FL	\$ 202.02	\$ 343.43	\$ 404.04	\$ 183.69	\$ 312.27	\$ 367.37
140	Phoenix - Tucson, AZ	\$ 202.92	\$ 344.96	\$ 405.84	\$ 174.16	\$ 296.08	\$ 348.33

US Communities Quoted Repair Pricing

Description of Upgrade	Hydraulic	Traction	USC Pricing	All pricing is subject to review and adjustments (higher/lower) based upon individual site conditions and equipment. Pricing does not include applicable taxes, zone expenses, and or costs for remote locations.
Car door restrictor	X	X	\$ 3,578	
Infrared door detector - standard application	X	X	\$ 2,178	Standard 3'-6" x 7'-0" opening.
Door astragals	X	X	\$ 1,011	
Door operator upgrade complete replacement Includes new Operator, car & hoistway equipment and car door. Excludes new hoistway doors, sills & headers. Price per landing/opening= \$5744 - 2 stop unit = \$11,488	X	X	\$ 11,488	All pricing subject to adjustments due to make/type/usage and interface requirements. Based upon 3'-6" W x 7'-0" H (center opening).
Door operator upgrade -partial hoistway retention Includes new Car door equipment, new car doors, hoistway interlocks and pickup assembly. Excludes all other hoistwaydoor equipment (hangars, tracks, doors sills and or headers) Price per landing/opening	X	X	\$ 8,800	All pricing subject to adjustments due to make/type/usage and interface requirements. Based upon 3'-6" W x 7'-0" H (center opening).
Door operator upgrade - full hoistway retention Includes new Car door Equipment & new car doors. All existing hoistway door equipment is retained. Price per landing/opening = \$3289/ea. 2 stop = \$6578.	X	X	\$ 6,578	All pricing subject to adjustments due to make/type/usage and interface requirements. Based upon 3'-6" W x 7'-0" H (center opening).
Freight door strap	X	X	\$ 303	
Freight door strobe & buzzer	X	X	\$ 2,178	
ADA telephone - Flush mounted, non remote wiring.	X	X	\$ 2,256	No existing phone present.
Emergency lighting	X	X	\$ 2,022	
LED bulb upgrade	X	X	\$ 4,900	

Cab pads & hooks	X	X	\$ 1,711	
Voice annunciator	X	X	\$ 1,478	
Energy & light saver	X	X	\$ 2,567	
Keyed stop switch	X	X	\$ 1,011	
Cab fan	X	X	\$ 560	
Certificate holder	X	X	\$ 148	
Signal fixture Upgrade - 2 stop hydro. 1 COP, 2 Hall lanterns, 2 hall Pushbutton stations.	X	X	\$ 10,422	
Elevator safety signage	X	X	\$ 327	
Braille (car and jamb) - up to 3 landing unit.	X	X	\$ 607	
RSQ Pak - Hydraulic Emergency lowering device.	X		\$ 6,222	
Phase protection/voltage monitor	X		\$ 856	
Hydraulic -Soft starter	X		\$ 1,867	
Filter oil - up to 3 landging hydraulic unit.	X		\$ 2,022	
Hydraulic Muffler	X		\$ 2,333	
Hydraulic Oil cooler	X		\$ 8,556	
Tank heater	X		\$ 560	
Cable guards in machine room		X	\$ 6,378	
Traction Rope gripper - standard application. Special engineering requirements priced on individual basis.		X	\$ 16,956	
Clean/adjust brake assembly		X	\$ 467	
Drain/clean/fill gear case oil		X	\$ 2,800	
Car top inspection station	X	X	\$ 2,178	
Cartop handrail	X	X	\$ 2,411	
Cartop stop switch	X	X	\$ 933	
Emergency escape access door lock	X	X	\$ 661	
Crosshead car IDs	X	X	\$ 241	
Hoistway cleandown - up to 6 landings. Over 6 landings separate quotation to be provided.	X	X	\$ 1,944	
Hoistway side door floor numbering	X	X	\$ 366	
High water alarm in pit	X		\$ 1,244	
Pit ladder	X	X	\$ 1,244	
Pit stop switch	X	X	\$ 1,944	
Pit light	X	X	\$ 1,089	
Hydraulic line shut off valve	X		\$ 3,111	

Jack packing replacement	X		\$	2,022	
Scavenger pump	X	X	\$	1,711	
Hydro annual pressure relief test	X		\$	467	
Hydro no-load leak down test	X		\$	233	
Hydro full load leak down test	X		\$	700	
Hydro full load pressure relief test	X		\$	1,867	
Hydro 5 year full load test	X		\$	1,867	
Traction annual no load test		X	\$	933	
Traction 5 year full load test		X	\$	2,800	