

ORDINANCE/RESOLUTION REQUEST

*\*All fields must be completed.\*  
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 10/11/2017

Please mark one:  Bill Request or  Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes  No

If yes, please explain:

2. **Title:** This is to execute a new Airport Use and Lease Agreement with Compania Panamena de Aviacion S.A dba Copa Airlines, an airline operating at Denver International Airport. Contract number 201735732.

3. **Requesting Agency:** Department of Aviation

4. **Contact Person:**

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** [Aaron.Barraza@flydenver.com](mailto:Aaron.Barraza@flydenver.com)

5. **Contact Person:**

- **Name:** George Karayiannakis
- **Phone:** (303) 342-2418
- **Email:** [George.Karayiannakis@flydenver.com](mailto:George.Karayiannakis@flydenver.com)

6. **General description of proposed ordinance including contract scope of work if applicable:** This airline agreement will be entering into a signatory use and lease agreement with the same ending date 12/31/2018 along with the other signatory airlines.

- a. **Contract Control Number:** 201735732
- b. **Duration:** 1 year + Two additional one year periods
- c. **Location:** DEN
- d. **Affected Council District:** 11
- e. **Benefits:** New Use & Lease Agreement with a new carrier serving DEN
- f. **Costs:** This is a revenue contract with annual estimated revenue of \$638,000.00

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
\$638,000.00 annually	\$0	\$638,000.00 annually

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
12/11/2017-12/31/2018	N/A	N/A

- g. **Date Goals Assigned:** N/A
- h. **Goals:** N/A

7. **Is there any controversy surrounding this ordinance?** (*Groups or individuals who may have concerns about it?*)  
**Please explain.**

*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_

Key Contract Terms

Type of Contract:

- Professional Services > \$500K       Lease       Design or Construction for airport improvements > \$5M
- Grant       IGA       Sale of Real Property       Sale of Personal Property

Vendor/Contractor Name: Compania Panamena de Aviacion S.A dba Copa Airlines

Contract control number: 201735732

City's contract manager: Harrison Earl

Was this contractor selected by competitive process? No

Has this contractor provided these services to the City before?  Yes  No

Term/Duration of contract/project: 1 year + Two additional one year periods

Is this a new contract?  Yes  No    Is this an Amendment?  Yes  No    If yes, how many? \_\_\_\_

Renewal terms: N/A

Purpose: Compania Panamena de Aviacion S.A dba Copa Airlines provides airline passenger flight services at DEN

Cost/value: \$638,000.00 annual revenue

Source of funds: Revenue to City

Benefit: Airline leases are being extended with current provisions in place

Is this contract subject to:  W/MBE  DBE  SBE  XO101  ACDBE  N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):  
Who are the subcontractors to this contract?

Location: Denver International Airport

Affected Council District: 11

---

*To be completed by Mayor's Legislative Team:*

SIRE Tracking Number: \_\_\_\_\_

Date: \_\_\_\_\_