

General Services

Purchasing Division
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REQUEST TO INCREASE ALLOWABLE SPEND AGAINST A MASTER PURCHASE ORDER

Date: January 26, 2022

MPO#: SC-00005652

VENDOR: Best Products and Solutions, LLC

The current Workday allowable spend amount on this MPO is \$450,000.00. The current expiration/renewal date is 2/28/2022, and there are (2) two renewal options remaining. I request permission to increase the Workday allowable spend to \$2,000,000.00.

Reason:

First estimates for this MPO were to only cover the yearly renewals and smaller one-off camera initiatives at DEN. The expectation has changed with the construction projects for Concourse Expansion Program and the Great Hall. It was decided that DEN would do the procurement of licensing for any cameras being added for these projects which ended up going against this MPO after it was originally in place. Now with the Concourse Expansion Program and Great Hall Project, we are expected to double our camera coverage from originally near 2,000 cameras to nearly 4,000.

- Continue the MPO for two additional years in to 2024 (two separate 1-year extensions in 2022 and 2023).
 - o Estimated at \$1 million per year potential spend
 - \$216k 2022 maintenance renewal
 - o \$115k Great Hall Phase 1 camera licenses
 - o \$115k Estimate for Great Hall Phase 2 camera licenses based on Phase 1 historical purchase
 - \$115k Estimate for Great Hall Phase 3 camera licenses based on Phase 1 historical purchase
 - o \$285k Estimate 2023 maintenance renewal
 - o \$1m CIP model to support Vision 100
 - Upgrade of legacy analog camera system
 - Software platform enhancements and additions
 - \$269k Various other camera system related initiatives
 - Customer and Border Protection camera system upgrade

Buyer Signature:
Supervisor Signature:
Deputy Director Signature (if required):
Director Signature (if required): Lance Jay 01-26-2022